

# Forest Products Development & Marketing Council Of Guyana, Inc.

## Market/Export Report

March 2010



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## 1. Summary of Month Performance

### Quantity & Value of forest products exported for March 2010 compared to February 2010

Product	Unit	March 2010			February 2010		
		Quantity	Total Value US\$	% of Total	Quantity	Total Value US\$	% of Total
Logs	m <sup>3</sup>	13,214.34	2,233,013.94	37.29	4,588.35	745,837.64	24.86
Lumber- Dressed	m <sup>3</sup>	1,788.49	1,298,843.04	21.69	902.06	641,441.87	21.38
Undressed	m <sup>3</sup>	1,904.88	1,089,989.17	18.20	1,755.34	1,036,319.27	34.54
<b>Sawnwood (Dr &amp; Und)</b>		<b>3,693.37</b>	<b>2,388,832.21</b>		<b>2,657.40</b>	<b>1,677,761.14</b>	
Plywood	m <sup>3</sup>	2,100.64	799,468.14	13.35	624.20	253,505.83	8.45
Wallaba Poles	m <sup>3</sup>	28.00	10,000.00	0.17	-	-	-
Wallaba Post	m <sup>3</sup>	15.29	4,800.00	0.08	105.72	17,562.00	0.59
Piles	m <sup>3</sup>	934.01	375,471.78	6.27	127.54	39,289.24	1.30
Charcoal	kg	476.00	12,250.00	0.20	639.20	16,805.72	0.56
Shingles	m <sup>3</sup>	130.11	120,700.00	2.02	266.70	206,760.00	6.89
Indoor furniture	pcs	7.00	365.00	0.01	15.00	909.35	0.03
Doors	pcs	37.00	4,180.00	0.07	315.00	28,176.96	0.94
Door Components	pcs	2.00	70.00	0.00	50.00	237.50	0.01
Outdoor / Garden Furniture	pcs	260.00	29,472.00	0.49	-	-	-
Mouldings	m	2,785.26	4,239.69	0.07	7,566.36	11,787.69	0.39
Rails	pcs	-	-	-	-	-	-
Spindles	pcs	-	-	-	50.00	368.55	0.01
Spars	m <sup>3</sup>	-	-	-	-	-	-
Prefabricated Houses	pcs	-	-	-	-	-	-
Windows	pcs	65.00	5,170.00	0.09	-	-	-
Crafts	pcs	65.00	87.00	0.00	4.00	80.00	0.00
Firewood	m <sup>3</sup>	-	-	-	-	-	-
NTFPs	pcs	73.00	155.00	0.00	9.00	235.00	0.01
Other Builders Joinery	pcs	-	-	-	30.00	890.81	0.03
Wooden Utensils & Ornaments	pcs	104.00	304.00	0.01	389.00	179.63	0.01
<b>Total</b>			<b>5,988,578.76</b>			<b>3,000,387.08</b>	

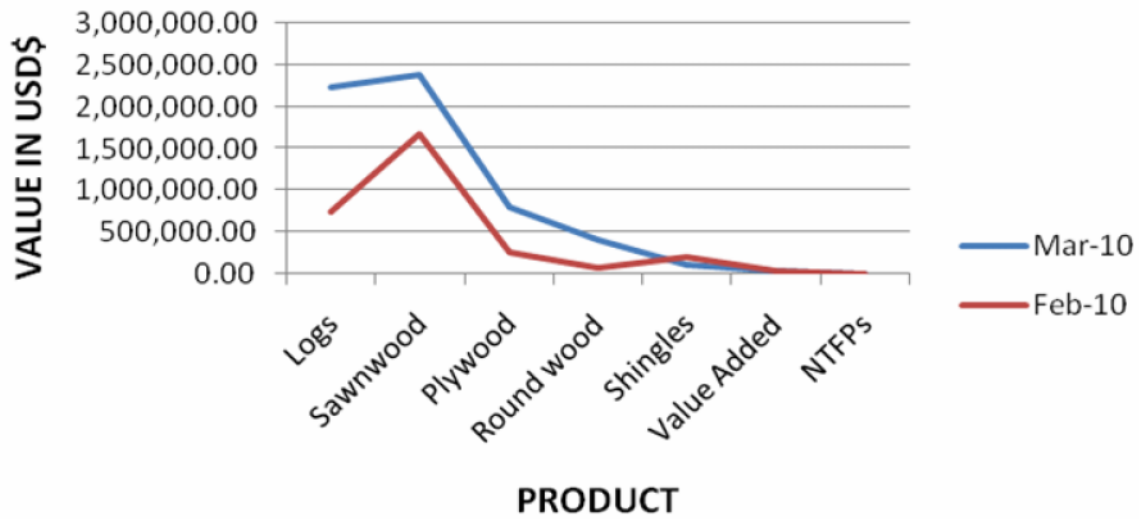
2. Overview of exports for the current period of the year as against the previous year.

**Quantity & Value of forest products exported Year to date 2010 compared to Year to date 2009**

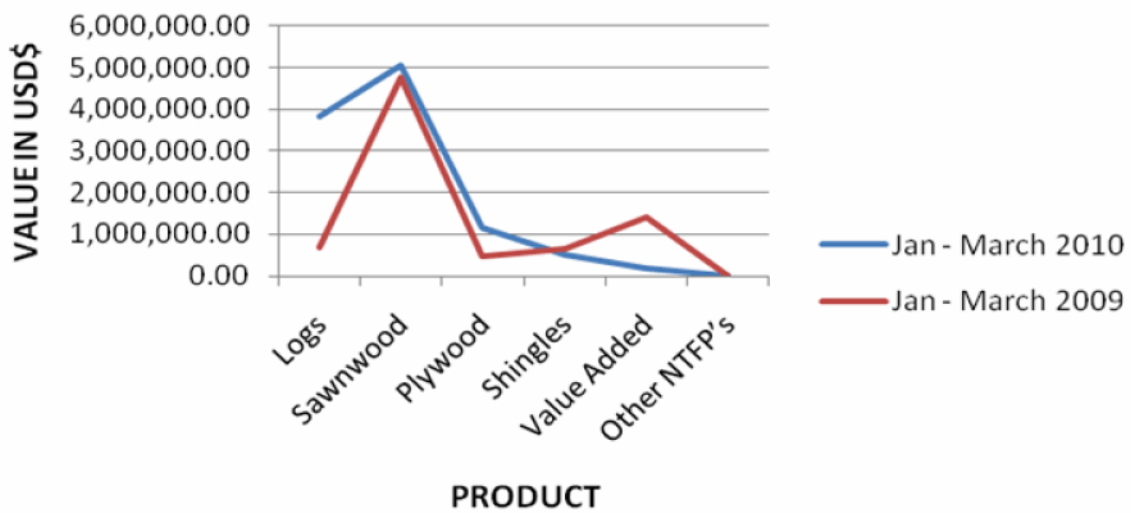
Products	Units	Jan – March 2010			Jan – March 2009		
		Quantity	Value (US\$ )	% of total	Quantity	Value (US\$)	% of total
Logs	m <sup>3</sup>	23,069.14	3,831,383.63	34.06	4,156.49	678,634.56	8.69
Dressed Lumber	m <sup>3</sup>	3,281.85	2,400,524.61	21.34	3,630.40	2,377,105.14	30.45
Undressed Lumber	m <sup>3</sup>	4,603.85	2,658,797.32	23.63	4,333.05	2,381,047.13	30.50
Plywood	m <sup>3</sup>	3021.72	1,166,939.98	10.37	1152.1	473,422.68	6.06
Wallaba Poles	m <sup>3</sup>	33.01	12,655.00	0.11	114.56	37,434.00	0.48
Wallaba Post	m <sup>3</sup>	121.01	22,362.00	0.20	128.09	21,303.14	0.27
Piles	m <sup>3</sup>	1135.55	429,683.84	3.82	1357.68	398,195.81	5.10
Charcoal	kg	1,849.60	47,055.53	0.42	1251.2	32,108.52	0.41
Shingles	m <sup>2</sup>	616.03	512,395.02	4.55	739.89	668,220.00	8.56
Bedroom Furn / Indoor Furn	pcs	22	1274.35	0.01	71	2,601.17	0.03
Crafts	pcs	167	340.5	0.00	610	852.61	0.01
Doors	pcs	445	40,816.96	0.36	3,438.00	256,798.92	3.29
Living Room / Outdoor Furn	pcs	353	42,103.00	0.37	3,784.00	332,276.00	4.26
Mouldings	m	40,831.61	73,091.75	0.65	54,218.44	86,467.71	1.11
Rails	m <sup>3</sup>	-	-		34	255	0.00
Spindles	pcs	536	1,131.45	0.01	2,020.00	8,458.00	0.11
Staves	pcs	-	-	-	-	-	-
Spars	m <sup>3</sup>	-	-	-	-	-	-
Firewood	m <sup>3</sup>	-	-	-	22.65	280	0.00
Door Components	pcs	52	307.50	0.00	-	-	-
Other builders Joinery	pcs	30	890.81	0.01	177	8,482.81	0.11
Other NTFP's	pcs	103	1,390.00	0.01	476	7,178.82	0.09
Windows	pcs	65	5170	0.05	986	18,387.50	0.24
Prefab Houses	pcs	-	-	-	1	11298.37	0.14
Wooden Utensils & Ornaments	pcs	673	1239.63	0.01	1,017.00	5,786.12	0.07
<b>Total</b>			<b>11,249,552.88</b>			<b>7,806,594.01</b>	

The month of Mar 2010 has revealed a positive growth trend in the total export earnings with significant contributions made by the following product categories. **Sawn Lumber** contributing 39.89%; **Logs** securing 37.29%; **Plywood** absorbing 13.35%; Shingles securing 2.02%; **Value Added Products** contributes 0.73% and Roundwood and Fuelwood with 6.72%. The period of Mar 10 as compared against Feb 10 has revealed a positive and noteworthy increase in total export earnings by 49.90%. The year to date comparison of 2010 and 2009 has revealed encouraging growth movement in the total export earnings by 30.61%.

**FPDMC CHART COMPARISON OF MARCH 2010 AGAINST FEBRUARY 2010**



**FPDMC CHART COMPARISON OF MARCH 2010 AGAINST MARCH 2009**



### **3.0 Analysis of Products Exported by Destination**

#### **3.1. LOG EXPORT**

For the month of Mar 10, Asia remains resolute as the major market for logs; India captured the largest portion of the market with total volume 68.79% and total value 73.29%, followed by China being the second leading market absorbing in total volume 20.08% and total value 16.88%. The remainder of the Asian market was occupied by Korea, Taiwan and Thailand who together contributed in total volume by 9.76% and total value 8.98%. Suriname secured the smallest portion of the market by absorbing in total volume by 1.37% and total value by 0.85%. The comparable period of Mar 10 and Feb 10 has revealed an increase in the exportation of logs by total volume and total value 65.28% and 66.60% respectively.

#### **Volume and Value of Logs exported for March 2010**

<b>Destination</b>	<b>Volume exported by Country (m³)</b>	<b>Total Value (US\$)</b>
<b>ASIA</b>		
China	2,653.74	376,855.00
India	9,090.98	1,636,613.96
Korea	100.85	22,185.90
Taiwan	666.77	88,183.20
Thailand	522.13	90,052.63
<b>SOUTH AMERICA</b>		
Suriname	179.87	19,123.25
<b>GRAND TOTAL</b>	<b>13,214.34</b>	<b>2,233,013.94</b>

### 3.2. SAWNWOOD EXPORTS

#### DRESSED SAWN LUMBER EXPORT

For the month of Mar 10, **Dressed Sawn Lumber** continues to be persistent in the Caribbean market contributing in total volume by 73.29% and total value by 72.50% accounting for almost three-quarters of the market share. This was followed by Asia making a contribution in total volume and total value by 16.60% and 12.25% respectively.

Barbados continues to hold steadfast as the leading individual market for dressed sawn lumber contributing in total volume by 40.18% and total value by 40.97%. Dressed Sawn Lumber was supported by other regions like Europe, Oceanic and North America which together contributed in total volume and total value 10.11% and 15.25% respectively. The comparable period of Mar 10 and Feb 10 revealed a positive growth in dressed sawn lumber by total volume 49.56% and total value by 50.61% accounting for half of export earnings from the previous period.

#### Dressed Lumber exported for March 2010

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>ASIA</b>		
China	296.82	159,097.85
<b>CARIBBEAN</b>		
Anguilla	26.65	17,295.12
Antigua & Barbuda	25.70	15,349.55
Barbados	718.67	532,074.62
Dominica	18.89	11,813.15
French West Indies	9.23	6,458.10
Grenada	141.75	89,319.85
Guadeloupe	42.49	42,487.50
St. Kitts	10.24	6,656.00
St. Lucia	61.44	42,408.82
St. Vincent	76.98	56,427.94
T & T	178.80	121,377.05
<b>EUROPE</b>		
Germany	17.95	10,770.00
Netherlands	59.99	50,371.20
<b>OCEANIC</b>		
New Zealand	35.41	37,180.29
<b>NORTH AMERICA</b>		
U.S.A	67.48	99,756.00
<b>Grand Total</b>	<b>1,788.49</b>	<b>1,298,843.04</b>

## UNDRESSED SAWN LUMBER EXPORT

For the month of Mar 10, **Undressed Sawn Lumber** remains committed as the number one leader in the European market contributing in total volume by 63.05% and total value by 55.04%. This is followed closely by North America taking second in securing the market by contributing in total volume by 19.12% and total value by 24.47%. The Caribbean market secured third place absorbing in total volume and total value by 8.88% and 8.35% respectively. The single market that was the leading export earner was the Netherlands contributing in total volume by 59.90% and total value by 51.80%, this top earner accounted for than half of the total export market share. The remainder of the undressed sawn lumber was secured by other markets around the world which included Asia, Central America and Oceanic whose combined contribution were in total volume by 8.95% and total value by 12.14%. The period of Mar 10 as against Feb 10 has seen a small but notable increase in exports by total volume 7.85% and total value by 4.92%.

### Undressed Lumber exported for Mar 2010

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>ASIA</b>		
United Arab Emirates (U.A.E)	43.61	28,346.50
<b>CARIBBEAN</b>		
Antigua & Barbuda	1.68	1,094.60
Barbados	37.31	20,545.83
Grenada	4.73	2,910.15
St. Kitts	35.25	19,450.00
St. Lucia	5.46	3,311.02
T & T	84.77	43,660.20
<b>CENTRAL AMERICA</b>		
Cuba	16.89	9,740.32
<b>EUROPE</b>		
Netherlands	1,141.00	564,511.05
United Kingdom	60.01	35,407.53
<b>OCEANIC</b>		
French Polynesia	34.11	38,876.53
New Zealand	75.93	55,408.11
<b>NORTH AMERICA</b>		
U.S.A	364.13	266,727.33
<b>Grand Total</b>	<b>1,904.88</b>	<b>1,089,989.17</b>



### 3.3 ROUNDWOOD and FUELWOOD EXPORTS

**Piles** key market was the USA capturing the largest portion with total volume and total value by 88.54% and 91.22% respectively. This market accounted for most of the total export value of piles for the month of Mar 10. The remainder of the piles market was supported by the Caribbean and Europe whom together contributed in total volume by 11.46% and total value by 8.78%. Piles have shown positive growth for the period of Mar 10 as against Feb 10 with total volume 86.35% and total value by 89.54%.

**Posts** major market was the Caribbean for this period Mar 10, however there was a decline in total export for the month of Mar 10 as against Feb 10 by total volume and total value 85.54% and 72.67% respectively.

**Poles** only market was Dominica for Mar 10. There was no comparative figure for the month of Feb 10.

**Charcoals** main market was the Caribbean for Mar 10; however there was a decrease in total volume and total value by 25.53% and 27.11% respectively for the period Mar 10 as against Feb 10.

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>PILES</b>		
<b>CARIBBEAN</b>		
Trinidad & Tobago	10.80	2,052.00
<b>EUROPE</b>		
Germany	23.34	6,593.55
Italy	21.46	4,879.20
Netherlands	51.48	19,459.44
<b>NORTH AMERICA</b>		
U.S.A	826.93	342,487.59
<b>Grand Total</b>	<b>934.01</b>	<b>375,471.78</b>

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>POSTS</b>		
<b>CARIBBEAN</b>		
Antigua & Barbuda	5.03	2,600.00
Barbados	10.26	2,200.00
<b>Grand Total</b>	<b>15.29</b>	<b>4,800.00</b>

**ROUNDWOOD and FUELWOOD EXPORTS (CONT)**

Destination	Volume exported by Country (m³)	Total Value (US\$)
<b>POLES</b>		
<b>CARIBBEAN</b>		
Dominica	28.00	10,000.00
<b>Grand Total</b>	<b>28.00</b>	<b>10,000.00</b>

Destination	Volume exported by Country (kg)	Total Value (US\$)
<b>CHARCOAL</b>		
<b>CARIBBEAN</b>		
French West Indies (F.W.I)	204.00	5,250.00
Trinidad & Tobago	272.00	7,000.00
<b>Grand Total</b>	<b>476.00</b>	<b>12,250.00</b>

### 3.4 SPLITWOOD (SHINGLES) EXPORT

For the period of Mar 10, **Shingles** market was occupied mainly by the Caribbean securing in total volume by 87.37% and total value by 81.11%, accounting for more than three-quarters of the market share. The remainder of the Shingles market was secured by the USA contributing in total volume by 12.63% and total value by 18.89%. The comparable period of Mar 10 and Feb 10 has shown that Shingles has decrease in export by total volume and total value 51.21% and 41.62% respectively.

#### Shingles exported for March 2010

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>CARIBBEAN</b>		
Anguilla	1.00	450.00
Antigua & Barbuda	20.68	18,800.00
Bahamas	24.20	22,550.00
Barbados	13.60	12,240.00
Dominica	4.80	2,160.00
French West Indies (F.W.I)	24.20	20,900.00
St. Kitts	24.20	19,800.00
St. Vincent	1.00	1000.00
<b>NORTH AMERICA</b>		
U.S.A	16.43	22,800.00
<b>Grand Total</b>	<b>130.11</b>	<b>120,700.00</b>

### 3.5 PLYWOOD EXPORT

For the month of Mar 10, **Plywood** was dominated by the USA market contributing in total volume by 80.96% and total value by 80.84% accounting for than three quarters of the total market share. The second leading market was secured by Suriname contributing in total volume and total value by 17.31% and 17.34% respectively. The remainder of the Plywood market was absorbed by French West Indies (FWM) contributing in total volume by 1.73% and total value by 1.82%. For the month of Mar 10 as against Feb 10, Plywood has shown positive growth contributing in total volume 70.29% and total value by 68.30%.

#### Plywood exported for March 2010

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>CARIBBEAN</b>		
French West Indies	36.35	14,569.95
<b>SOUTH AMERICA</b>		
Suriname	363.59	138,630.17
<b>NORTH AMERICA</b>		
USA	1,700.71	646,268.02
<b>Grand Total</b>	<b>2,100.64</b>	<b>799,468.14</b>

### 3.6 OTHER VALUE ADDED PRODUCTS

**Value Added Products** contribution to the total export earnings was positive for the month of Mar 10. The main products were from doors, indoor and outdoor furniture, mouldings, windows, NTFP's and wooden utensils and ornaments. The major destination that attracted these beautiful and ornate pieces of value added products was the Caribbean which included countries like Antigua, Barbados, Bahamas and St. Lucia.

Destination	Volume exported by Country (Pcs)	Total Value (US\$)
<b>DOORS</b>		
<b>CARIBBEAN</b>		
Antigua & Barbuda	17.00	1,530.00
Barbados	16.00	960.00
Trinidad & Tobago	4.00	1,690.00
<b>Grand Total</b>	<b>37.00</b>	<b>4,180.00</b>

Destination	Volume exported by Country (Pcs)	Total Value (US\$)
<b>INDOOR FURNITURE</b>		
<b>CARIBBEAN</b>		
Barbados	7.00	365.00
<b>Grand Total</b>	<b>7.00</b>	<b>365.00</b>

Destination	Volume exported by Country (m)	Total Value (US\$)
<b>OUTDOOR GARDEN FURNITURE</b>		
<b>CARIBBEAN</b>		
Bahamas	124.00	16,159.00
Barbados	124.00	11,813.00
Canada	12.00	1,500.00
<b>Grand Total</b>	<b>260.00</b>	<b>29,472.00</b>

**OTHER VALUE ADDED PRODUCTS (CONT)**

Destination	Volume exported by Country (Pcs)	Total Value (US\$)
<b>MOULDINGS</b>		
<b>CARIBBEAN</b>		
Antigua & Barbuda	975.36	1,152.00
Barbados	1,809.90	3,087.69
<b>Grand Total</b>	<b>2,785.26</b>	<b>4,239.69</b>

Destination	Volume exported by Country (Pcs)	Total Value (US\$)
<b>NON TIMBER FOREST PRODUCTS</b>		
<b>CARIBBEAN</b>		
Barbados	49.00	137.00
St. Lucia	24.00	18.00
<b>Grand Total</b>	<b>73.00</b>	<b>155.00</b>

Destination	Volume exported by Country (Pcs)	Total Value (US\$)
<b>WINDOWS</b>		
<b>CARIBBEAN</b>		
Barbados	31.00	1,770.00
St. Lucia	34.00	3,400.00
<b>Grand Total</b>	<b>65.00</b>	<b>5,170.00</b>

Destination	Volume exported by Country (Pcs)	Total Value (US\$)
<b>WOODEN UTENSILS &amp; ORNAMENTS</b>		
<b>CARIBBEAN</b>		
St. Lucia	104.00	304.00
<b>Grand Total</b>	<b>104.00</b>	<b>304.00</b>

## References

Guyana Forestry Commission, *Production Data*, Forest Monitoring Division.

Guyana Forestry Commission, *Export Data*, Forest Monitoring Division.