

**Forest Products Development  
&  
Marketing Council  
Of Guyana, Inc.**

**Market/Export Report  
February 2013**



**Produced By**

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# 1. Summary of Month Performance

## Quantity & Value of forest products exported for February 2013 compared to January 2013

Product	Unit	February 2013			January 2013		
		Quantity	Total Value US\$	% of Total	Quantity	Total Value US\$	% of Total
Logs	m <sup>3</sup>	4,940.72	991,265.63	35.06	5,160.85	891,770.66	37.44
Lumber- Dressed	m <sup>3</sup>	420.62	494,150.36	17.48	477.75	617,626.91	25.93
Lumber - Undressed	m <sup>3</sup>	999.16	712,949.01	25.22	958.69	605,453.42	25.42
<b>Sawnwood (Dr &amp; Und)</b>		<b>1,419.78</b>	<b>1,207,099.37</b>		<b>1,436.44</b>	<b>1,223,080.33</b>	
Plywood	m <sup>3</sup>	355.06	189,425.44	6.70	329.55	166,126.09	6.97
Wallaba Poles	m <sup>3</sup>	78.76	58,251.97	2.06	0.00	0.00	0.00
Wallaba Posts	m <sup>3</sup>	0.00	0.00	0.00	8.81	2,100.00	0.09
Piles	m <sup>3</sup>	142.04	54,544.00	1.93	136.01	40,094.70	1.68
Charcoal	m <sup>3</sup>	489.87	13,956.52	0.49	306.00	7,099.90	0.30
Shingles	m <sup>3</sup>	167.53	153,950.00	5.44	58.61	47,859.96	2.01
Indoor furniture	pcs	10.00	1,000.00	0.04	0.00	0.00	0.00
Doors	pcs	390.00	64,635.00	2.29	42.00	2,646.00	0.11
Door Components	pcs	2.00	80.00	0.00	0.00	0.00	0.00
Outdoor / Garden Furniture	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Mouldings	m	0.00	0.00	0.00	0.00	0.00	0.00
Rails	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Spindles	pcs	6.00	70.00	0.00	100.00	80.00	0.00
Spars	m <sup>3</sup>	0.00	0.00	0.00	0.00	0.00	0.00
Prefabricated Houses	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Windows	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Crafts	pcs	1,496.00	86,992.00	3.08	42.00	175.03	0.01
Firewood	m <sup>3</sup>	0.00	0.00	0.00	0.00	0.00	0.00
NTFPs	pcs	15.00	3,095.00	0.11	0.00	0.00	0.00
Other Builders Joinery	pcs	356.00	970.00	0.03	0.00	0.00	0.00
Wooden Utensils & Ornaments	pcs	348.00	2,095.00	0.07	729.00	840.79	0.04
<b>Total</b>			<b>2,827,429.93</b>			<b>2,381,873.46</b>	

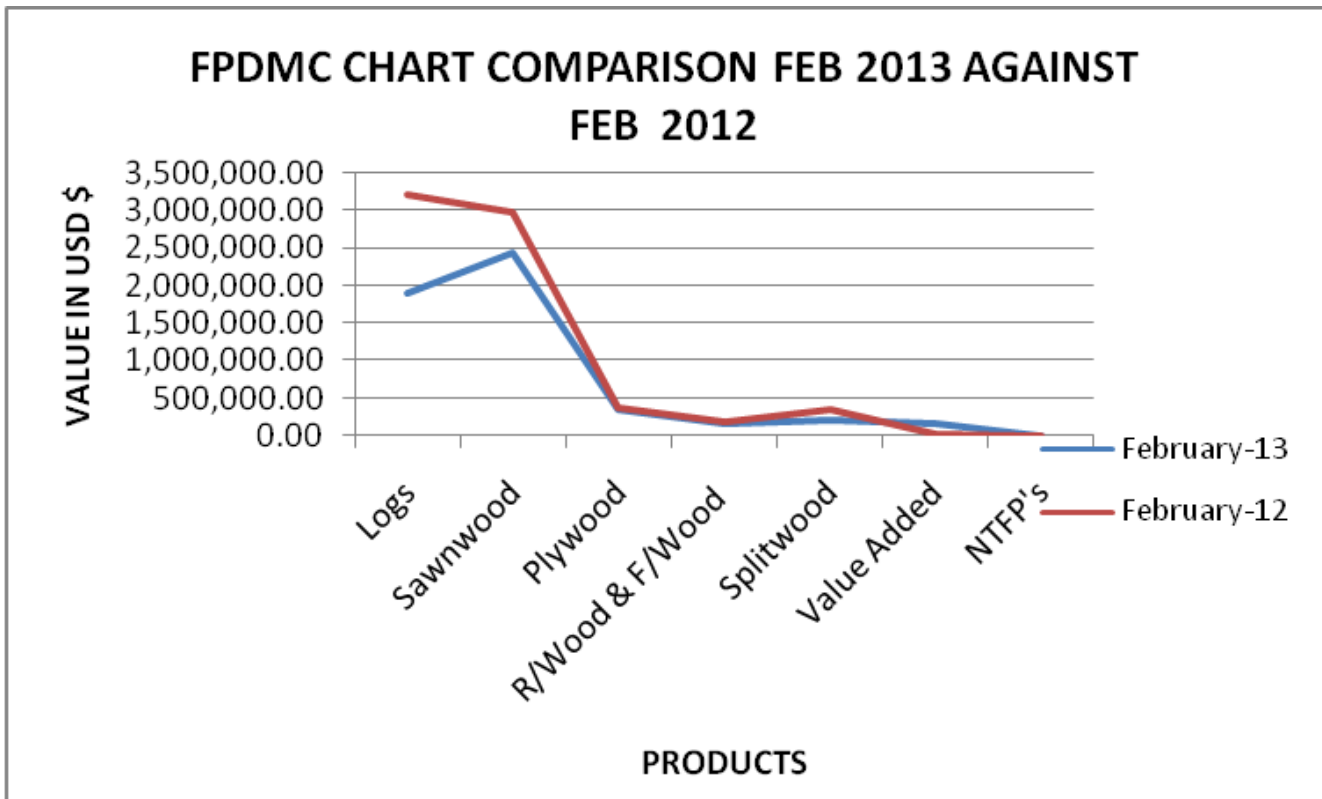
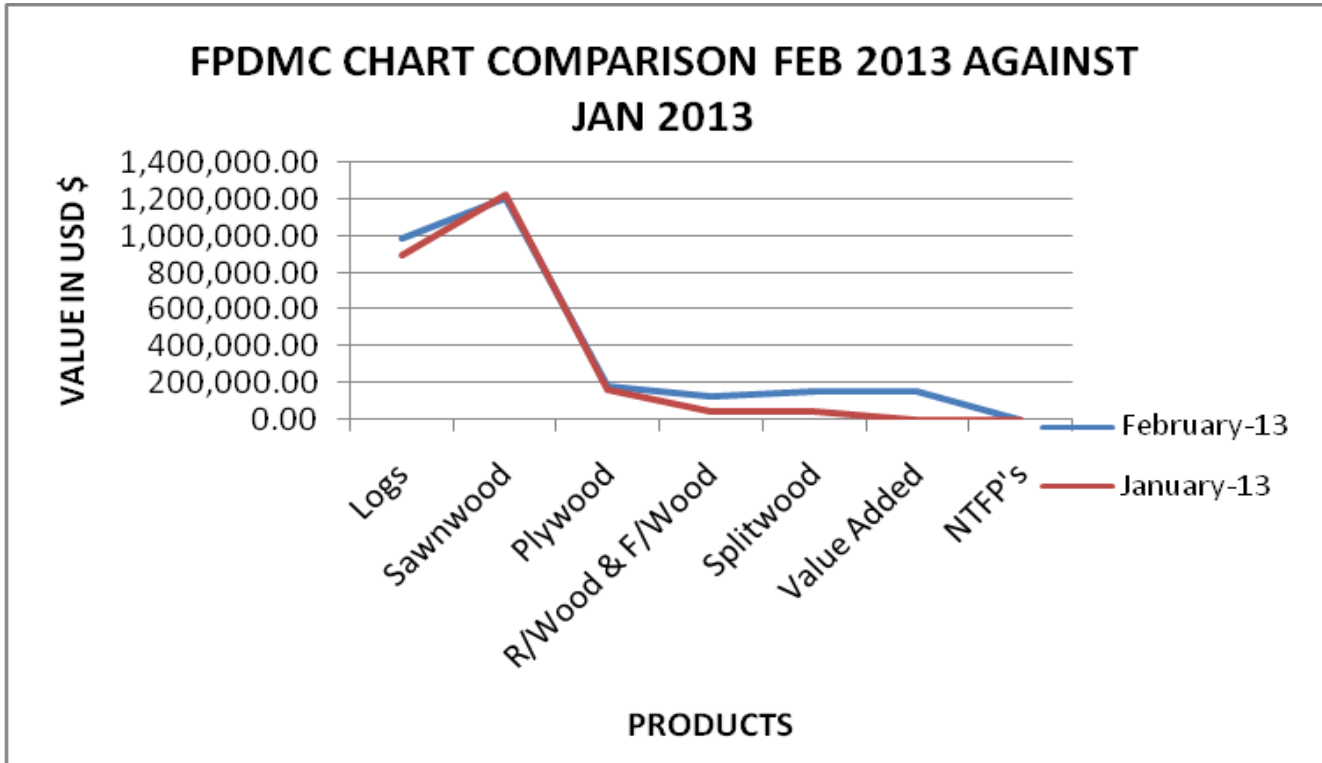
## 2. Overview of exports for the current period of the year as against the previous year.

### Quantity & Value of forest products exported Year to date 2013 compared to Year to date 2012

Products	Units	Jan – Feb 2013			Jan – Feb 2012		
		Quantity	Value (US\$ )	% of total	Quantity	Value (US\$)	% of total
Logs	m <sup>3</sup>	10,101.57	1,883,036.29	36.15	19,473.19	3,206,416.60	44.96
Dressed Lumber	m <sup>3</sup>	898.37	1,111,777.27	21.34	1,592.42	1,763,169.34	24.73
Undressed Lumber	m <sup>3</sup>	1,957.85	1,318,402.43	25.31	2,010.72	1,218,797.89	17.09
Plywood	m <sup>3</sup>	684.61	355,551.53	6.83	718.72	370087.06	5.19
Wallaba Poles	m <sup>3</sup>	78.76	58,251.97	1.12	0.00	0.00	0.00
Wallaba Posts	m <sup>3</sup>	8.81	2,100.00	0.04	142.75	18,829.00	0.26
Piles	m <sup>3</sup>	278.05	94,638.70	1.82	375.00	139,663.30	1.96
Charcoal	kg	795.87	21,056.42	0.40	996.88	21,490.33	0.30
Shingles	m <sup>3</sup>	226.14	201,809.96	3.87	426.40	358,190.00	5.02
Bedroom Furn / Indoor Furn	pcs	10.00	1,000.00	0.02	31.00	4,916.40	0.07
Crafts	pcs	1,620.00	87,167.03	1.67	376.00	351.00	0.00
Doors	pcs	432.00	67,281.00	1.29	26.00	3,085.05	0.04
Living Room / Outdoor Furn	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Mouldings	m	0.00	0.00	0.00	5,818.02	8,080.65	0.11
Rails	m <sup>3</sup>	0.00	0.00	0.00	0.00	0.00	0.00
Spindles	pcs	106.00	150.00	0.00	142.00	1,159.88	0.02
Staves	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Spars	m <sup>3</sup>	0.00	0.00	0.00	0.00	0.00	0.00
Firewood	m <sup>3</sup>	0.00	0.00	0.00	0.00	0.00	0.00
Door Components	pcs	2.00	80.00	0.00	0.00	0.00	0.00
Other builders Joinery	pcs	356.00	970.00	0.02	0.00	0.00	0.00
Other NTFP's	pcs	15.00	3,095.00	0.06	28.00	76.00	0.00
Windows	pcs	0.00	0.00	0.00	16.00	1,850.00	0.03
Prefab Houses	pcs	0.00	0.00	0.00	1.00	12,883.63	0.18
Wooden Utensils & Ornaments	pcs	1,077.00	2,935.79	0.06	508.00	2,068.75	0.03
<b>Total</b>			<b>5,209,303.39</b>			<b>7,131,114.88</b>	

The contribution of forest products was invaluable towards the export earnings during the period of Feb 13. **Sawn lumber** made a positive input of 42.70%; **Logs** contribution amounted to 35.06%; **Plywood** made an effort of 6.70%; **Value Added Products** had a major boost in its contribution with 5.62%; **Shingles** manage to secure a segment of the market with 5.44% while **Roundwood and Fuelwood** occupied the remainder of the market with 4.48%. The period of Feb 13 in comparison to the same period of Jan 13 has recorded an increase in the export of forest products by 18.71%. On the other hand, the comparative year to date figure of Feb 13 and Feb 12 has shown a decrease in the total export earnings by 26.95%.

**FPDMC Overview Summary Charts**



## 3.0 Analysis of Products Exported by Destination

### 3.1. LOG EXPORT

#### *Analysis of Quantity and Value*

**Logs** main market remains steadfast as Asia continue to dominate the market during the period Feb 13. The leading market was China with a significant contribution of total volume 75.21% and total value 64.48%. The other major player in the Logs market was India with an input of total volume 22.39% and total value 33.35%. The remaining market of Taiwan made an effort with total volume 2.39% and total value 2.17%.

Logs export data was mixed in that there was a lower volume exported of 4.26% with a higher total value earned of 11.16% during the month of Feb 13 in comparison to the same period of Jan 13.

#### **Volume and Value of Logs exported for Feb 2013**

<b>Destination</b>	<b>Volume exported by Country (m<sup>3</sup>)</b>	<b>Total Value (US\$)</b>
<b>ASIA</b>		
<b>China</b>	3,716.10	639,172.43
<b>India</b>	1,106.11	330,617.34
<b>Taiwan</b>	118.50	21,475.86
<b>GRAND TOTAL</b>	<b>4,940.72</b>	<b>991,265.63</b>

## 3.2. SAWNWOOD EXPORTS

### DRESSED SAWN LUMBER EXPORT

#### Analysis of Quantity and Value

**Dressed Sawn Lumber** made a positive contribution towards the total export earnings during the month of Feb 13. The Caribbean market occupied more than three quarters of the market share with a strong input of total volume 75.50% and total value 60.27%. North America also made a favourable contribution on the Dressed Sawn lumber export market with total volume 17.74% and total value 33.09%. The remaining market was comprise of Asia and Central America whose combine contribution amounted to total volume 6.77% and total value 6.64%. The month of Feb 13 in comparison to the previous period of Jan 13 revealed a drop in the exports of Dressed Sawn lumber by total volume 11.96% and total value 19.99%.

#### Dressed Lumber exported for Feb 2013

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>ASIA</b>		
Japan	18.46	26,413.94
<b>CARIBBEAN</b>		
Barbados	211.40	201,579.51
Dominica	30.73	30,476.28
French West Indies	10.53	6,736.64
St. Vincent	21.54	21,070.60
Trinidad & Tobago	43.35	37,977.52
<b>CENTRAL AMERICA</b>		
Aruba	10.01	6,403.84
<b>NORTH AMERICA</b>		
U.S.A	74.62	163,492.03
<b>Grand Total</b>	<b>420.62</b>	<b>494,150.36</b>

## **UNDRESSED SAWN LUMBER EXPORT**

### **Analysis of Quantity and Value**

**Undressed Sawn Lumber** made a sterling contribution during the period of Feb 13. The main markets supporting this product category includes the Caribbean with solid input of total volume 49.25% and total value 37.88%. Oceania (New Zealand) also made a positive contribution with total volume 17.11% and total value 24.37%. North America secures a portion of the market share with an input of total volume 19.69% and total value 21.72%. The remaining market of Europe also managed to make a positive contribution of total volume 13.95% and total value 16.03%. Overall New Zealand was the highest earning market for undressed sawn lumber with a total value of 24.37%. The month of Feb 13 when compared against the same period of Jan 13 has revealed an encouraging increase in the export of Undressed Sawn Lumber by total volume of 4.22% and total value 17.75%.

### **Undressed Lumber exported for Feb 2013**

<b>Destination</b>	<b>Volume exported by Country (m³)</b>	<b>Total Value (US\$)</b>
<b>CARIBBEAN</b>		
Barbados	11.52	8,012.94
Jamaica	266.27	141,119.99
St. Lucia	9.44	5,664.00
St. Vincent	20.80	12,279.20
Trinidad & Tobago	78.74	44,989.29
Virgin Islands (US)	105.28	58,032.05
<b>EUROPE</b>		
Netherlands	18.43	20,273.00
United Kingdom	120.92	94,013.37
<b>OCEANIA</b>		
New Zealand	170.99	173,727.32
<b>NORTH AMERICA</b>		
U.S.A	196.76	154,837.85
<b>Grand Total</b>	<b>999.16</b>	<b>712,949.01</b>



### **3.3 ROUNDWOOD and FUELWOOD EXPORTS**

#### ***Piles: Analysis of Quantity and Value***

**Piles** export for the month of Feb 13 has increased in comparison to the previous period of Jan 13 by a marginal total volume 4.43% and significantly higher total value of 36.04%. There were primarily two main markets for this product category USA absorbed the larger portion of the market with contributions of total volume 68.82% and total value 65.22%. The remaining segment of the Piles market was occupied by Netherlands with an input of total volume 31.18% and total value 34.78%.

#### ***Post: Analysis of Quantity and Value***

There was no export of Poles during the month of Feb 13.

#### ***Poles: Analysis of Quantity and Value***

**Poles** made a significant contribution towards the total export market for the month of Feb 13. The Caribbean was the primary market for this product category which earned a favourable value during this period.

#### ***Charcoal: Analysis of Quantity and Value***

**Charcoal** performance on the export market was fairly well during the month of Feb 13. The largest segment of the Charcoal market was the Caribbean with a solid contribution of total volume 69.41% and total value 76.32%. North America also made a positive input towards the export earnings with total volume 30.54% and total value 23.64%. The remaining market was occupied by Europe with a marginal contribution of total volume 0.06% and total value 0.04%. The month of Feb 13 in comparison to the same period of Jan 13 has reveal that there was a positive increase in the export of Charcoals by total volume 60.09% and total value 96.57%.

**ROUNDWOOD and FUELWOOD EXPORTS (CONT)**

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>PILES</b>		
<b>EUROPE</b>		
Netherlands	44.29	18,972.00
<b>NORTH AMERICA</b>		
USA	97.75	35,572.00
<b>Grand Total</b>	<b>142.04</b>	<b>54,544.00</b>

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>POLES</b>		
<b>CARIBBEAN</b>		
Trinidad & Tobago	78.76	58,251.97
<b>Grand Total</b>	<b>78.76</b>	<b>58,251.97</b>

Destination	Volume exported by Country ( m <sup>3</sup> )	Total Value (US\$)
<b>CHARCOAL</b>		
<b>CARIBBEAN</b>		
Barbados	68.00	3,000.06
French West Indies	136.00	3,100.75
Trinidad & Tobago	68.00	3,000.06
Virgin Islands (British)	68.00	1,550.38
<b>EUROPE</b>		
Greece	0.27	6.20
<b>NORTH AMERICA</b>		
USA	149.60	3,299.07
<b>Grand Total</b>	<b>489.87</b>	<b>13,956.52</b>

### 3.4 SPLITWOOD (SHINGLES) EXPORT

#### Analysis of Quantity and Value

**Shingles** performance on the export market was significant and made a noteworthy contribution towards the total export earnings for the month of Feb 13. The leading export market for Shingles was the Caribbean with a contribution of total volume 48.79% and total value 47.13%. The Oceania market also made a valuable contribution as well with an input of total volume 43.34% and total value 44.30%. The remaining segment was secured by the Middle Eastern market with a contribution of total volume 7.88% and total value 8.57%. The month of Feb 13 when compared against the same period of Jan 13 has shown that that there was a robust increase in the export of Shingles by total volume 185.84% and total value 221.67%.

#### Shingles exported for Feb 2013

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>CARIBBEAN</b>		
French West Indies	49.36	45,050.00
Jamaica	24.20	22,000.00
St. Lucia	7.07	4,500.00
St. Vincent	1.10	1,000.00
<b>OCEANIA</b>		
French Polynesia	24.20	24,200.00
Mauritius	48.40	44,000.00
<b>MIDDLE EAST</b>		
U.A.E	13.20	13,200.00
<b>Grand Total</b>	<b>167.53</b>	<b>153,950.00</b>

### **3.5 PLYWOOD EXPORT**

#### **Analysis of Quantity and Value**

**Plywood** consisted of two markets; however their contribution was noteworthy towards the total export earnings during the month of Feb 13. The leading market for Plywood was the Caribbean (TT) with a solid contribution of total volume 79.80% and total value 79.02% this accounted for more than three-quarters of the total Plywood market. The remainder of the market was occupied by South America (Suriname) with a positive input of total volume 20.19% and total value 20.98%. The month of Feb 13 when compared against Jan 13 has recorded an increase in the export of Plywood by total volume 7.74% and total value 14.02%.

#### **Plywood exported for Feb 2013**

<b>Destination</b>	<b>Volume exported by Country (m<sup>3</sup>)</b>	<b>Total Value (US\$)</b>
<b>CARIBBEAN</b>		
Trinidad & Tobago	283.35	149,677.65
<b>SOUTH AMERICA</b>		
Suriname	71.71	39,747.79
<b>Grand Total</b>	<b>355.06</b>	<b>189,425.44</b>

### 3.6 OTHER VALUE ADDED PRODUCTS

#### Analysis of Quantity and Value

**Value Added Products** made a noteworthy and positive input towards the total export earnings during the month of Feb 13. The top earners for value added products were doors and craft items which made an outstanding effort towards the export earnings. The other significant contribution came from products which include indoor furniture, NTFP's and wooden utensils. Overall value added products performance was positive and the primary market destinations were the Caribbean and North America.

Destination	Volume exported by Country (pcs)	Total Value (US\$)
<b>INDOOR FURNITURE</b>		
<b>NORTH AMERICA</b>		
USA	3.00	90.00
<b>SOUTH AMERICA</b>		
Suriname	7.00	910.00
<b>Grand Total</b>	<b>10.00</b>	<b>1,000.00</b>

Destination	Volume exported by Country (pcs)	Total Value (US\$)
<b>DOORS</b>		
<b>CARIBBEAN</b>		
Barbados	379.00	63,080.00
Trinidad & Tobago	7.00	480.00
<b>NORTH AMERICA</b>		
USA	4.00	1,075.00
<b>Grand Total</b>	<b>390.00</b>	<b>64,635.00</b>

Destination	Volume exported by Country (pcs)	Total Value (US\$)
<b>DOOR COMPONENTS</b>		
<b>SOUTH AMERICA</b>		
Suriname	2.00	80.00
<b>Grand Total</b>	<b>2.00</b>	<b>80.00</b>

**Value Added Products (Cont)**

Destination	Volume exported by Country (pcs)	Total Value (US\$)
<b>SPINDLES</b>		
<b>NORTH AMERICA</b>		
USA	6.00	70.00
<b>Grand Total</b>	<b>6.00</b>	<b>70.00</b>

Destination	Volume exported by Country (pcs)	Total Value (US\$)
<b>CRAFTS</b>		
<b>NORTH AMERICA</b>		
USA	1,496.00	86,992.00
<b>Grand Total</b>	<b>1,496.00</b>	<b>86,992.00</b>

Destination	Volume exported by Country (pcs)	Total Value (US\$)
<b>NON TIMBER FOREST PRODUCTS</b>		
<b>NORTH AMERICA</b>		
USA	15.00	3,095.00
<b>Grand Total</b>	<b>15.00</b>	<b>3,095.00</b>

Destination	Volume exported by Country (pcs)	Total Value (US\$)
<b>OTHER BUILDERS JOINERY</b>		
<b>NORTH AMERICA</b>		
USA	356.00	970.00
<b>Grand Total</b>	<b>356.00</b>	<b>970.00</b>

**Value Added Products (Cont)**

<b>Destination</b>	<b>Volume exported by Country (pcs)</b>	<b>Total Value (US\$)</b>
<b>WOODEN UTENSILS &amp; ORNAMENTS</b>		
<b>CARIBBEAN</b>		
Trinidad & Tobago	134.00	335.00
<b>NORTH AMERICA</b>		
USA	214.00	1,760.00
<b>Grand Total</b>	<b>348.00</b>	<b>2,095.00</b>

## References

Guyana Forestry Commission, *Production Data*, Forest Monitoring Division.

Guyana Forestry Commission, *Export Data*, Forest Monitoring Division.