

**Forest Products Development
&
Marketing Council
Of Guyana, Inc.**

Market/Export Report

March 2013



Produced By

**Forest Products Development & Marketing
Council of Guyana, Inc. (FPDMC)
17 Access Road, Kingston
Georgetown.
Tel #: 592-223-5135-6**

**Email: info@fpdmcguy.org
Website: www.fpdmcguy.org**



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1. Summary of Month Performance

Quantity & Value of forest products exported for March 2013 compared to February 2013

Product	Unit	March 2013			February 2013		
		Quantity	Total Value US\$	% of Total	Quantity	Total Value US\$	% of Total
Logs	m ³	3,408.98	659,312.34	27.63	4,940.72	991,265.63	35.06
Lumber- Dressed	m ³	545.57	580,320.21	24.32	420.62	494,150.36	17.48
Lumber - Undressed	m ³	1,220.71	767,901.09	32.18	999.16	712,949.01	25.22
Sawnwood (Dr & Und)		1,766.28	1,348,221.30		1,419.78	1,207,099.37	
Plywood	m ³	325.16	159,720.14	6.69	355.06	189,425.44	6.70
Wallaba Poles	m ³	0.00	0.00	0.00	78.76	58,251.97	2.06
Wallaba Posts	m ³	0.00	0.00	0.00	0.00	0.00	0.00
Piles	m ³	170.68	58,119.00	2.44	142.04	54,544.00	1.93
Charcoal	m ³	745.55	18,028.56	0.76	489.87	13,956.52	0.49
Shingles	m ³	125.03	135,150.00	5.66	167.53	153,950.00	5.44
Indoor furniture	pcs	0.00	0.00	0.00	10.00	1,000.00	0.04
Doors	pcs	100.00	7000.00	0.29	390.00	64,635.00	2.29
Door Components	pcs	0.00	0.00	0.00	2.00	80.00	0.00
Outdoor / Garden Furniture	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Mouldings	m	0.00	0.00	0.00	0.00	0.00	0.00
Rails	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Spindles	pcs	0.00	0.00	0.00	6.00	70.00	0.00
Spars	m ³	0.00	0.00	0.00	0.00	0.00	0.00
Prefabricated Houses	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Windows	pcs	2.00	240.00	0.01	0.00	0.00	0.00
Crafts	pcs	231.00	223.00	0.01	1,496.00	86,992.00	3.08
Firewood	m ³	0.00	0.00	0.00	0.00	0.00	0.00
NTFPs	pcs	24.00	24.00	0.00	15.00	3,095.00	0.11
Other Builders Joinery	pcs	0.00	0.00	0.00	356.00	970.00	0.03
Wooden Utensils & Ornaments	pcs	0.00	0.00	0.00	348.00	2,095.00	0.07
Total			2,386,038.34			2,827,429.93	

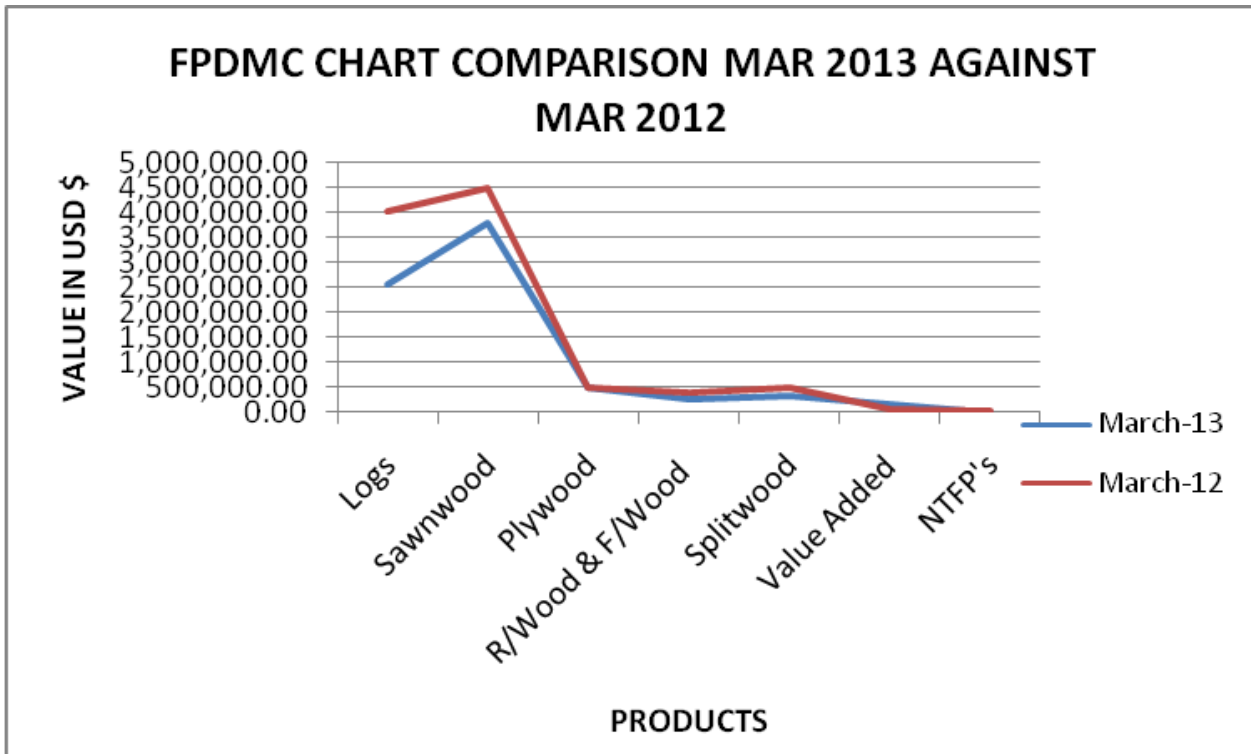
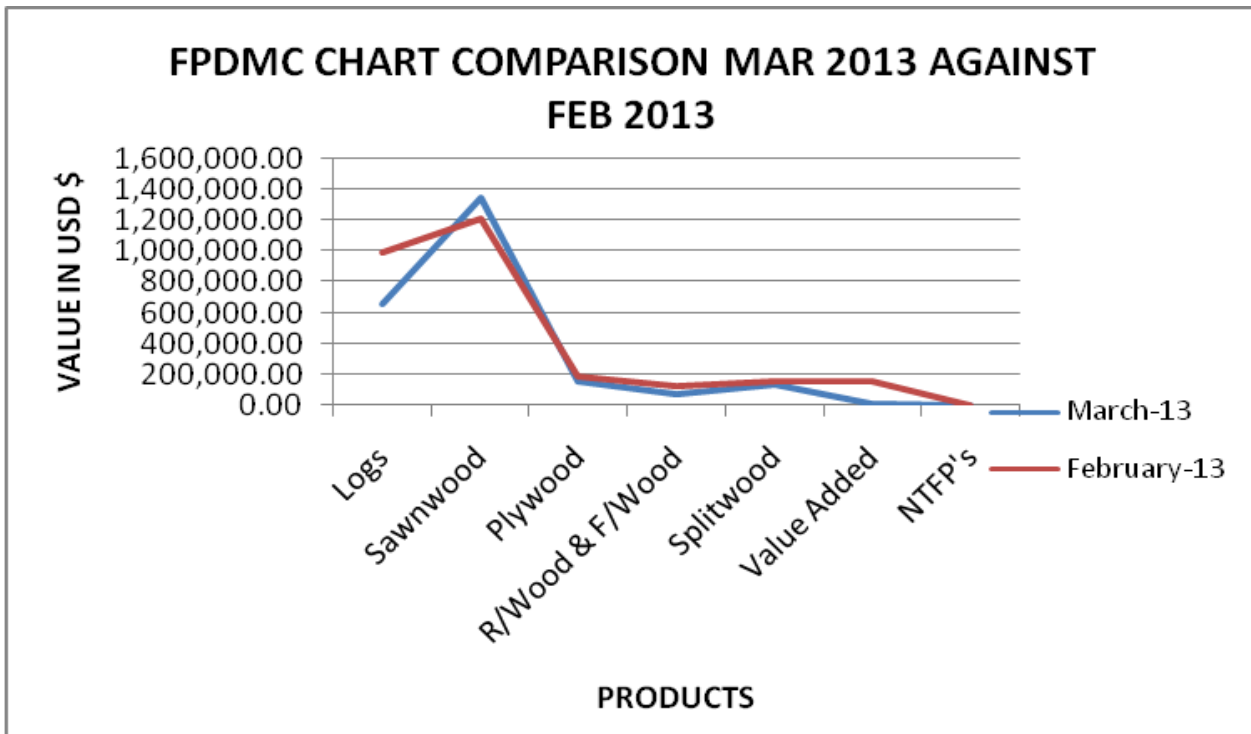
2. Overview of exports for the current period of the year as against the previous year.

Quantity & Value of forest products exported Year to date 2013 compared to Year to date 2012

Products	Units	Jan – Mar 2013			Jan – Mar 2012		
		Quantity	Value (US\$)	% of total	Quantity	Value (US\$)	% of total
Logs	m ³	13,510.55	2,542,348.63	33.47	24,858.66	4,019,510.47	40.57
Dressed Lumber	m ³	1,443.94	1,692,097.48	22.28	2,220.81	2,611,713.01	26.36
Undressed Lumber	m ³	3,178.56	2,086,303.52	27.47	3,110.66	1,871,561.25	18.89
Plywood	m ³	1,009.77	515,271.67	6.78	928.22	476,448.41	4.81
Wallaba Poles	m ³	78.76	58,251.97	0.77	181.60	110,645.00	1.12
Wallaba Posts	m ³	8.81	2,100.00	0.03	142.75	18,829.00	0.19
Piles	m ³	448.73	152,757.70	2.01	620.37	232,238.22	2.34
Charcoal	kg	1,541.42	39,084.98	0.51	1,717.68	38,389.63	0.39
Shingles	m ³	351.17	336,959.96	4.44	554.00	470,890.00	4.75
Bedroom Furn / Indoor Furn	pcs	10.00	1,000.00	0.01	31.00	4,916.40	0.05
Crafts	pcs	1,851.00	87,390.03	1.15	1,557.00	1,894.13	0.02
Doors	pcs	532.00	74,281.00	0.98	99.00	7,025.05	0.07
Living Room / Outdoor Furn	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Mouldings	m	0.00	0.00	0.00	5,818.02	8,080.65	0.08
Rails	m ³	0.00	0.00	0.00	0.00	0.00	0.00
Spindles	pcs	106.00	150.00	0.00	142.00	1,159.88	0.01
Staves	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Spars	m ³	0.00	0.00	0.00	0.00	0.00	0.00
Firewood	m ³	0.00	0.00	0.00	0.00	0.00	0.00
Door Components	pcs	2.00	80.00	0.00	0.00	0.00	0.00
Other builders Joinery	pcs	356.00	970.00	0.01	0.00	0.00	0.00
Other NTFP's	pcs	39.00	3,119.00	0.04	163.00	18,183.50	0.18
Windows	pcs	2.00	240.00	0.00	16.00	1,850.00	0.02
Prefab Houses	pcs	0.00	0.00	0.00	1.00	12,883.63	0.13
Wooden Utensils & Ornaments	pcs	1,077.00	2,935.79	0.04	1108.00	2,481.25	0.03
Total			7,595,341.73			9,908,699.48	

The export of forest products was encouraging towards the total export earnings during the month of Mar 13. **Sawn lumber** made a strong impact on the export market with a contribution of 56.50%. **Logs** also made a notable contribution of 27.63%; **Plywood** managed to absorb a share of 6.69%; **Shingles** also capture a portion of the market with 5.66%; **Roundwood and Fuelwood** secured a segment of the market with 3.20%; **Value Added Products** only scored a marginal segment of the market with 0.31%. The month of Mar 13 in contrast against the same period of Feb 13 has shown there was a drop in the export of forest products by 15.61%. The comparative year to date figure of Mar 13 and Mar 12 has shown a decline in the total export earnings by 23.36%.

FPDMC Overview Summary Charts



3.0 Analysis of Products Exported by Destination

3.1. LOG EXPORT

Analysis of Quantity and Value

Logs are continued to be supported by Asian market during the month of Mar 13. The two primary markets were China securing the largest total volume and India with the largest total value of logs exported. China made a contribution of total volume 66.45% and total value 48.61%. While India manages to secure an input of total volume 33.55% and total value 51.39%. The month of Mar 13 when compared to the previous period of Feb 13 has recorded a decline in the export of logs by total volume 31.00% and total value 33.49%.

Volume and Value of Logs exported for Mar 2013

Destination	Volume exported by Country (m³)	Total Value (US\$)
ASIA		
China	2,265.36	320,494.55
India	1,143.62	338,817.79
GRAND TOTAL	3,408.98	659,312.34

3.2. SAWNWOOD EXPORTS

DRESSED SAWN LUMBER EXPORT

Analysis of Quantity and Value

Dressed Sawn Lumber made a solid impact on the export market for the month of Mar 13, with the major export regions being the Asia, Caribbean and North America. Overall Caribbean yielded the highest contribution with total volume 82.39% and total value 75.00%. North America also made a valuable input towards dress sawn lumber export market with total volume 14.76% and total value 21.93%. The remaining segment of Asian market made a contribution of total volume 2.84% and total value 3.07%. The highest earning individual market came from Barbados with a favourable contribution of total volume 43.30% and total value 43.28%. The month of Mar 13 when compared against the same period of Feb 13 has recorded a positive climb in the export of Dressed Sawn lumber by total volume 29.71% and total value 17.44%.

Dressed Lumber exported for Mar 2013

Destination	Volume exported by Country (m ³)	Total Value (US\$)
ASIA		
Japan	15.49	17,813.39
CARIBBEAN		
Antigua & Barbuda	21.66	15,162.00
Barbados	236.23	251,183.09
Dominica	41.54	43,161.80
Grenada	45.79	37,267.93
Jamaica	5.11	5,745.19
St. Lucia	24.77	19,218.20
Trinidad & Tobago	54.97	46,993.14
Virgin Islands (US)	19.45	16,500.00
NORTH AMERICA		
U.S.A	80.55	127,275.47
Grand Total	545.57	580,320.21

UNDRESSED SAWN LUMBER EXPORT

Analysis of Quantity and Value

Undressed Sawn Lumber made a noteworthy contribution towards the total export earnings during the period of Mar 13. The Asian market supported this product category with the largest contribution of total volume 53.44% and total value 43.18%. The Caribbean also made a positive input of total volume 16.89% and total value 17.48%. This was followed closely with North America also having an encouraging contribution of total volume 12.37% and total value 15.98%, while the European market manage to secure contributions of total volume 11.63% and total value 14.60%. The leading individual market was absorbed by Korea with a noteworthy contribution of total volume 32.36% and total value 23.92%. The remainder of the market was absorbed by Oceania region (New Zealand) with an amount of total volume 4.14% and total value 7.20%. The month of Mar 13 in comparison to the previous period of Feb 13 found that there was increase in the export of Undressed Sawn lumber by total volume of 22.17% and total value 7.71%.

Undressed Lumber exported for Mar 2013

Destination	Volume exported by Country (m³)	Total Value (US\$)
ASIA		
China	257.29	147,941.75
Korea	395.07	183,665.95
CARIBBEAN		
Antigua & Barbuda	2.03	1,265.05
Barbados	27.85	17,894.70
Grenada	1.36	1,008.00
Guadeloupe	10.78	7,292.39
St. Kitts	40.09	22,525.00
St. Vincent	5.00	3,180.00
Trinidad & Tobago	119.07	81,101.46
CENTRAL AMERICA		
Aruba	18.52	11,849.60
EUROPE		
Netherlands	20.97	17,929.35
United Kingdom	121.05	94,216.32
OCEANIA		
New Zealand	50.58	55,297.61
NORTH AMERICA		
U.S.A	151.06	122,733.91
Grand Total	1,220.71	767,901.09

3.3 ROUNDWOOD and FUELWOOD EXPORTS

Piles: Analysis of Quantity and Value

Piles export for the month of Mar 13 has slowed a bit with only two markets primarily Europe and North America. The larger market share was occupied by North America with a contribution of total volume 81.85% and total value 81.72%. The remaining market of Europe made an input of total volume 18.15% and total value 18.28%. The month of Mar 13 in contrast to Feb 13 has revealed an increase in the export of Piles by total volume 20.11% and total value 6.55%.

Post: Analysis of Quantity and Value

There was no export of Post during the month of Mar 13.

Poles: Analysis of Quantity and Value

There was no export of Poles during the month of Mar 13.

Charcoal: Analysis of Quantity and Value

Charcoal did fairly well on the export market with its major destination being the Caribbean and North America during the month of Mar 13. The larger market share was absorbed by the Caribbean with a noted effort of total volume 79.93% and total value 81.70%. North America secured the remainder of the market with a contribution of total volume 20.07% and total value 18.30%. The month of Mar 13 when compared against the previous month of Feb 13 showed a positive increase in the export of Charcoal by total volume 52.19% and total value 29.18%.

ROUNDWOOD and FUELWOOD EXPORTS (CONT)

Destination	Volume exported by Country (m ³)	Total Value (US\$)
PILES		
EUROPE		
Germany	30.80	10,626.00
NORTH AMERICA		
USA	139.88	47,493.00
Grand Total	170.68	58,119.00

Destination	Volume exported by Country (m ³)	Total Value (US\$)
CHARCOAL		
CARIBBEAN		
Trinidad & Tobago	541.55	13,129.49
Virgin Islands (British)	54.40	1,600.00
NORTH AMERICA		
USA	149.60	3,299.07
Grand Total	745.55	18,028.56

3.4 SPLITWOOD (SHINGLES) EXPORT

Analysis of Quantity and Value

Shingles was supported mainly by the Caribbean and Central America market during the month of Mar 13. The Caribbean market occupied the larger of the two market shares with a contribution of total volume 84.00% and total value 80.02%, the Caribbean market accounted for more than three quarters of the market share for Shingles. The remaining market was secured by Central America who made an input of total volume 16.00% and total value 19.98%. The month of Mar 13 in contrast to the same period of Feb 13 has recorded a dip in the export of Shingles by total volume 25.37% and total value 12.21%.

Shingles exported for Mar 2013

Destination	Volume exported by Country (m ³)	Total Value (US\$)
CARIBBEAN		
Bahamas	39.47	48,900.00
Barbados	2.20	1,950.00
French West Indies	24.20	22,000.00
Jamaica	17.16	15,300.00
St. Lucia	22.00	20,000.00
CENTRAL AMERICA		
Costa Rica	20.00	27,000.00
Grand Total	125.03	135,150.00

3.5 PLYWOOD EXPORT

Analysis of Quantity and Value

Plywood performance on the export market was fairly well during the month of Mar 13. Central America absorbed the largest market with a contribution of total volume 66.71% and total value 64.69%. The Caribbean made an input of total volume 22.11% and total value 24.09%. The remaining market of South America secured a portion of total volume of 11.18% and total value 11.22%. The month of Mar 13 in comparison to Feb 13 experienced a dip in the export of Plywood by total volume 8.42% and total value 15.68%.

Plywood exported for Mar 2013

Destination	Volume exported by Country (m³)	Total Value (US\$)
CARIBBEAN		
Trinidad & Tobago	71.89	38,475.28
CENTRAL AMERICA		
Belize	216.92	103,326.11
SOUTH AMERICA		
Suriname	36.35	17,918.75
Grand Total	325.16	159,720.14

3.6 OTHER VALUE ADDED PRODUCTS

Analysis of Quantity and Value

Value Added Products contribution towards the export market was small during this the period of Mar 13. However doors manage to secure a fair share of the market, earning as much US\$7,000.00. There were other contributions which made its way on the export market which include crafts, NTFP's and windows. The prime market for these value added products was the Caribbean.

Destination	Volume exported by Country (pcs)	Total Value (US\$)
DOORS		
CARIBBEAN		
Barbados	100.00	7,000.00
Grand Total	100.00	7,000.00

Destination	Volume exported by Country (pcs)	Total Value (US\$)
CRAFTS		
CARIBBEAN		
Barbados	229.00	133.00
NORTH AMERICA		
USA	2.00	90.00
Grand Total	231.00	223.00

Destination	Volume exported by Country (pcs)	Total Value (US\$)
NON TIMBER FOREST PRODUCTS		
CARIBBEAN		
Barbados	24.00	24.00
Grand Total	24.00	24.00

Value Added Products (Cont)

Destination	Volume exported by Country (pcs)	Total Value (US\$)
WINDOWS		
CARIBBEAN		
Barbados	2.00	240.00
Grand Total	2.00	240.00

References

Guyana Forestry Commission, *Production Data*, Forest Monitoring Division.

Guyana Forestry Commission, *Export Data*, Forest Monitoring Division.