

**Forest Products Development  
&  
Marketing Council  
of Guyana, Inc.**

**Market/Export Report**

**April 2013**



**Produced By**

**Forest Products Development & Marketing  
Council of Guyana, Inc. (FPDMC)  
17 Access Road, Kingston  
Georgetown.  
Tel #: 592-223-5135-6**

**Email: [info@fpdmcguy.org](mailto:info@fpdmcguy.org)  
Website: [www.fpdmcguy.org](http://www.fpdmcguy.org)**



## TABLE OF CONTENT

<b>1. SUMMARY OF MONTH PERFORMANCE</b>	<b>3</b>
<b>2. OVERVIEW OF EXPORTS FOR THE CURRENT PERIOD OF THE YEAR AS AGAINST THE PREVIOUS YEAR.</b>	<b>4</b>
<b>FPDMC Overview Summary Charts</b>	<b>5</b>
<b>3.0 ANALYSIS OF PRODUCTS EXPORTED BY DESTINATION</b>	<b>5</b>
<b>3.1. LOG EXPORT</b>	<b>6</b>
Analysis of Quantity and Value	6
<b>3.2. SAWNWOOD EXPORTS</b>	<b>7</b>
<b>DRESSED SAWN LUMBER EXPORT</b>	<b>7</b>
Analysis of Quantity and Value	7
<b>UNDRESSED SAWN LUMBER EXPORT</b>	<b>8</b>
Analysis of Quantity and Value	8
<b>3.3 ROUNDWOOD and FUELWOOD EXPORTS</b>	<b>9</b>
Piles: Analysis of Quantity and Value	10
Posts: Analysis of Quantity and Value	10
Poles: Analysis of Quantity and Value	10
Charcoal: Analysis of Quantity and Value	11
<b>3.4 SPLITWOOD (SHINGLES) EXPORT</b>	<b>12</b>
Analysis of Quantity and Value	12
<b>3.5 PLYWOOD EXPORT</b>	<b>13</b>
Analysis of Quantity and Value	13
<b>3.6 OTHER VALUE ADDED PRODUCTS</b>	<b>14</b>
Analysis of Quantity and Value	15 -16
<b>REFERENCES</b>	<b>17</b>

# 1. Summary of Month Performance

## Quantity & Value of forest products exported for April 2013 compared to Mar 2013

Product	Unit	April 2013			March 2013		
		Quantity	Total Value US\$	% of Total	Quantity	Total Value US\$	% of Total
Logs	m <sup>3</sup>	4,871.59	885,951.18	28.69	3,408.98	659,312.34	27.63
Lumber- Dressed	m <sup>3</sup>	650.20	754,903.41	24.44	545.57	580,320.21	24.32
Lumber - Undressed	m <sup>3</sup>	1,322.00	875,196.25	28.34	1,220.71	767,901.09	32.18
<b>Sawnwood (Dr &amp; Und)</b>		<b>1,972.20</b>	<b>1,630,099.66</b>		<b>1,766.28</b>	<b>1,348,221.30</b>	
Plywood	m <sup>3</sup>	239.80	126,555.88	4.10	325.16	159,720.14	6.69
Wallaba Poles	m <sup>3</sup>	109.38	80,925.95	2.62	0.00	0.00	0.00
Wallaba Posts	m <sup>3</sup>	96.76	29,444.00	0.95	0.00	0.00	0.00
Piles	m <sup>3</sup>	406.09	188,864.00	6.12	170.68	58,119.00	2.44
Charcoal	m <sup>3</sup>	829.60	20,702.47	0.67	745.55	18,028.56	0.76
Shingles	m <sup>3</sup>	102.10	104,400.00	3.38	125.03	135,150.00	5.66
Indoor furniture	pcs	87.00	13,294.48	0.43	0.00	0.00	0.00
Doors	pcs	11.00	2,655.00	0.09	100.00	7000.00	0.29
Door Components	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Outdoor / Garden Furniture	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Mouldings	m	121.92	150.00	0.00	0.00	0.00	0.00
Rails	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Spindles	pcs	516.00	2,579.95	0.08	0.00	0.00	0.00
Spars	m <sup>3</sup>	0.00	0.00	0.00	0.00	0.00	0.00
Prefabricated Houses	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Windows	pcs	20.00	1,590.00	0.05	2.00	240.00	0.01
Crafts	pcs	0.00	0.00	0.00	231.00	223.00	0.01
Firewood	m <sup>3</sup>	0.00	0.00	0.00	0.00	0.00	0.00
NTFPs	pcs	70.00	105.00	0.00	24.00	24.00	0.00
Other Builders Joinery	pcs	28.00	520.00	0.02	0.00	0.00	0.00
Wooden Utensils & Ornaments	pcs	906.00	481.73	0.02	0.00	0.00	0.00
<b>Total</b>			<b>3,088,319.30</b>			<b>2,386,038.34</b>	

## 2. Overview of exports for the current period of the year as against the previous year.

### Quantity & Value of forest products exported Year to date 2013 compared to Year to date 2012

Products	Units	Jan – April 2013			Jan – April 2012		
		Quantity	Value (US\$ )	% of total	Quantity	Value (US\$)	% of total
Logs	m <sup>3</sup>	18,382.14	3,428,299.81	32.09	30,859.49	4,939,590.32	38.52
Dressed Lumber	m <sup>3</sup>	2,094.14	2,447,000.89	22.90	3,061.18	3,449,803.80	26.90
Undressed Lumber	m <sup>3</sup>	4,500.56	2,961,499.77	27.72	4,163.56	2,528,325.90	19.72
Plywood	m <sup>3</sup>	1,249.57	641,827.55	6.01	1,256.84	635412.81	4.96
Wallaba Poles	m <sup>3</sup>	188.14	139,177.92	1.30	181.60	110645.00	0.86
Wallaba Posts	m <sup>3</sup>	105.57	31,544.00	0.30	157.62	25,729.00	0.20
Piles	m <sup>3</sup>	854.82	341,621.70	3.20	785.97	300,623.47	2.34
Charcoal	kg	2,371.02	59,787.45	0.56	3,762.17	86,731.29	0.68
Shingles	m <sup>3</sup>	453.27	441,359.96	4.13	771.37	673,732.00	5.25
Bedroom Furn / Indoor Furn	pcs	97.00	14,294.48	0.13	31.00	4,916.40	0.04
Crafts	pcs	1,851.00	87,390.03	0.82	2,143.00	2,529.13	0.02
Doors	pcs	543.00	76,936.00	0.72	219.00	11,505.05	0.09
Living Room / Outdoor Furn	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Mouldings	m	121.92	150.00	0.00	6,249.01	8,849.64	0.07
Rails	m <sup>3</sup>	0.00	0.00	0.00	0.00	0.00	0.00
Spindles	pcs	622.00	2,729.95	0.03	142.00	1,159.88	0.01
Staves	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Spars	m <sup>3</sup>	0.00	0.00	0.00	0.00	0.00	0.00
Firewood	m <sup>3</sup>	0.00	0.00	0.00	39.62	2,800.00	0.02
Door Components	pcs	2.00	80.00	0.00	175.00	3,560.00	0.03
Other builders Joinery	pcs	384.00	1,490.00	0.01	0.00	0.00	0.00
Other NTFP's	pcs	109.00	3,224.00	0.03	870.00	20,146.50	0.16
Windows	pcs	22.00	1,830.00	0.02	16.00	1,850.00	0.01
Prefab Houses	pcs	0.00	0.00	0.00	1.00	12,883.63	0.10
Wooden Utensils & Ornaments	pcs	1,983.00	3,417.52	0.03	1108.00	2,481.25	0.02
<b>Total</b>			<b>10,683,661.03</b>			<b>12,823,275.07</b>	

During the month of April 13 forest products made a favourable contribution towards the total export earnings. **Sawn lumber** increasingly continue to be the top earner for forest products with a positive contribution of 52.78%. **Logs** made an input of 28.69%; **Roundwood and Fuelwood** made a fairly good contribution with 10.36%; **Plywood** made an effort of 4.10%; **Shingles** secured a contribution of 3.38% and finally **Value Added Products** manage to absorb a small segment of the market with 0.69%. The month of April 13 when compared against the same period of Mar 13 has revealed a positive growth in the export of forest products by 29.43%. The comparative year to date figure of April 13 and April 12 has recorded a decline in the total export earnings by 17.42%.

## FPDMC Overview Summary Charts

Fig 1 – FPDMC market report by monthly comparison (April 2013 and March 2013)

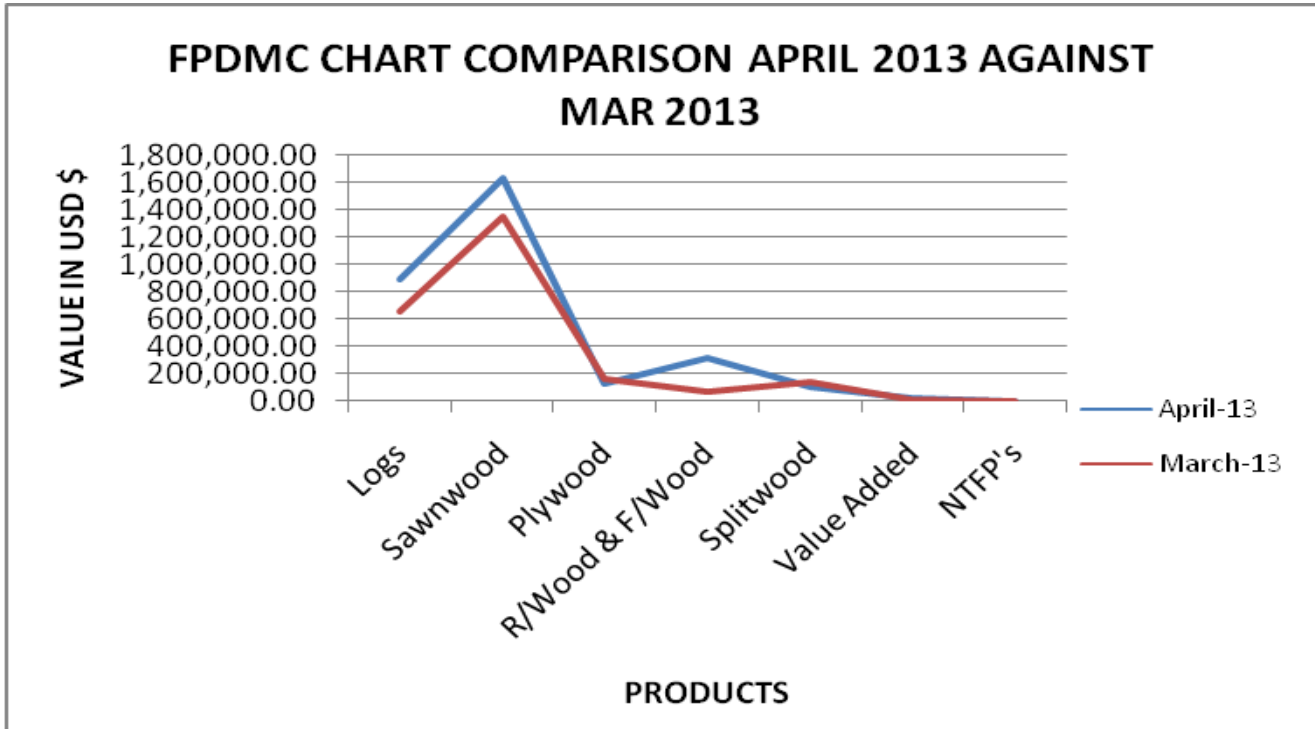
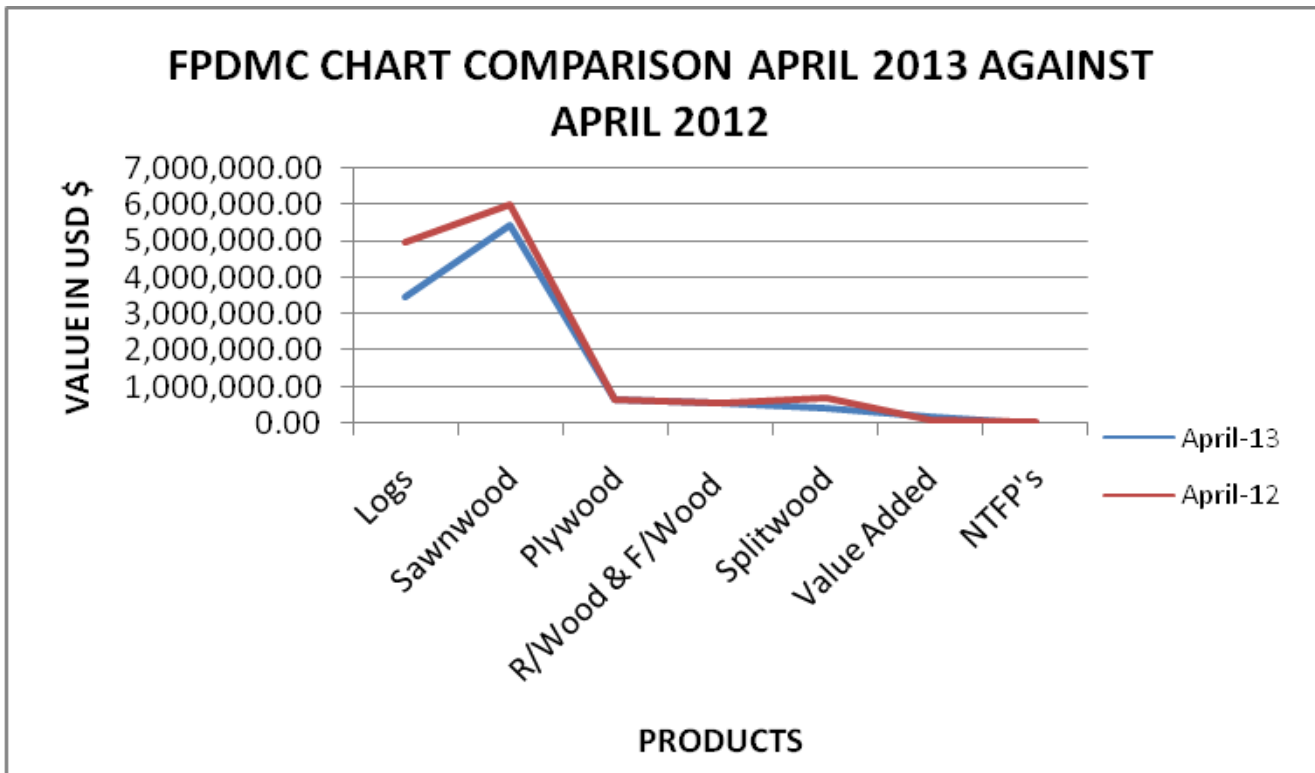


Fig 2 – FPDMC market report by yearly comparison (April 2013 and April 2012)



## 3.0 Analysis of Products Exported by Destination

### 3.1. LOG EXPORT

#### *Analysis of Quantity and Value*

**Logs** market was secure by Asia during the month of April 13. China was the leading market with respect to total volume with logs export contribution of total volume **46.42%** and total value 34.15%. India manage to secure the lead with respect to total value with an input of total volume 38.18% and total value of **54.20%**. The remaining segment of the market was secured Hong Kong (province of China) with an input of total volume 15.39% and total value 11.64%. During the month of April 13 in contrast to the previous period of Mar 13 has shown an increase in the export of logs by total volume 42.90% and total value 34.38%.

#### Volume and Value of Logs exported for April 2013

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
ASIA		
China	2,261.34	302,590.03
Hong Kong	750.05	103,160.75
India	1,860.20	480,200.40
GRAND TOTAL	4,871.59	885,951.18

## 3.2. SAWNWOOD EXPORTS

### DRESSED SAWN LUMBER EXPORT

#### Analysis of Quantity and Value

**Dressed Sawn Lumber** export contribution was favourable during the period of April 13. There were only three significant markets with the Caribbean ranking the highest earner, North America second and Europe secured the remaining export market of dressed sawn lumber. The Caribbean made a strong contribution of total volume 67.45% and total value 57.57%. North America made a solid input of total volume 26.77% and total value 37.73%. The remaining market of Europe secured a portion of total volume 5.70% and total value 4.70%. Additionally, Barbados continues to dominate this product category of dressed sawn lumber with the single highest contribution of total volume 45.28% and total value 39.79%. The period of April 13 in contrast to the previous period of Mar 13 has recorded a positive increase in dressed sawn lumber exports by total volume 19.18% and total value 30.08%.

#### Dressed Lumber exported for April 2013

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>CARIBBEAN</b>		
Barbados	294.38	300,404.98
Dominica	46.92	50,495.06
St. Kitts	22.42	14,347.52
St. Lucia	24.82	19,175.05
Trinidad & Tobago	50.03	50,185.65
<b>EUROPE</b>		
Netherlands	37.60	35,477.00
<b>NORTH AMERICA</b>		
U.S.A	174.03	284,818.15
<b>Grand Total</b>	<b>650.20</b>	<b>754,903.41</b>

## **UNDRESSED SAWN LUMBER EXPORT**

### **Analysis of Quantity and Value**

**Undressed Sawn Lumber** made a favourable contribution towards the total export earnings for the month of April 13. Undressed Sawn lumber market was diverse and attracted several destinations globally. The leading market for this product category was Europe with a positive contribution of total volume 50.48% and total value 44.46%. Oceania (New Zealand) made a fair effort on the market with an input of total volume 16.55% and total value 23.75%. The Caribbean supplied a fair share of the market with a contribution of total volume 13.36% and total value 12.74%. North America secured a segment of the market with a contribution of total volume 10.61% and total value 11.52%. Undressed Sawn lumber was also supported by the Middle Eastern market of Oman with noteworthy contribution of total volume 7.56% and total volume 6.14%. The remaining market of Asia had a marginal input of total volume 1.44% and total value 1.38%. The month of April 13 in contrast to the previous period of Mar 13 has revealed an increase in the export of Undressed Sawn lumber by total volume 8.30% and total value 13.97%.

### **Undressed Lumber exported for April 2013**

<b>Destination</b>	<b>Volume exported by Country (m³)</b>	<b>Total Value (US\$)</b>
<b>ASIA</b>		
India	18.98	12,073.50
<b>CARIBBEAN</b>		
Barbados	68.99	43,999.80
Dominica	0.47	460.00
St. Vincent	13.45	8,270.80
Trinidad & Tobago	93.71	58,789.12
<b>MIDDLE EAST</b>		
Oman	100.00	53,735.00
<b>EUROPE</b>		
Netherlands	466.09	235,443.25
United Kingdom	201.26	153,690.59
<b>OCEANIA</b>		
New Zealand	218.82	207,882.67
<b>NORTH AMERICA</b>		
U.S.A	140.23	100,851.52
<b>Grand Total</b>	<b>1,322.00</b>	<b>875,196.25</b>



### **3.3 ROUNDWOOD and FUELWOOD EXPORTS**

#### ***Piles: Analysis of Quantity and Value***

**Piles** contribution towards the total export earnings was noteworthy during the month of April 13. The market performance was mixed with North America (USA) total volume input was the highest, while Europe (Netherlands) total value earnings was the highest. USA made a positive contribution of total volume 56.16% and total value 42.29%. Netherlands made an input of total volume 38.96% and total value 53.52%. The remaining market of the Caribbean (Jamaica) made an effort with total volume 4.87% and total value 4.19%. The month of April 13 in comparison to the previous period of Mar 13 has shown a significant increase in the export of Piles by total volume 137.92% and total value 224.96%.

#### ***Posts: Analysis of Quantity and Value***

**Posts** export was favourable during the month of April 13. The Caribbean was the primary market for this product category, with Barbados occupying the larger of the two markets with a contribution of total volume 86.89% and total value 90.63%. The remaining market of Martinique was secured with an input of total volume 13.11% and total value 9.37%. There is no comparative period between April 13 and Mar 13.

#### ***Poles: Analysis of Quantity and Value***

**Poles** single market was the Caribbean (Trinidad & Tobago) during the month of April 13, who made a valuable contribution of total volume 109.38 m<sup>3</sup> and total value of US\$ 80,925.95 towards the total export earnings.

#### ***Charcoal: Analysis of Quantity and Value***

**Charcoal** made a fair contribution towards the total export earnings during the month of April 13. The leading market for Charcoal was the Caribbean with a positive contribution of total volume 81.97% and total value 84.06%. The remaining market of North America made an effort of total volume 18.03% and total value 15.94%. The month of April 13 when compared to the previous period of Mar 13 has shown a positive increase in the export of Charcoals by total volume 11.27% and total value 15.05%.

**ROUNDWOOD and FUELWOOD EXPORTS (CONT)**

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>PILES</b>		
<b>CARIBBEAN</b>		
Jamaica	19.80	7,920.00
<b>EUROPE</b>		
Netherlands	158.22	101,075.00
<b>NORTH AMERICA</b>		
USA	228.07	79,869.00
<b>Grand Total</b>	<b>406.09</b>	<b>188,864.00</b>

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>POSTS</b>		
<b>CARIBBEAN</b>		
Barbados	84.07	26,684.00
Martinique	12.69	2,760.00
<b>Grand Total</b>	<b>96.76</b>	<b>29,444.00</b>

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>POLES</b>		
<b>CARIBBEAN</b>		
Trinidad & Tobago	109.38	80,925.95
<b>Grand Total</b>	<b>109.38</b>	<b>80,925.95</b>

**ROUNDWOOD and FUELWOOD EXPORTS (CONT)**

Destination	Volume exported by Country ( m <sup>3</sup> )	Total Value (US\$)
<b>CHARCOAL</b>		
<b>CARIBBEAN</b>		
French West Indies	136.00	3,100.75
Trinidad & Tobago	544.00	14,302.65
<b>NORTH AMERICA</b>		
USA	149.60	3,299.07
<b>Grand Total</b>	<b>829.60</b>	<b>20,702.47</b>

### 3.4 SPLITWOOD (SHINGLES) EXPORT

#### Analysis of Quantity and Value

**Shingles** made a fair contribution towards the total export earnings during the month of April 13. The Caribbean was the largest supporter of this product category with a contribution of total volume 56.90% and total value 57.42%. The export market of Mauritius also made a positive contribution of total volume 23.70% and total value 23.18%. The remaining market of North America made an effort of total volume 19.39% and total value 19.40%. The month of April 13 when compared against the previous month of March 13 has shown a drop in the export of Shingles by total volume 18.34% and total value 22.75%.

#### Shingles exported for April 2013

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>CARIBBEAN</b>		
Barbados	4.40	3,900.00
Martinique	29.50	32,400.00
St. Kitts	24.20	23,650.00
<b>OCEANIA</b>		
Mauritius	24.20	24,200.00
<b>NORTH AMERICA</b>		
USA	19.80	20,250.00
<b>Grand Total</b>	<b>102.10</b>	<b>104,400.00</b>

### 3.5 PLYWOOD EXPORT

#### *Analysis of Quantity and Value*

**Plywood** made a notable contribution towards the total export earnings during the month of April 13. There were mainly two markets, the Caribbean was the leader with a significant contribution of total volume 54.99% and total value 54.82%. South America also made a favourable input with total volume 45.01% and total value 45.18%. The month of April 13 when compared against the previous period of Mar 13 revealed a decline in the export of Plywood by total volume 26.25% and total value 20.76%.

#### Plywood exported for April 2013

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>CARIBBEAN</b>		
French West Indies	36.33	17,866.11
Jamaica	23.55	12,834.20
Trinidad & Tobago	71.98	38,683.09
<b>SOUTH AMERICA</b>		
Suriname	107.94	57,172.48
<b>Grand Total</b>	<b>239.80</b>	<b>126,555.88</b>

### 3.6 OTHER VALUE ADDED PRODUCTS

#### Analysis of Quantity and Value

**Value Added Products** made a notable contribution towards the total export earnings during the month of April 13. Some of the top products earner includes indoor furniture, doors, spindles and windows. Other contributions were made by mouldings, NTFP's, builders joinery and wooden utensils. The Caribbean continues to support value added market in a positive way and contribute favourably towards the export earnings of forest products.

Destination	Volume exported by Country (pcs)	Total Value (US\$)
<b>DOORS</b>		
<b>CARIBBEAN</b>		
Barbados	11.00	2,655.00
<b>Grand Total</b>	<b>11.00</b>	<b>2,655.00</b>

Destination	Volume exported by Country (pcs)	Total Value (US\$)
<b>INDOOR FURNITURE</b>		
<b>CARIBBEAN</b>		
Barbados	78.00	7,194.48
<b>SOUTH AMERICA</b>		
Suriname	9.00	6,100.00
<b>Grand Total</b>	<b>87.00</b>	<b>13,294.48</b>

Destination	Volume exported by Country (pcs)	Total Value (US\$)
<b>MOULDINGS</b>		
<b>CARIBBEAN</b>		
Barbados	121.92	150.00
<b>Grand Total</b>	<b>121.92</b>	<b>150.00</b>

### Value Added Products (Cont)

Destination	Volume exported by Country (pcs)	Total Value (US\$)
<b>OTHER BUILDERS JOINERY</b>		
<b>CARIBBEAN</b>		
Barbados	28.00	520.00
<b>Grand Total</b>	<b>28.00</b>	<b>520.00</b>

Destination	Volume exported by Country (pcs)	Total Value (US\$)
<b>NON-TIMBER FOREST PRODUCTS</b>		
<b>CARIBBEAN</b>		
Barbados	70.00	105.00
<b>Grand Total</b>	<b>70.00</b>	<b>105.00</b>

Destination	Volume exported by Country (pcs)	Total Value (US\$)
<b>SPINDLES</b>		
<b>CARIBBEAN</b>		
Barbados	516.00	2,579.95
<b>Grand Total</b>	<b>516.00</b>	<b>2,579.95</b>

Destination	Volume exported by Country (pcs)	Total Value (US\$)
<b>WINDOWS</b>		
<b>CARIBBEAN</b>		
Barbados	20.00	1,590.00
<b>Grand Total</b>	<b>20.00</b>	<b>1,590.00</b>

**Value Added Products (Cont)**

<b>Destination</b>	<b>Volume exported by Country (pcs)</b>	<b>Total Value (US\$)</b>
<b>WOODEN UTENSILS &amp; ORNAMENTS</b>		
<b>CARIBBEAN</b>		
Barbados	700.00	300.13
St. Lucia	206.00	181.60
<b>Grand Total</b>	<b>906.00</b>	<b>481.73</b>



## References

Guyana Forestry Commission, *Production Data*, Forest Monitoring Division.

Guyana Forestry Commission, *Export Data*, Forest Monitoring Division.