

**Forest Products Development  
&  
Marketing Council  
of Guyana, Inc.**

**Market/Export Report**

**September 2013**



**Produced By**

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# 1. Summary of Month Performance

Quantity & Value of forest products exported for September 2013 compared to August 2013

Product	Unit	September 2013			August 2013		
		Quantity	Total Value US\$	% of Total	Quantity	Total Value US\$	% of Total
Logs	m <sup>3</sup>	2,716.57	336,975.18	10.32	6,070.28	1,088,885.93	35.04
Lumber- Dressed	m <sup>3</sup>	819.68	958,086.45	29.33	739.28	818,555.65	26.34
Lumber - Undressed	m <sup>3</sup>	1,634.68	1,006,075.95	30.80	965.33	788,204.05	25.37
<b>Sawnwood (Dr &amp; Und)</b>		<b>2,454.36</b>	<b>1,964,162.40</b>		<b>1,704.61</b>	<b>1,606,759.70</b>	
Plywood	m <sup>3</sup>	337.88	178,560.02	5.47	308.81	158,806.99	5.11
Wallaba Poles	m <sup>3</sup>	36.47	5,470.50	0.17	0.00	0.00	0.00
Wallaba Posts	m <sup>3</sup>	0.00	0.00	0.00	17.6	11,560.00	0.37
Piles	m <sup>3</sup>	1,495.45	570,201.17	17.46	66.52	28,362.20	0.91
Charcoal	m <sup>3</sup>	700.54	16,280.09	0.50	523.6	11,836.29	0.38
Shingles	m <sup>3</sup>	134.04	112,287.00	3.44	176.98	180,372.50	5.80
Indoor furniture	pcs	0.00	0.00	0.00	21	2,920.00	0.09
Doors	pcs	82.00	4,577.71	0.14	12	1,061.00	0.03
Door Components	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Outdoor / Garden Furniture	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Mouldings	m	25,386.49	76,428.57	2.34	332.84	593.51	0.02
Rails	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Spindles	pcs	0.00	0.00	0.00	17	68	0.00
Spars	m <sup>3</sup>	0.00	0.00	0.00	0.00	0.00	0.00
Prefabricated Houses	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Windows	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Crafts	pcs	63.00	395.00	0.01	20	350	0.01
Firewood	m <sup>3</sup>	0.00	0.00	0.00	0.00	0.00	0.00
NTFPs	pcs	334.00	537.00	0.02	0.00	0.00	0.00
Other Builders Joinery	pcs	0.00	0.00	0.00	288	14,400.00	0.46
Wooden Utensils & Ornaments	pcs	50.00	200.00	0.01	77	1,347.50	0.04
<b>Total</b>			<b>3,266,074.64</b>			<b>3,107,323.62</b>	

## 2. Overview of exports for the current period of the year as against the previous year.

### Quantity & Value of forest products exported Year to date 2013 compared to Year to date 2012

Products	Units	Jan – September 2013			Jan – September 2012		
		Quantity	Value (US\$ )	% of total	Quantity	Value (US\$)	% of total
Logs	m <sup>3</sup>	44,234.64	7,402,439.88	28.08	66,270.28	11,259,894.55	37.50
Dressed Lumber	m <sup>3</sup>	5,727.00	6,732,205.37	25.54	6,075.75	7,197,487.94	23.97
Undressed Lumber	m <sup>3</sup>	10,275.10	7,134,204.88	27.06	11,073.48	6,811,664.65	22.68
Plywood	m <sup>3</sup>	3,186.80	1,615,803.26	6.13	3,032.91	1526637.29	5.08
Wallaba Poles	m <sup>3</sup>	224.61	144,648.42	0.55	377.23	233015.00	0.78
Wallaba Posts	m <sup>3</sup>	175.78	72,084.00	0.27	338.79	72,562.56	0.24
Piles	m <sup>3</sup>	3,855.47	1,526,535.77	5.79	3,695.25	1,279,181.11	4.26
Charcoal	kg	5,845.28	140,458.79	0.53	7,061.65	161,662.48	0.54
Shingles	m <sup>3</sup>	1,293.37	1,227,449.43	4.66	1,428.61	1,267,725.53	4.22
Bedroom Furn / Indoor Furn	pcs	230.00	50,241.33	0.19	137.00	19,321.40	0.06
Crafts	pcs	3,542.00	92,615.33	0.35	4,542.00	6,444.07	0.02
Doors	pcs	915.00	107,713.70	0.41	521.00	49,512.76	0.16
Living Room / Outdoor Furn	pcs	2.00	350.00	0.00	1.00	75.00	0.00
Mouldings	m	26,722.12	77,949.91	0.30	18,787.87	36,534.03	0.12
Rails	m <sup>3</sup>	0.00	0.00	0.00	0.00	0.00	0.00
Spindles	pcs	735.00	3,148.03	0.01	598.00	10,279.88	0.03
Staves	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Spars	m <sup>3</sup>	0.00	0.00	0.00	0.00	0.00	0.00
Firewood	m <sup>3</sup>	0.00	0.00	0.00	39.62	2,800.00	0.01
Door Components	pcs	2.00	80.00	0.00	183.00	4,640.00	0.02
Other builders Joinery	pcs	683.00	15,996.19	0.06	0.00	0.00	0.00
Other NTFP's	pcs	1,005.00	7,130.50	0.03	2,474.00	44,103.05	0.15
Windows	pcs	75.00	5,645.00	0.02	155.00	21,355.00	0.07
Prefab Houses	pcs	0.00	0.00	0.00	1.00	12,883.63	0.04
Wooden Utensils & Ornaments	pcs	2,206.00	5,824.52	0.02	3439.00	12,422.40	0.04
<b>Total</b>			<b>26,362,524.31</b>			<b>30,030,202.33</b>	

During the month of Sept 13 reflected a noteworthy performance of forest products on the export market. The categories of contribution include Sawn lumber recorded the highest contribution of 60.13%, Roundwood and Fuelwood with a notable 18.13%, Logs made an input of 10.32%, Plywood secured its share of the market with 5.47%, Splitwood made an input of 3.44% and Value Added showed a positive effort with 2.52%. The month under review Sept 13 in comparison to the previous month of Aug 13 has shown a marginal increase in the export of forest products by 5.11%. In the comparative year to date figure of Sept 13 and Sept 12 has recorded a decrease in the total forest export earnings by 12.21 %.

## FPDMC Overview Summary Charts

Fig 1 – FPDMC market report by monthly comparison (Sept 2013 and Aug 2013)

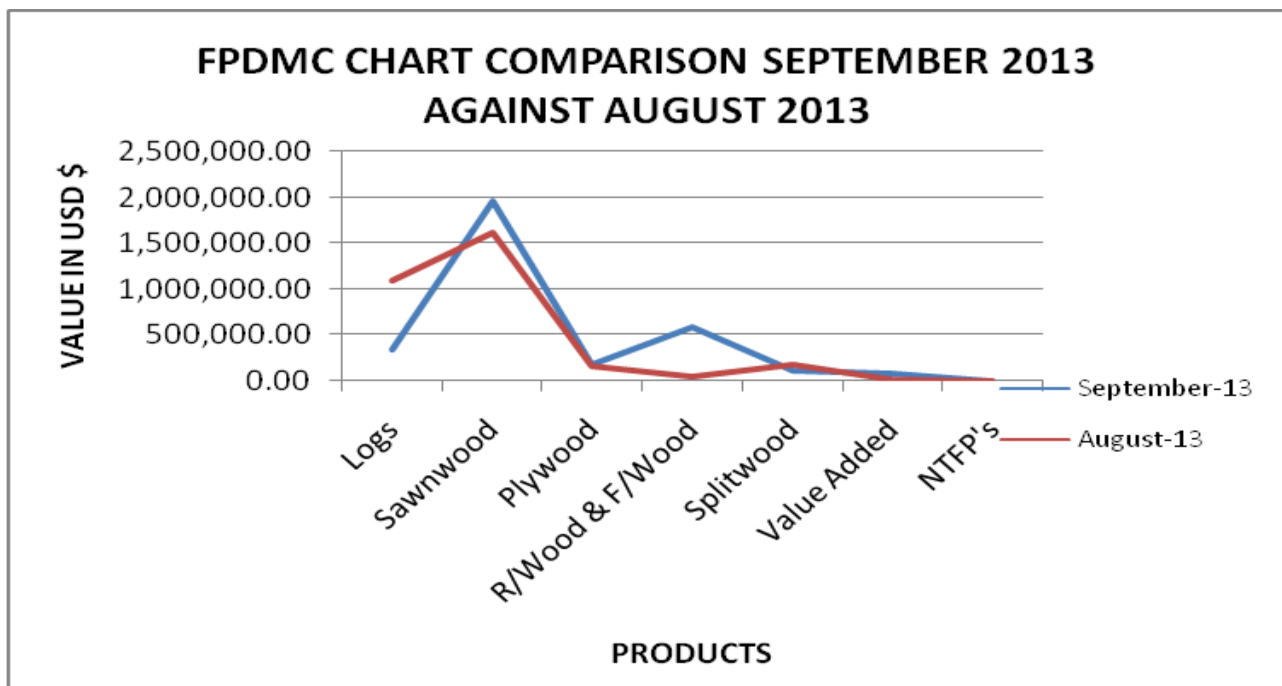
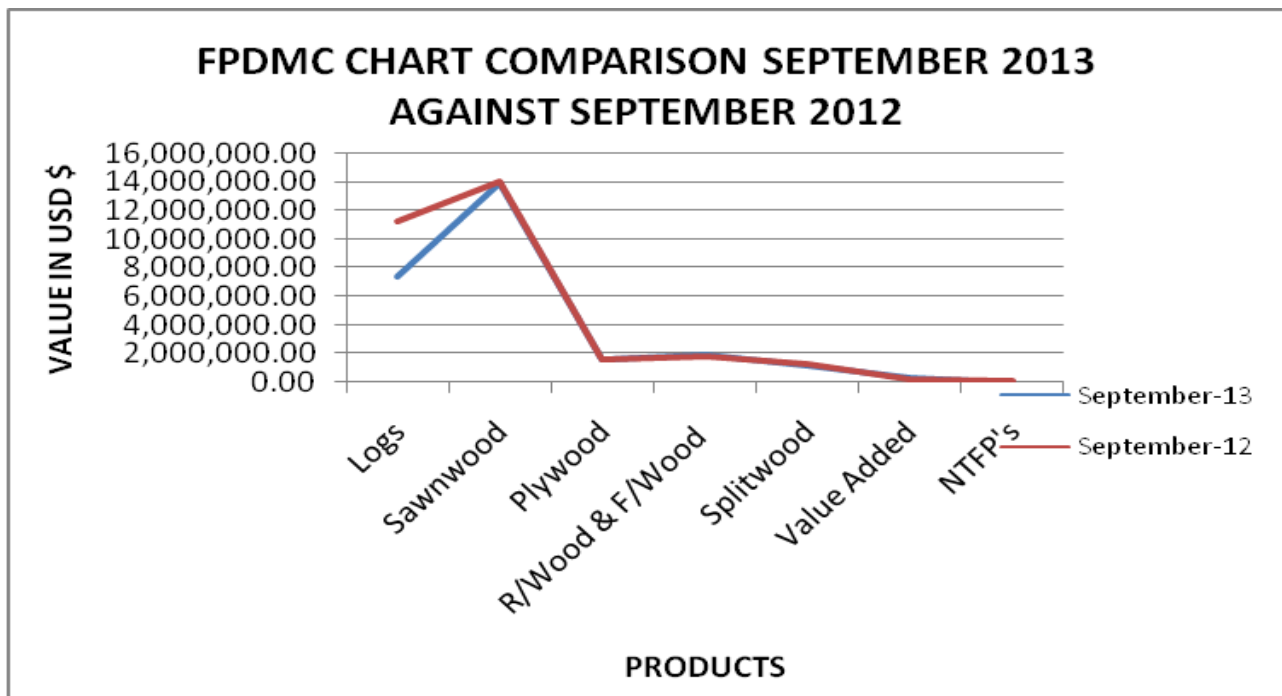


Fig 2 – FPDMC market report by yearly comparison (Sept 2013 and Sept 2012)



## 3.0 Analysis of Products Exported by Destination

### 3.1. LOG EXPORT

#### *Analysis of Quantity and Value*

In the month of Sept 13 has recorded a significant decline in the export of Logs. On the other hand there was a significant increase of the export of sawn lumber and other value added products. The only market was Asia which made a fair contribution towards the export earnings during the period under review. The month of Sept 13 when compared against the previous month of Aug 13 has shown that there was significant decline in the export of logs by total volume 55.25% and total value 69.05%.

#### **Volume and Value of Logs exported for Sept 2013**

<b>Destination</b>	<b>Volume exported by Country (m<sup>3</sup>)</b>	<b>Total Value (US\$)</b>
ASIA		
China	2,716.57	336,975.18
<b>GRAND TOTAL</b>	<b>2,716.57</b>	<b>336,975.18</b>

## 3.2. SAWNWOOD EXPORTS

### DRESSED SAWN LUMBER EXPORT

#### Analysis of Quantity and Value

Dressed Sawn Lumber has shown a positive contribution towards the total export earnings during the month of Sept 13. The Caribbean has accounted for almost three quarter of the total market share with a total volume 75.86% and total value 60.29%. North America absorbed a fair segment of the market with contributions of total volume 19.97% and total value 34.96%. The Middle East managed to secure the remaining market with an input of total volume 4.17% and total value 4.75%. Single handedly Barbados continues to hold steadfast as the leading market for dressed sawn lumber with a noteworthy contribution of total volume 41.58% and total value 35.34%. The month of Sept 13 when compared to the previous month of Aug 13 has revealed that Dressed Sawn lumber had recorded an increase in total volume 10.88% and total value by 17.05%.

#### Dressed Lumber exported for Sept 2013

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>CARIBBEAN</b>		
Antigua & Barbuda	36.79	26,610.45
Barbados	340.79	338,589.32
Grenada	39.05	29,373.00
St. Kitts	111.24	99,004.32
St. Vincent	40.03	38,367.90
Trinidad & Tobago	53.92	45,702.72
<b>EUROPE</b>		
United Arab Emirates (U.A.E)	34.16	45,492.99
<b>NORTH AMERICA</b>		
U.S.A	163.69	334,945.75
<b>Grand Total</b>	<b>819.68</b>	<b>958,086.45</b>

## **UNDRESSED SAWN LUMBER EXPORT**

### **Analysis of Quantity and Value**

**Undressed Sawn lumber** has made a significant sterling contribution towards the total export earnings during the month of Sept 13. There was diverse market for this product category during the period under review. Surprisingly, South America market took the lead in the exports of Undressed Sawn lumber by total volume 37.09% and total value 30.43%. Incidentally the single largest market share was from Venezuela (South America) with a major contribution of total volume 27.31% and total value 22.48%.

Europe market also made a favourable input of total volume 18.76% and total value 20.22%, this was followed closely by the Caribbean market contributing a similar amount of total volume 18.12% and total value 19.61%. The Asian market made a fair contribution of this product category by offering a total volume of 13.86% and total value 13.89%. North America managed to absorb a segment of the market with an input of total volume 9.99% and total value 12.60%. Oceania (New Zealand) secured the remaining market of Undressed Sawn lumber with an effort of total volume 2.18% and total value 3.36%. The month of Sept 13 when compared to the previous period Aug 13 has recorded a positive significant increase in the export of Undressed Sawn lumber by total volume 69.34% and total value 27.64%.

### **Undressed Lumber exported for Sept 2013**

<b>Destination</b>	<b>Volume exported by Country (m³)</b>	<b>Total Value (US\$)</b>
<b>ASIA</b>		
China	160.87	99,312.36
Korea	65.65	39,389.16
<b>CARIBBEAN</b>		
Antigua & Barbuda	12.22	14,300.01
Barbados	42.30	26,229.60
Grenada	7.78	6,435.00
Jamaica	39.96	26,071.44
St. Kitts	1.16	1,104.75
St. Vincent	24.89	16,838.39
Trinidad & Tobago	167.83	106,299.36
<b>EUROPE</b>		
Netherlands	295.41	195,504.79
United Kingdom	11.27	7,890.40
<b>SOUTH AMERICA</b>		
Suriname	160.00	79,965.00
Venezuela	446.36	226,169.60
<b>NORTH AMERICA</b>		
U.S.A	163.32	126,776.34
<b>OCEANIA</b>		
New Zealand	35.67	33,789.75
<b>Grand Total</b>	<b>1,634.68</b>	<b>1,006,075.95</b>



### **3.3 ROUNDWOOD and FUELWOOD EXPORTS**

#### ***Piles: Analysis of Quantity and Value***

**Piles** yielded a favourable contribution towards the export earnings during the month of Sept 13. There were two primary markets; the majority market share was captured by North America with a solid input of total volume 92.77% and total value 94.35%. Europe absorbed the remainder of the Piles market with an input of total volume 7.23% and total value 5.65%. The month of Sept 13 when compared against the same period of Aug 13 has highlighted a significant increase in the export of Piles both in excess volume and value respectively.

#### ***Posts: Analysis of Quantity and Value***

**Posts** had no exports during the month of Sept 13.

#### ***Poles: Analysis of Quantity and Value***

**Poles** after being absent a long time on the market had made a comeback during the month of Sept 13. The single market of Venezuela (South America) managed to secure a fair offer on the Poles market, thus making a positive contribution towards the total export earnings.

#### ***Charcoal: Analysis of Quantity and Value***

**Charcoal** made an encouraging input towards the total export earnings during the month of Sept 13. The leading market was the Caribbean with a positive contribution of total volume 80.59% and total value 81.58%. North America absorbs the remainder of the Charcoal market with an input of total volume 19.41% and total value 18.42%. The month of Sept 13 in comparison to the previous month of Aug 13 reflected a positive increase in the export of Charcoal by total volume 33.79% and total value 37.54%.

**ROUNDWOOD and FUELWOOD EXPORTS (CONT)**

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>PILES</b>		
<b>EUROPE</b>		
Italy	108.16	32,210.00
<b>NORTH AMERICA</b>		
USA	1,387.29	537,991.17
<b>Grand Total</b>	<b>1,495.45</b>	<b>570,201.17</b>

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>POLES</b>		
<b>SOUTH AMERICA</b>		
Venezuela	36.47	5,470.50
<b>Grand Total</b>	<b>36.47</b>	<b>5,470.50</b>

Destination	Volume exported by Country ( m <sup>3</sup> )	Total Value (US\$)
<b>CHARCOAL</b>		
<b>CARIBBEAN</b>		
Trinidad & Tobago	550.94	12,880.94
Virgin Islands (US)	13.60	400.00
<b>NORTH AMERICA</b>		
USA	136.00	2,999.15
<b>Grand Total</b>	<b>700.54</b>	<b>16,280.09</b>

### 3.4 SPLITWOOD (SHINGLES) EXPORT

#### Analysis of Quantity and Value

**Shingles** efforts on the market were encouraging during the period under review Sept 13. Additionally the market destination for Shingles held steadfast when compared to the previous period of Aug 13. The Caribbean held strong as the leader of the Shingles market with a contribution of total volume 58.24% and total value 57.07%. North America came up second in the market with an input of total volume 23.71% and total value 21.86%. Central America manages to secure the remainder of the Shingles market with an effort of total volume 18.05% and total value 20.57%. The comparative period of Sept 13 and Aug 13 has recorded a drop in the export of Shingles by total volume 24.26% and total value 37.75%.

#### Shingles exported for Sept 2013

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>CARIBBEAN</b>		
Antigua & Barbuda	23.16	10,422.00
French West Indies	24.20	22,550.00
Jamaica	24.20	23,100.00
St. Kitts	6.50	8,015.00
<b>CENTRAL AMERICA</b>		
Guatemala	24.20	23,100.00
<b>NORTH AMERICA</b>		
USA	31.78	24,550.00
<b>Grand Total</b>	<b>134.04</b>	<b>112,287.00</b>

### **3.5 PLYWOOD EXPORT**

#### **Analysis of Quantity and Value**

**Plywood** performance on the export market was satisfactory and made a fair contribution towards the total export earnings during the month of Sept 13. The Caribbean captured the largest market share with a contribution of total volume 78.37% and total value 80.88%, this accounting for more than three quarters of the total market share of Plywood. Suriname also secured a fair share of the market with an input of total volume 10.72% and total value 10.31%. The remaining market of North America absorbed the final segment with an effort of total volume 10.92% and total value 8.81%. The month of Sept 13 in contrast to the previous period of Aug 13 has recorded a positive increase in the export of Plywood by total volume 9.41% and total value 12.44%

#### **Plywood exported for Sept 2013**

<b>Destination</b>	<b>Volume exported by Country (m<sup>3</sup>)</b>	<b>Total Value (US\$)</b>
<b>CARIBBEAN</b>		
Trinidad & Tobago	264.79	144,413.44
<b>NORTH AMERICA</b>		
USA	36.88	15,730.87
<b>SOUTH AMERICA</b>		
Suriname	36.21	18,415.71
<b>Grand Total</b>	<b>337.88</b>	<b>178,560.02</b>

### 3.6 OTHER VALUE ADDED PRODUCTS

#### Analysis of Quantity and Value

**Value Added Products** showed a significant and positive input towards the total export earnings during the month of Sept 13. Even though there were few products being exported during this period under review there was favourable contributions from timber products which include mouldings and doors. Other timber products include crafts, NTFP's and wooden utensils also made an effort towards the total export earnings for the month of Sept 13.

Destination	Volume exported by Country (pcs)	Total Value (US\$)
<b>DOORS</b>		
<b>CARIBBEAN</b>		
Antigua	36.00	2,737.71
Barbados	46.00	1,840.00
<b>Grand Total</b>	<b>82.00</b>	<b>4,577.71</b>

Destination	Volume exported by Country (pcs)	Total Value (US\$)
<b>MOULDINGS</b>		
<b>CARIBBEAN</b>		
Barbados	25,386.49	76,428.57
<b>Grand Total</b>	<b>25,386.49</b>	<b>76,428.57</b>

Destination	Volume exported by Country (pcs)	Total Value (US\$)
<b>CRAFTS</b>		
<b>CARIBBEAN</b>		
Barbados	61.00	55.00
St. Lucia	2.00	340.00
<b>Grand Total</b>	<b>63.00</b>	<b>395.00</b>

## Value Added Products (Cont)

Destination	Volume exported by Country (pcs)	Total Value (US\$)
<b>NON TIMBER FOREST PRODUCTS</b>		
<b>CARIBBEAN</b>		
St. Lucia	334.00	537.00
<b>Grand Total</b>	<b>334.00</b>	<b>537.00</b>

Destination	Volume exported by Country (pcs)	Total Value (US\$)
<b>WOODEN UTENSILS &amp; ORNAMENTS</b>		
<b>CARIBBEAN</b>		
St. Lucia	50.00	200.00
<b>Grand Total</b>	<b>50.00</b>	<b>200.00</b>

## References

Guyana Forestry Commission, *Production Data*, Forest Monitoring Division.

Guyana Forestry Commission, *Export Data*, Forest Monitoring Division.