

**Forest Products Development  
&  
Marketing Council  
of Guyana, Inc.**

**Market/Export Report**

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**Produced By**

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# 1. Summary of Month Performance

## Quantity & Value of forest products exported for March 2014 compared to February 2014

Product	Unit	March 2014			February 2014		
		Quantity	Total Value US\$	% of Total	Quantity	Total Value US\$	% of Total
Logs	m <sup>3</sup>	8,013.57	1,011,187.34	32.34	7,671.84	1,123,082.00	36.38
Lumber- Dressed	m <sup>3</sup>	736.69	891,003.13	28.50	475.22	583,581.62	18.90
Lumber - Undressed	m <sup>3</sup>	978.23	662,796.84	21.20	1,226.42	897,976.49	29.09
<b>Sawnwood (Dr &amp; Und)</b>		<b>1,714.92</b>	<b>1,553,799.97</b>		<b>1,701.64</b>	<b>1,481,558.11</b>	
Plywood	m <sup>3</sup>	359.46	179,761.87	5.75	389.99	203,099.68	6.58
Wallaba Poles	m <sup>3</sup>	112.02	91,527.95	2.93	47.24	38,400.00	1.24
Wallaba Posts	m <sup>3</sup>	22.88	13,650.00	0.44	43.89	7,649.64	0.25
Piles	m <sup>3</sup>	137.96	48,873.99	1.56	71.75	36,194.80	1.17
Charcoal	m <sup>3</sup>	1,088.00	27,604.50	0.88	979.20	23,654.32	0.77
Shingles	m <sup>3</sup>	182.31	197,245.00	6.31	175.73	171,124.00	5.54
Indoor furniture	pcs	0.00	0.00	0.00	7.00	1,065.00	0.03
Doors	pcs	0.00	0.00	0.00	4.00	670.00	0.02
Door Components	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Outdoor / Garden Furniture	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Mouldings	m	939.70	2,140.63	0.07	182.88	408.01	0.01
Rails	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Spindles	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Spars	m <sup>3</sup>	0.00	0.00	0.00	0.00	0.00	0.00
Prefabricated Houses	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Windows	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Crafts	pcs	301.00	411.75	0.01	113.00	130.50	0.00
Firewood	m <sup>3</sup>	0.00	0.00	0.00	0.00	0.00	0.00
NTFPs	pcs	12.00	20.00	0.00	0.00	0.00	0.00
Other Builders Joinery	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Wooden Utensils & Ornaments	pcs	376.00	573.50	0.02	597.00	339.81	0.01
<b>Total</b>			<b>3,126,796.50</b>			<b>3,087,375.87</b>	

## 2. Overview of exports for the current period of the year as against the previous year.

### Quantity & Value of forest products exported Year to date 2014 compared to Year to date 2013

Products	Units	Jan – Mar 2014			Jan – Mar 2013		
		Quantity	Value (US\$ )	% of total	Quantity	Value (US\$)	% of total
Logs	m <sup>3</sup>	19,850.43	2,721,216.29	33.02	13,510.55	2,542,348.63	33.47
Dressed Lumber	m <sup>3</sup>	1,602.82	1,997,733.60	24.24	1,443.94	1,692,097.48	22.28
Undressed Lumber	m <sup>3</sup>	3,053.99	2,255,136.47	27.36	3,178.56	2,086,303.52	27.47
Plywood	m <sup>3</sup>	930.50	472,588.84	5.73	1,009.77	515,271.67	6.78
Wallaba Poles	m <sup>3</sup>	159.26	129,927.95	1.58	78.76	58,251.97	0.77
Wallaba Posts	m <sup>3</sup>	116.48	31,215.64	0.38	8.81	2,100.00	0.03
Piles	m <sup>3</sup>	339.63	123,871.49	1.50	448.73	152,757.70	2.01
Charcoal	kg	2,359.60	58,135.32	0.71	1,541.42	39,084.98	0.51
Shingles	m <sup>3</sup>	411.94	427,719.00	5.19	351.17	336,959.96	4.44
Bedroom Furn / Indoor Furn	pcs	41.00	2,080.00	0.03	10.00	1,000.00	0.01
Crafts	pcs	764.00	1,174.25	0.01	1,851.00	87,390.03	1.15
Doors	pcs	80.00	7,112.88	0.09	532.00	74,281.00	0.98
Living Room / Outdoor Furn	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Mouldings	m	1,160.98	3,269.11	0.04	0.00	0.00	0.00
Rails	m <sup>3</sup>	0.00	0.00	0.00	0.00	0.00	0.00
Spindles	pcs	312.00	4,168.60	0.05	106.00	150.00	0.00
Staves	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Spars	m <sup>3</sup>	0.00	0.00	0.00	0.00	0.00	0.00
Firewood	m <sup>3</sup>	0.00	0.00	0.00	0.00	0.00	0.00
Door Components	pcs	0.00	0.00	0.00	2.00	80.00	0.00
Other builders Joinery	pcs	0.00	0.00	0.00	356.00	970.00	0.01
Other NTFP's	pcs	72.00	2,120.00	0.03	39.00	3,119.00	0.04
Windows	pcs	49.00	2,235.02	0.03	2.00	240.00	0.00
Prefab Houses	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Wooden Utensils & Ornaments	pcs	1,123.00	1,463.31	0.02	1,077.00	2,935.79	0.04
<b>Total</b>			<b>8,241,167.77</b>			<b>7,595,341.73</b>	

The forest products exports were noteworthy and made a favourable contribution towards the total export earnings during the month of Mar 14. **Sawn lumber** was the highest product earner with 49.70%; **Logs** with a fair contribution of 32.34%; **Splitwood** made an input of 6.31%; **Roundwood and Fuelwood** shares of the market was 5.81%; **Plywood** made an offer of 5.75% and **Value Added Products** made an effort of 0.10%. The month of Mar 14 when compared against the previous month of Feb 14 revealed a marginal increase in the export of forest products by 1.28%. The comparative year to date figure of Mar 14 and Mar 13 recorded an increase in the total forest export earnings by 8.50%.

## FPDMC Overview Summary Charts

Fig 1 – FPDMC market report by monthly comparison (Mar 2014 and Feb 2014)

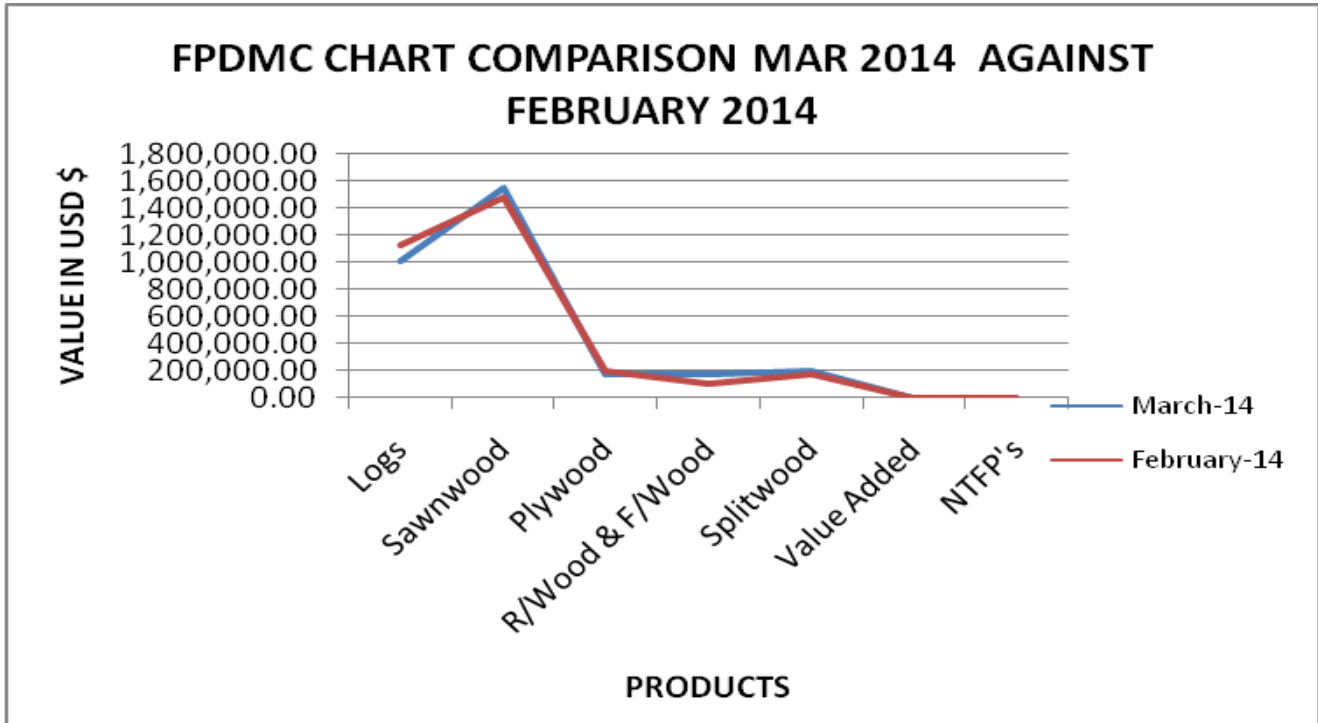
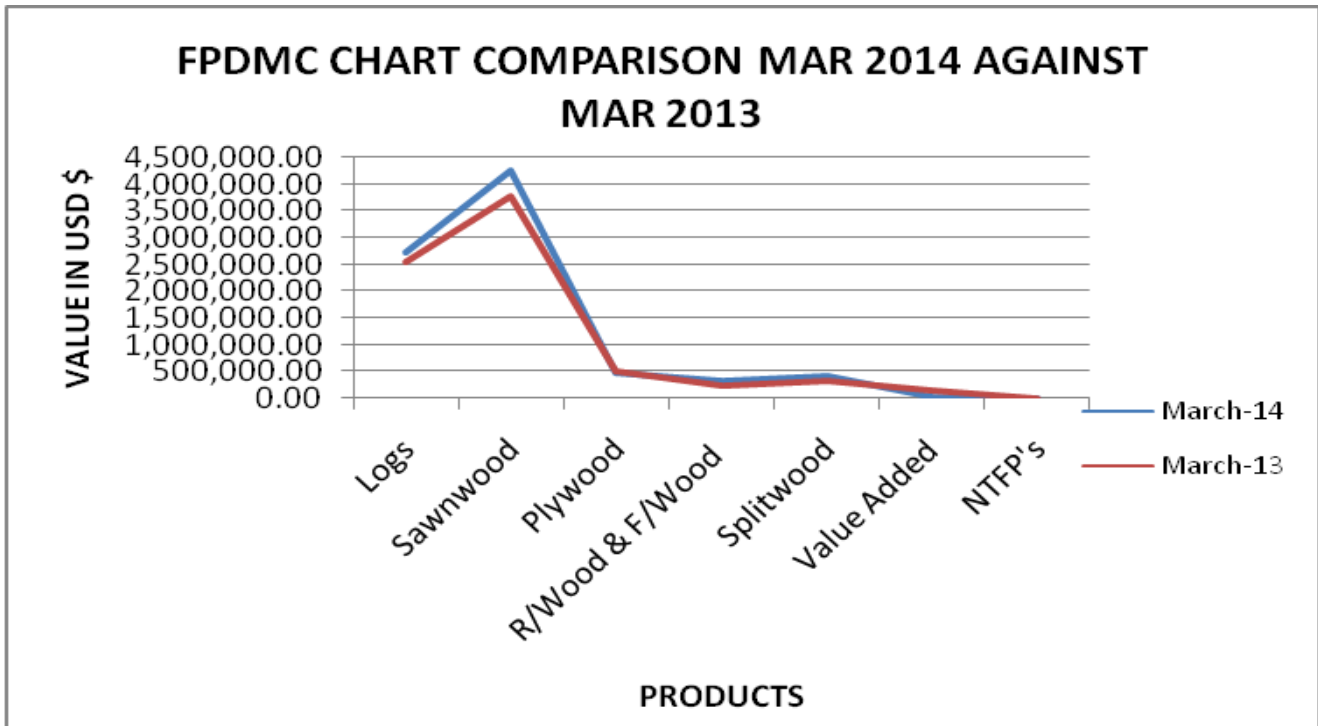


Fig 2 – FPDMC market report by yearly comparison (Mar 2014 and Mar 2013)



## 3.0 Analysis of Products Exported by Destination

### 3.1. LOG EXPORT

#### *Analysis of Quantity and Value*

**Logs** export made a valuable contribution towards the total export earnings during the month of Mar 14. China was the leading market for Guyana's logs with a sizeable contribution of total volume 83.71% and total value 83.20%. The other market of India absorbed the remaining market with an input of total volume 16.29% and total value 16.80%. The month of Mar 14 in comparison to the previous period of Feb 14 has recorded an increase in the export of logs by total volume 4.45% while on the other hand there was a marginal drop in the export of logs by total value 9.96%.

#### **Volume and Value of Logs exported for Mar 2014**

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
ASIA		
China	6,708.24	841,272.59
India	1,305.33	169,914.75
<b>GRAND TOTAL</b>	<b>8,013.57</b>	<b>1,011,187.34</b>

## 3.2. SAWNWOOD EXPORTS

### DRESSED SAWN LUMBER EXPORT

#### Analysis of Quantity and Value

Dressed Sawn Lumber exports were favourable during the month of Mar 14. The Caribbean was the leading market making a positive contribution of total volume 78.06% and total value 66.01%. North America also made a fair input of total volume 19.19% and total value 32.18%. The market of Europe absorbed the remainder of dressed sawn lumber with a contribution of total volume 2.76% and total value 1.81%. The month of Mar 14 when compared to Feb 14 has shown an increase in the export of dressed sawn lumber by total volume 55.02% and total value 52.68%.

#### Dressed Lumber exported for Mar 2014

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>CARIBBEAN</b>		
Barbados	255.91	294,175.09
Grenada	49.79	34,111.70
Jamaica	17.67	47,709.00
Montserrat	24.46	17,122.00
St. Lucia	9.08	6,873.20
St. Vincent	65.93	60,604.15
Trinidad & Tobago	131.11	112,764.48
Virgin Islands (British)	21.08	14,756.00
<b>EUROPE</b>		
United Kingdom	20.32	16,152.81
<b>NORTH AMERICA</b>		
U.S.A	141.36	286,734.70
<b>Grand Total</b>	<b>736.69</b>	<b>891,003.13</b>

## **UNDRESSED SAWN LUMBER EXPORT**

### **Analysis of Quantity and Value**

**Undressed Sawn Lumber** output was fair and made a positive contribution towards the total export earnings during the month of Mar 14. The markets for undressed sawn lumber was diverse starting with the Caribbean as the leading market with a positive contribution of total volume 42.02% and total value 38.42%. Europe absorbed a fair segment of the market with an input of total volume 24.55% and total value 23.25%. North America occupied a reasonable portion of the market with a contribution of total volume 15.86% and total value 18.98%. Australia region secured a segment of the market with a contribution of total volume 10.22% and total value 7.94%. The combined efforts of Middle East and New Zealand (Oceania Region) made a contribution of total volume 7.35% and total value 11.41%. This month also reflected the highest earning individual market was from the Caribbean region (Jamaica) with a significant contribution of total volume 23.38% and total value 19.66%. The month of Mar 14 when compared against Feb 14 recorded a dip in the export of Undressed Sawn Lumber by total volume 20.24% and total value 26.19%.

### **Undressed Lumber exported for Mar 2014**

<b>Destination</b>	<b>Volume exported by Country (m³)</b>	<b>Total Value (US\$)</b>
<b>AUSTRALIA</b>		
Australia	100.00	52,625.00
<b>CARIBBEAN</b>		
Barbados	15.30	15,245.77
Jamaica	228.75	130,333.00
St. Kitts	58.96	32,525.00
St. Vincent	50.24	39,396.94
Trinidad & Tobago	57.82	37,134.88
<b>EUROPE</b>		
Netherlands	180.14	105,344.00
United Kingdom	60.03	48,782.78
<b>MIDDLE EAST</b>		
Kuwait	33.91	35,866.00
<b>NORTH AMERICA</b>		
U.S.A	155.12	125,784.62
<b>OCEANIA</b>		
New Zealand	37.96	39,758.85
<b>Grand Total</b>	<b>978.23</b>	<b>662,796.84</b>



### **3.3 ROUNDWOOD and FUELWOOD EXPORTS**

#### ***Piles: Analysis of Quantity and Value***

**Piles** offered a positive contribution towards the total export earnings during the month of Mar 14. There were two prime markets, with North America being the leading market with a favourable input of total volume 85.79% and total value 82.75%. Europe secured the remaining market with a contribution of total volume 14.21% and total value 17.25%. The month of Mar 14 in comparison to Feb 14 showed a positive increase in the export of Piles by total volume 92.28% and total value 35.03%.

#### ***Posts: Analysis of Quantity and Value***

**Posts** held firm within the Caribbean market during the month of Mar 14. The leading market for Post was Martinique with an attractive contribution of total volume 76.84% and total value 85.06%. Barbados absorbed the remainder of the Post market with an input of total volume 23.16% and total value 14.94%. The month of Mar 14 when compared to Feb 14 Post exports had a mixed outcome there was decrease in the total volume by 47.87% while on the other there was an increase in total value by 78.44%.

#### ***Poles: Analysis of Quantity and Value***

**Poles** only market was the Caribbean (T&T) and made a favourable contribution towards the total export earnings during the month of Mar 14. The month of Mar 14 when compared to Feb 14 recorded a significant increase in the export of Poles by total volume 137.13% and total value 138.35%.

#### ***Charcoal: Analysis of Quantity and Value***

**Charcoal** commanded a strong presence in the Caribbean market (T&T) and made a positive contribution towards the total export earnings during the month of Mar 14. The month of Mar 14 when compared against Feb 14 revealed an increase in the export of Charcoal by total volume 11.11% and total value 16.70%.

**ROUNDWOOD and FUELWOOD EXPORTS (CONT)**

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>PILES</b>		
<b>EUROPE</b>		
Netherlands	19.60	8,431.99
<b>NORTH AMERICA</b>		
USA	118.36	40,442.00
<b>Grand Total</b>	<b>137.96</b>	<b>48,873.99</b>

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>POSTS</b>		
<b>CARIBBEAN</b>		
Barbados	5.30	1,930.00
Martinique	17.58	11,720.00
<b>Grand Total</b>	<b>22.88</b>	<b>13,650.00</b>

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>POLES</b>		
<b>CARIBBEAN</b>		
Trinidad & Tobago	112.02	91,527.95
<b>Grand Total</b>	<b>112.02</b>	<b>91,527.95</b>

Destination	Volume exported by Country ( m <sup>3</sup> )	Total Value (US\$)
<b>CHARCOAL</b>		
<b>CARIBBEAN</b>		
Trinidad & Tobago	1,088.00	27,604.50
<b>Grand Total</b>	<b>1,088.00</b>	<b>27,604.50</b>

### 3.4 SPLITWOOD (SHINGLES) EXPORT

#### *Analysis of Quantity and Value*

**Shingles** made a positive output and earned a valuable contribution towards the total export earnings during the month of Mar 14. The Caribbean had fewer players in the market but still manage to absorb a good market share with a contribution of total volume 56.56% and total value 55.64%. The other market of North America secure the remainders of Shingles with a positive offer of total volume 43.44% and total value 44.36%. The month of Mar 14 when compared to Feb 14 revealed an increase in the export of Shingles by total volume 3.74% and total value 15.26%.

#### Shingles exported for Mar 2014

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>CARIBBEAN</b>		
Bahamas	56.28	64,575.00
Jamaica	0.23	220.00
St. Lucia	16.60	44,950.00
<b>NORTH AMERICA</b>		
USA	79.20	87,500.00
<b>Grand Total</b>	<b>182.31</b>	<b>197,245.00</b>

### **3.5 PLYWOOD EXPORT**

#### **Analysis of Quantity and Value**

**Plywood** made a valuable contribution towards the total export earnings during the month of Mar 14. The leading market for Plywood was Central America capturing a large segment with a contribution of total volume 79.89% and total value 79.64%. This market accounted for more than three quarters of the total market share of Plywood for the period. South America claimed the remainder of the market with an input of total volume 20.11% and total value 20.36%. The month of Mar 14 when compared to Feb 14 recorded a drop in the export of Plywood by total volume 7.83% and total value 11.49%.

#### **Plywood exported for Mar 2014**

<b>Destination</b>	<b>Volume exported by Country (m<sup>3</sup>)</b>	<b>Total Value (US\$)</b>
<b>CENTRAL AMERICA</b>		
Belize	287.16	143,156.99
<b>SOUTH AMERICA</b>		
Suriname	72.30	36,604.88
<b>Grand Total</b>	<b>359.46</b>	<b>179,761.87</b>

### 3.6 OTHER VALUE ADDED PRODUCTS

#### Analysis of Quantity and Value

**Value Added Products** made a small contribution towards the total export earnings during the month of Mar 14. Mouldings, Crafts, NTFP's and wooden utensils all made a contribution and attracted the Caribbean as the main export destination for these value added products.

Destination	Volume exported by Country (pcs)	Total Value (US\$)
<b>MOULDINGS</b>		
<b>CARIBBEAN</b>		
St. Vincent	939.70	2,140.63
<b>Grand Total</b>	<b>939.70</b>	<b>2,140.63</b>

Destination	Volume exported by Country (pcs)	Total Value (US\$)
<b>CRAFTS</b>		
<b>CARIBBEAN</b>		
Barbados	225.00	260.00
St. Lucia	76.00	151.75
<b>Grand Total</b>	<b>301.0</b>	<b>411.75</b>

Destination	Volume exported by Country (pcs)	Total Value (US\$)
<b>NON TIMBER FOREST PRODUCTS</b>		
<b>CARIBBEAN</b>		
Barbados	12.00	20.00
<b>Grand Total</b>	<b>12.00</b>	<b>20.00</b>

### Value Added Products (Cont)

Destination	Volume exported by Country (pcs)	Total Value (US\$)
<b>WOODEN UTENSILS &amp; ORNAMENTS</b>		
<b>CARIBBEAN</b>		
Trinidad & Tobago	376.00	573.50
<b>Grand Total</b>		

## References

Guyana Forestry Commission, *Production Data*, Forest Monitoring Division.

Guyana Forestry Commission, *Export Data*, Forest Monitoring Division.