

**Forest Products Development
&
Marketing Council
of Guyana, Inc.**

Market/Export Report

October 2014



Produced By

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1. Summary of Month Performance

Quantity & Value of forest products exported for Oct 2014 compared to Sept 2014

Product	Unit	Oct 2014			Sept 2014		
		Quantity	Total Value US\$	% of Total	Quantity	Total Value US\$	% of Total
Logs	m ³	12,674.54	2,456,984.69	55.03	11,683.48	2,296,587.538	47.82
Lumber- Dressed	m ³	717.47	833,053.73	18.66	840.48	959,377.43	19.98
Lumber - Undressed	m ³	996.96	719,368.48	16.11	1,301.10	937,849.75	19.53
Sawnwood (Dr & Und)		1,714.43	1,552,422.21		2,141.58	1,897,227.18	
Plywood	m ³	72.34	32,764.49	0.73	678.60	324,853.78	6.76
Wallaba Poles	m ³	0.00	0.00	0.00	0.00	0.00	0.00
Wallaba Posts	m ³	25.81	12,506.96	0.28	0.00	0.00	0.00
Piles	m ³	580.48	290,804.59	6.51	92.13	40,442.25	0.84
Charcoal	m ³	889.44	29,613.98	0.66	843.20	23,301.91	0.49
Shingles	m ³	62.68	69,596.00	1.56	202.95	195,036.00	4.06
Indoor furniture	pcs	6.00	350.00	0.01	0.00	0.00	0.00
Doors	pcs	43.00	6,950.00	0.16	24.00	9,585.00	0.20
Door Components	pcs	0.00	0.00	0.00	17.00	2,438.00	0.05
Outdoor / Garden Furniture	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Mouldings	m	0.00	0.00	0.00	0.00	0.00	0.00
Rails	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Spindles	pcs	0.00	0.00	0.00	550.00	3,300.00	0.07
Spars	m ³	0.00	0.00	0.00	0.00	0.00	0.00
Prefabricated Houses	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Windows	pcs	0.00	0.00	0.00	22.00	7,268.00	0.15
Crafts	pcs	492.00	3,718.00	0.08	84.00	30.00	0.00
Firewood	m ³	90.56	4,200.00	0.09	0.00	0.00	0.00
NTFPs	pcs	60.00	1,313.00	0.03	194.00	2,477.00	0.05
Other Builders Joinery	pcs	300.00	3,000.00	0.07	0.00	0.00	0.00
Wooden Utensils & Ornaments	pcs	136.00	194.00	0.00	45.00	15.00	0.00
Total			4,464,471.92			4,802,561.65	

2. Overview of exports for the current period of the year as against the previous year.

Quantity & Value of forest products exported Year to date 2014 compared to Year to date 2013

Products	Units	Jan – Oct 2014			Jan – Oct 2013		
		Quantity	Value (US\$)	% of total	Quantity	Value (US\$)	% of total
Logs	m ³	110,608.38	19,256,031.24	47.23	52,909.05	8,540,426.06	28.44
Dressed Lumber	m ³	6,583.74	7,811,868.41	19.16	6,334.93	7,405,330.36	24.66
Undressed Lumber	m ³	10,003.09	7,330,397.88	17.98	11,254.37	7,807,941.95	26.00
Plywood	m ³	3,136.51	1,554,644.57	3.81	3,691.95	1,866,613.66	6.22
Wallaba Poles	m ³	765.47	663,941.43	1.63	443.33	320,306.41	1.07
Wallaba Posts	m ³	213.89	62,712.50	0.15	198.70	85,284.00	0.28
Piles	m ³	3,787.11	1,963,503.54	4.82	5,042.50	2,023,012.38	6.74
Charcoal	m ³	7,633.41	202,411.43	0.50	5,635.16	156,240.04	0.52
Shingles	m ³	1,588.86	1,663,475.50	4.08	1,467.78	1,418,869.43	4.73
Bedroom Furn / Indoor Furn	pcs	232.00	34,856.00	0.09	235.00	51,221.33	0.17
Crafts	pcs	2,107.00	5,968.65	0.01	3,542.00	92,615.33	0.31
Doors	pcs	447.00	58,357.88	0.14	957.00	124,963.70	0.42
Living Room / Outdoor Furn	pcs	0.00	0.00	0.00	2.00	350.00	0.00
Mouldings	m	34,310.42	98,549.99	0.24	27,159.81	78,818.29	0.26
Rails	m ³	17.00	510.00	0.00	0.00	0.00	0.00
Spindles	pcs	1,925.00	19,789.60	0.05	735.00	3,148.03	0.01
Staves	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Spars	m ³	0.00	0.00	0.00	0.00	0.00	0.00
Firewood	m ³	90.56	4,200.00	0.01	0.00	0.00	0.00
Door Components	pcs	201.00	11,687.50	0.03	2.00	80.00	0.00
Other builders Joinery	pcs	300.00	3,000.00	0.01	683.00	15,996.19	0.05
Other NTFP's	pcs	734.00	6,165.00	0.02	1,139.00	18,835.50	0.06
Windows	pcs	86.00	13,553.02	0.03	86.00	8,900.00	0.03
Prefab Houses	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Wooden Utensils & Ornaments	pcs	1,494.00	2,304.81	0.01	2,424.00	5,948.72	0.02
Total			40,767,928.95			30,024,901.38	

During the month of Oct 2014 **Logs** made a contribution of 55.03% towards total export earnings; **Sawn lumber** contributed 34.77%; **Plywood** with a marginal input of 0.73%; **Splitwood** absorbed a segment of the market with 1.56%; **Roundwood and Fuelwood** with a fair contribution of 7.45%; **Value Added Products** offered a contribution of 0.44%. Additionally total Logs export volume to date represents 6.91% of the Annual Allowable Cut of timber products in the forest sector. The month of Oct 2014 when compared to the previous month of Sept 2014 reflected a dip in the export of forest products earning of 7.04%. The comparative year to date figure of Oct 2014 and Oct 2013 recorded an increase in the total forest export earnings of 35.78% in 2014.

FPDMC Overview Summary Charts

Fig 1 – FPDMC market report by monthly comparison (Oct 2014 and Sept 2014)

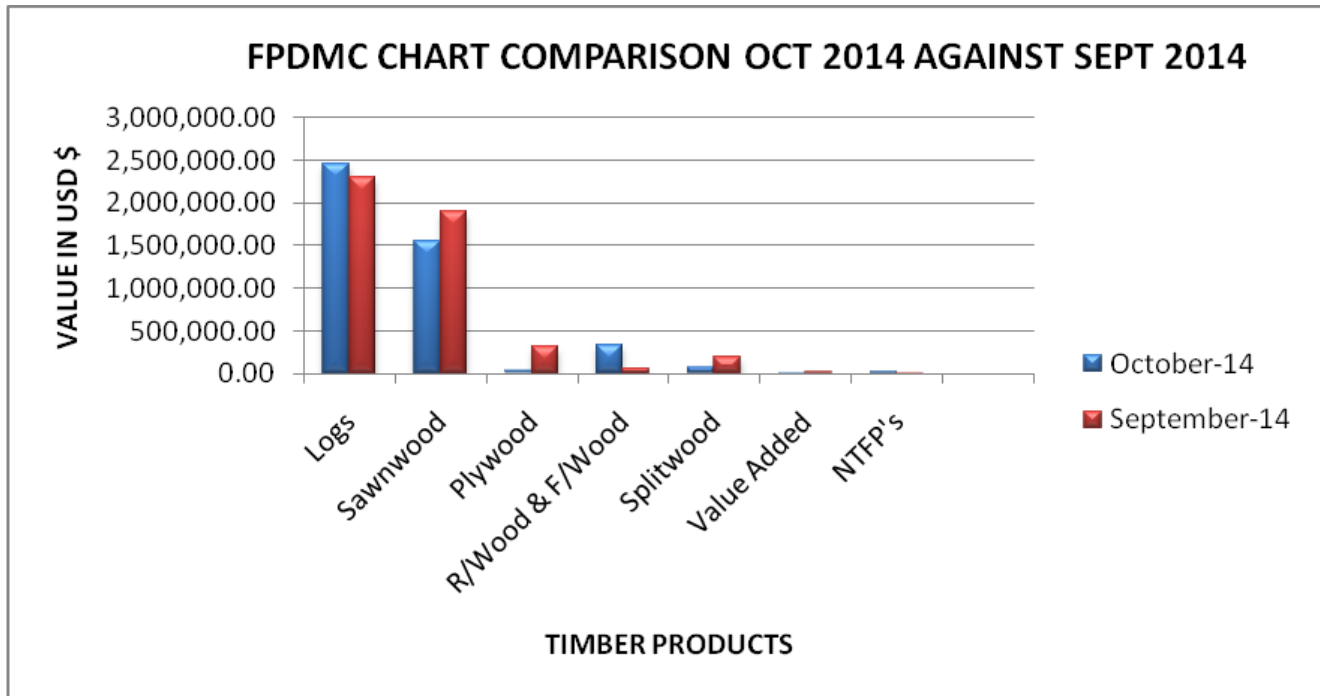
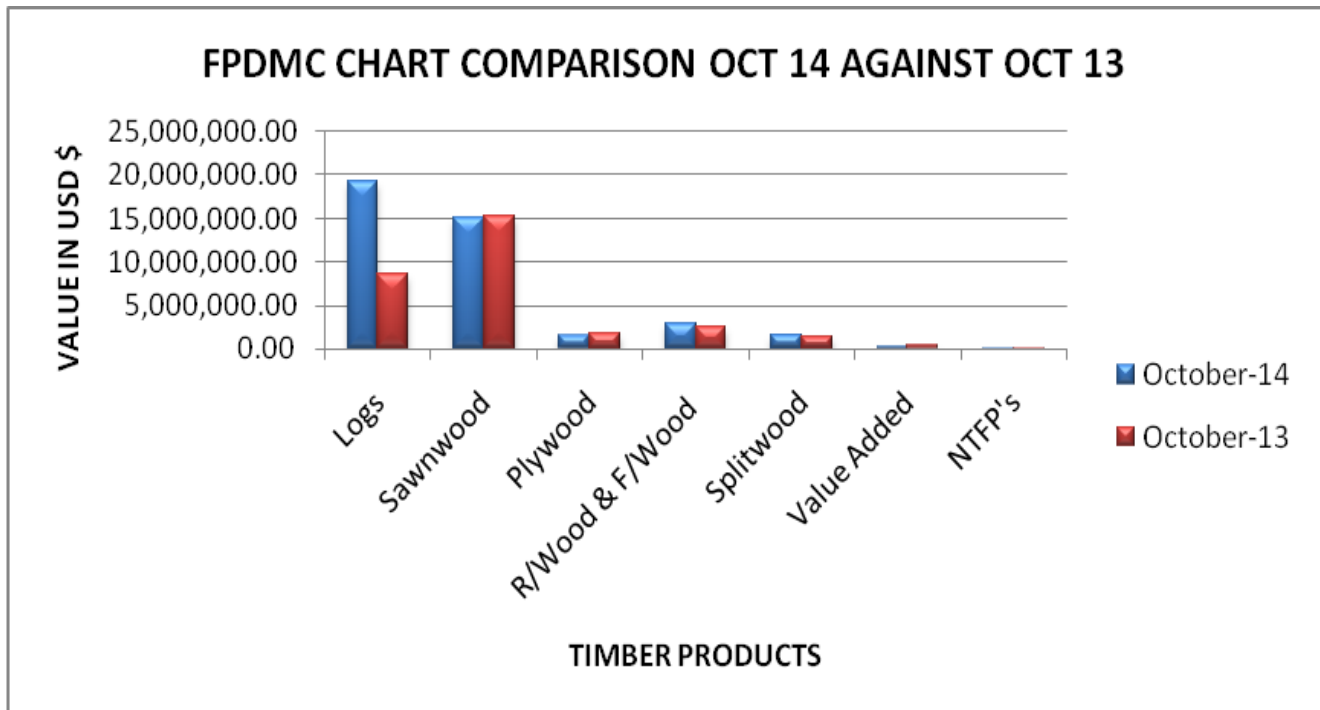


Fig 2 – FPDMC market report by yearly comparison (Oct 2014 and Oct 2013)



3.0 Analysis of Products Exported by Destination

3.1. LOG EXPORT

Analysis of Quantity and Value

Logs made a valuable contribution towards the export earnings during the month of Oct 14. Asia was the top earning market for logs with a significant contribution of total volume 99.72% and total value 99.77%. Individually China absorbed the largest segment of the market with an input of total volume 90.34% and total value 89.72%. The Caribbean manages to secure the remainder of the market with a contribution of total volume 0.28% and total value 0.23%. The month of Oct 14 in comparison to the previous period of Sept 14 recorded an increase in total volume by 8.48% and total value by 6.98%.

Volume and Value of Logs exported for Oct 2014

Destination	Volume exported by Country (m ³)	Total Value (US\$)
ASIA		
China	11,449.90	2,204,344.73
Hong Kong	1,189.21	246,977.46
CARIBBEAN		
Trinidad & Tobago	35.43	5,662.50
GRAND TOTAL	12,674.54	2,456,984.69

3.2. SAWNWOOD EXPORTS

DRESSED SAWN LUMBER EXPORT

Analysis of Quantity and Value

Dressed Sawn Lumber made a positive contribution towards the export sales during the month of Oct 14. During the period under review, the Caribbean was the leading market for this product category with a favourable contribution of total volume 62.91% and total value 50.82%. North America absorbed a portion of the market with a contribution of total volume 16.87% and total value 32.81%. The Oceania Region occupied a segment of the market with an input of total volume 12.30% and total value 11.13%. Asia secured a segment of the market with a contribution of total volume 5.68% and total value 3.51%. Europe secured the remainder of this market with a contribution of total volume 2.23% and total value 1.73%. The month of Oct 14 when compared against the month of Sept 14 reflected a decrease in the export of Dressed Sawn lumber by total volume 14.64% and total value 13.17%.

Dressed Lumber exported for Oct 2014

Destination	Volume exported by Country (m ³)	Total Value (US\$)
ASIA		
Korea	40.77	29,261.83
CARIBBEAN		
Anguilla	24.66	26,248.36
Antigua & Barbuda	10.70	7,487.90
Barbados	214.04	221,040.07
Grenada	48.15	39,789.30
St. Kitts	86.94	71,524.57
St. Lucia	23.68	23,799.33
Trinidad & Tobago	21.54	18,142.06
Virgin Islands / British	21.68	15,341.00
EUROPE		
Bulgaria	16.01	14,410.80
OCEANIA		
New Zealand	88.27	92,680.46
NORTH AMERICA		
U.S.A	121.04	273,328.05
Grand Total	717.47	833,053.73

UNDRESSED SAWN LUMBER EXPORT

Analysis of Quantity and Value

Undressed Sawn Lumber had various market contributions which made a positive impact towards the export market during the month of Oct 14. Europe claimed the largest market segment with a contribution of total volume 70.09% and total value 66.97%. The Oceania Region made a fair input of total volume 7.07% and total value 10.52%. The Caribbean secured a portion of the market with a contribution of total volume 6.04% and total value 7.44%. North America absorbed a segment of the market with an input of total volume 5.70% and total value 7.05%. The markets of Australia, Asia and Middle East combined together resulted in total volume 11.10% and total value 8.02%. The month of Oct 14 when compared to the previous month of Sept 14 showed a drop in the export of Undressed Sawn Lumber by total volume 23.37% and total value 23.29%.

Undressed Lumber exported for Oct 2014

Destination	Volume exported by Country (m³)	Total Value (US\$)
AUSTRALIA		
Australia	41.00	20,773.00
ASIA		
India	46.78	23,319.75
CARIBBEAN		
Anguilla	0.38	324.22
Barbados	55.34	49,116.51
French West Indies	4.45	4,114.96
EUROPE		
Belgium	22.72	13,401.85
Netherlands	257.50	128,153.75
United Kingdom	418.55	340,208.80
MIDDLE EAST		
United Arab Emirates (U.A.E)	22.92	13,577.21
NORTH AMERICA		
U.S.A	56.81	50,723.90
OCEANIA		
New Zealand	70.52	75,654.53
Grand Total	996.96	719,368.48

3.3 ROUNDWOOD and FUELWOOD EXPORTS

Piles: Analysis of Quantity and Value

Piles made a significant contribution towards the total export earnings during the month of Oct 14. North America was the leading market for Piles export with a significant contribution of total volume 89.01% and total value 91.18%. Europe also made a fair contribution of total volume 9.92% and total value 7.96%. Central America absorbed the remainder of the market with an effort of total volume 1.07% and total value 0.86%.

Posts: Analysis of Quantity and Value

Posts major market was the Caribbean with a fair contribution towards the total export earnings during the month of Oct 14. There was no comparative period of Posts during the month of Oct 14.

Poles: Analysis of Quantity and Value

Poles had no exports during the month of Oct 14.

Charcoal: Analysis of Quantity and Value

Charcoal made a notable contribution towards the total export earnings for the month of Oct 14. Charcoal continues to be in high by the Caribbean which was the leading market with a contribution of total volume 83.18% and total value 85.14%. North America occupied the remainder of the market share with total volume 16.82% and total value 14.86%. The month of Oct 14 when compared to the previous period of Sept 14 recorded a growth in the export of Charcoals by total volume 5.48% and total value 27.09%.

ROUNDWOOD and FUELWOOD EXPORTS (CONT)

Destination	Volume exported by Country (m ³)	Total Value (US\$)
PILES		
CENTRAL AMERICA		
Costa Rica	6.24	2,496.00
EUROPE		
Italy	57.56	23,146.30
NORTH AMERICA		
USA	516.68	265,162.29
Grand Total	580.48	290,804.59

Destination	Volume exported by Country (m ³)	Total Value (US\$)
POSTS		
CARIBBEAN		
Barbados	13.21	4,106.96
Martinique	12.60	8,400.00
Grand Total	25.81	12,506.96

Destination	Volume exported by Country (m ³)	Total Value (US\$)
CHARCOAL		
CARIBBEAN		
Trinidad & Tobago	739.84	25,213.23
NORTH AMERICA		
USA	149.60	4,400.75
Grand Total	889.44	29,613.98

3.4 SPLITWOOD (SHINGLES) EXPORT

Analysis of Quantity and Value

Shingles made a positive contribution towards the total export earnings during the month of Oct 14. Shingles continues to be in demand by the Caribbean which was the leading market with an input of total volume 43.84% and total value 39.15%. North America absorbed a fair segment of the market with an input of total volume 33.34% and total value 37.50%. Central America occupied the last of the Shingles market with a contribution of total volume 22.81% and total value 23.35%. The month of Oct 14 in comparison to Sept 14 showed a decline in the export of Shingles by total volume 69.11% and total value 64.32%.

Shingles exported for Oct 2014

Destination	Volume exported by Country (m ³)	Total Value (US\$)
CARIBBEAN		
Grenada	24.20	23,650.00
Martinique	3.28	3,600.00
CENTRAL AMERICA		
Costa Rica	14.30	16,250.00
NORTH AMERICA		
USA	20.90	26,096.00
Grand Total	62.68	69,596.00

3.5 PLYWOOD EXPORT

Analysis of Quantity and Value

Plywood made a noteworthy contribution towards export sales during the month of Oct 14. There were only two major markets the Caribbean securing half of the total Plywood market with an input of total volume 50.00% and total value 49.02%. South America occupied the remaining market with a contribution of total volume 50.00% and total value 50.98%. Plywood experiences a decrease in export sales during the period of Oct 14 when compared to Sept 14.

Plywood exported for Oct 2014

Destination	Volume exported by Country (m³)	Total Value (US\$)
CARIBBEAN		
Trinidad & Tobago	36.17	16,061.53
SOUTH AMERICA		
Suriname	36.17	16,702.96
Grand Total	72.34	32,764.49

3.6 OTHER VALUE ADDED PRODUCTS

Analysis of Quantity and Value

Value Added Products made a noteworthy effort towards the total export earnings during the month of Oct 14. Doors, Firewood, Crafts, Builders Joinery and NTFP's all made a positive input, Indoor furniture and Wooden Utensils were also exported. The Caribbean along with North America was the main destination for timber products from Guyana.

Destination	Volume exported by Country (pcs)	Total Value (US\$)
DOORS		
CARIBBEAN		
St. Kitts	36.00	6,300.00
Trinidad & Tobago	7.00	650.00
Grand Total	43.00	6,950.00

Destination	Volume exported by Country (pcs)	Total Value (US\$)
FIREWOOD		
CARIBBEAN		
French West Indies	90.56	4,200.00
Grand Total	90.56	4,200.00

Destination	Volume exported by Country (pcs)	Total Value (US\$)
INDOOR FURNITURE		
SOUTH AMERICA		
Suriname	6.00	350.00
Grand Total	6.00	350.00

Value Added Products (Cont)

Destination	Volume exported by Country (pcs)	Total Value (US\$)
CRAFTS		
CARIBBEAN		
Barbados	25.00	25.00
St. Kitts	25.00	25.00
SOUTH AMERICA		
Suriname	18.00	1,600.00
NORTH AMERICA		
USA	269.00	193.00
Grand Total	492.00	3,718.00

Destination	Volume exported by Country (pcs)	Total Value (US\$)
NON TIMBER FOREST PRODUCTS		
CARIBBEAN		
Barbados	6.00	60.00
Trinidad & Tobago	42.00	1,250.00
NORTH AMERICA		
USA	12.00	3.00
Grand Total	60.00	1,313.00

Destination	Volume exported by Country (pcs)	Total Value (US\$)
BUILDERS JOINERY		
CARIBBEAN		
Grenada	300.00	3,000.00
Grand Total	300.00	3,000.00

Value Added Products (Cont)

Destination	Volume exported by Country (pcs)	Total Value (US\$)
WOODEN UTENSILS		
NORTH AMERICA		
USA	136.00	194.00
Grand Total	136.00	194.00

References

Guyana Forestry Commission, *Production Data*, Forest Monitoring Division.

Guyana Forestry Commission, *Export Data*, Forest Monitoring Division.