

**Forest Products Development  
&  
Marketing Council  
of Guyana, Inc.**

**Market/Export Report**

**November 2014**



**Produced By**

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# 1. Summary of Month Performance

## Quantity & Value of forest products exported for Nov 2014 compared to Oct 2014

Product	Unit	Nov 2014			Oct 2014		
		Quantity	Total Value US\$	% of Total	Quantity	Total Value US\$	% of Total
Logs	m <sup>3</sup>	11,272.86	2,039,432.35	27.78	12,674.54	2,456,984.69	55.03
Lumber- Dressed	m <sup>3</sup>	699.13	799,552.69	10.89	717.47	833,053.73	18.66
Lumber - Undressed	m <sup>3</sup>	3,371.39	2,543,524.76	34.65	996.96	719,368.48	16.11
<b>Sawnwood (Dr &amp; Und)</b>		<b>4,070.52</b>	<b>3,343,077.45</b>		<b>1,714.43</b>	<b>1,552,422.21</b>	
Plywood	m <sup>3</sup>	1,792.44	885,275.83	12.06	72.34	32,764.49	0.73
Wallaba Poles	m <sup>3</sup>	0.00	0.00	0.00	0.00	0.00	0.00
Wallaba Posts	m <sup>3</sup>	0.00	0.00	0.00	25.81	12,506.96	0.28
Piles	m <sup>3</sup>	1,273.96	837,193.47	11.40	580.48	290,804.59	6.51
Charcoal	m <sup>3</sup>	981.10	33,529.82	0.46	889.44	29,613.98	0.66
Shingles	m <sup>3</sup>	195.80	199,106.00	2.71	62.68	69,596.00	1.56
Indoor furniture	pcs	0.00	0.00	0.00	6.00	350.00	0.01
Doors	pcs	16.00	2,350.00	0.03	43.00	6,950.00	0.16
Door Components	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Outdoor / Garden Furniture	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Mouldings	m	0.00	0.00	0.00	0.00	0.00	0.00
Rails	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Spindles	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Spars	m <sup>3</sup>	0.00	0.00	0.00	0.00	0.00	0.00
Prefabricated Houses	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Windows	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Crafts	pcs	113.00	349.25	0.00	492.00	3,718.00	0.08
Firewood	m <sup>3</sup>	0.00	0.00	0.00	90.56	4,200.00	0.09
NTFPs	pcs	0.00	0.00	0.00	60.00	1,313.00	0.03
Other Builders Joinery	pcs	0.00	0.00	0.00	300.00	3,000.00	0.07
Wooden Utensils & Ornaments	pcs	251.32	434.66	0.01	136.00	194.00	0.00
<b>Total</b>			<b>7,340,748.83</b>			<b>4,464,471.92</b>	

## 2. Overview of exports for the current period of the year as against the previous year.

### Quantity & Value of forest products exported Year to date 2014 compared to Year to date 2013

Products	Units	Jan – Nov 2014			Jan – Nov 2013		
		Quantity	Value (US\$ )	% of total	Quantity	Value (US\$)	% of total
Logs	m <sup>3</sup>	121,881.24	21,295,463.59	44.27	70,571.77	11,661,545.87	32.39
Dressed Lumber	m <sup>3</sup>	7,282.87	8,611,421.10	17.90	7,116.57	8,348,162.96	23.19
Undressed Lumber	m <sup>3</sup>	13,374.48	9,873,922.64	20.52	13,214.28	9,246,299.69	25.68
Plywood	m <sup>3</sup>	4,928.95	2,439,920.40	5.07	3,941.97	1,997,295.92	5.55
Wallaba Poles	m <sup>3</sup>	765.47	663,941.43	1.38	443.33	320,306.41	0.89
Wallaba Posts	m <sup>3</sup>	213.89	62,712.50	0.13	212.81	94,644.00	0.26
Piles	m <sup>3</sup>	5,061.07	2,800,697.01	5.82	5,403.55	2,181,534.08	6.06
Charcoal	m <sup>3</sup>	8,614.51	235,941.25	0.49	6,294.76	171,357.07	0.48
Shingles	m <sup>3</sup>	1,784.66	1,862,581.50	3.87	1,624.14	1,570,479.43	4.36
Bedroom Furn / Indoor Furn	pcs	232.00	34,856.00	0.07	248.00	52,546.33	0.15
Crafts	pcs	2,220.00	6,317.90	0.01	3,976.00	92,881.83	0.26
Doors	pcs	463.00	60,707.88	0.13	975.00	127,303.70	0.35
Living Room / Outdoor Furn	pcs	0.00	0.00	0.00	2.00	350.00	0.00
Mouldings	m	34,310.42	98,549.99	0.20	27,159.81	78,818.29	0.22
Rails	m <sup>3</sup>	17.00	510.00	0.00	0.00	0.00	0.00
Spindles	pcs	1,925.00	19,789.60	0.04	1,332.00	8,764.51	0.02
Staves	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Spars	m <sup>3</sup>	0.00	0.00	0.00	0.00	0.00	0.00
Firewood	m <sup>3</sup>	90.56	4,200.00	0.01	50.94	1,619.99	0.00
Door Components	pcs	201.00	11,687.50	0.02	2.00	80.00	0.00
Other builders Joinery	pcs	300.00	3,000.00	0.01	683.00	15,996.19	0.04
Other NTFP's	pcs	734.00	6,165.00	0.01	1,139.00	18,835.50	0.05
Windows	pcs	86.00	13,553.02	0.03	86.00	8,900.00	0.02
Prefab Houses	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Wooden Utensils & Ornaments	pcs	1,745.32	2,739.47	0.01	3,233.00	6,244.57	0.02
<b>Total</b>			<b>48,108,677.78</b>			<b>36,003,966.34</b>	

The month of Nov 14 recorded a significant contribution towards the export of forest products. **Logs** made an input of 27.78%; **Sawn Lumber** occupied a large share of the market with 45.54%; **Plywood** made a positive contribution of 12.06%; **Roundwood and Fuelwood** also made a fair offer of 11.86%; **Splitwood** secured the market share with 2.71%; **Value Added Products** made a marginal contribution of 0.04%. To date the log export volume represents 7.62% of the Annual Allowable Cut of timber in the forest sector. The month of Nov 2014 in comparison to the previous period of Oct 2014 recorded a significant increase in the export of forest products earnings by 64.43%. The comparative year to date figure of Nov 2014 and Nov 2013 recorded an increase in the total forest export earnings of 33.62% in 2014.

## FPDMC Overview Summary Charts

Fig 1 – FPDMC market report by monthly comparison (Nov 2014 and Oct 2014)

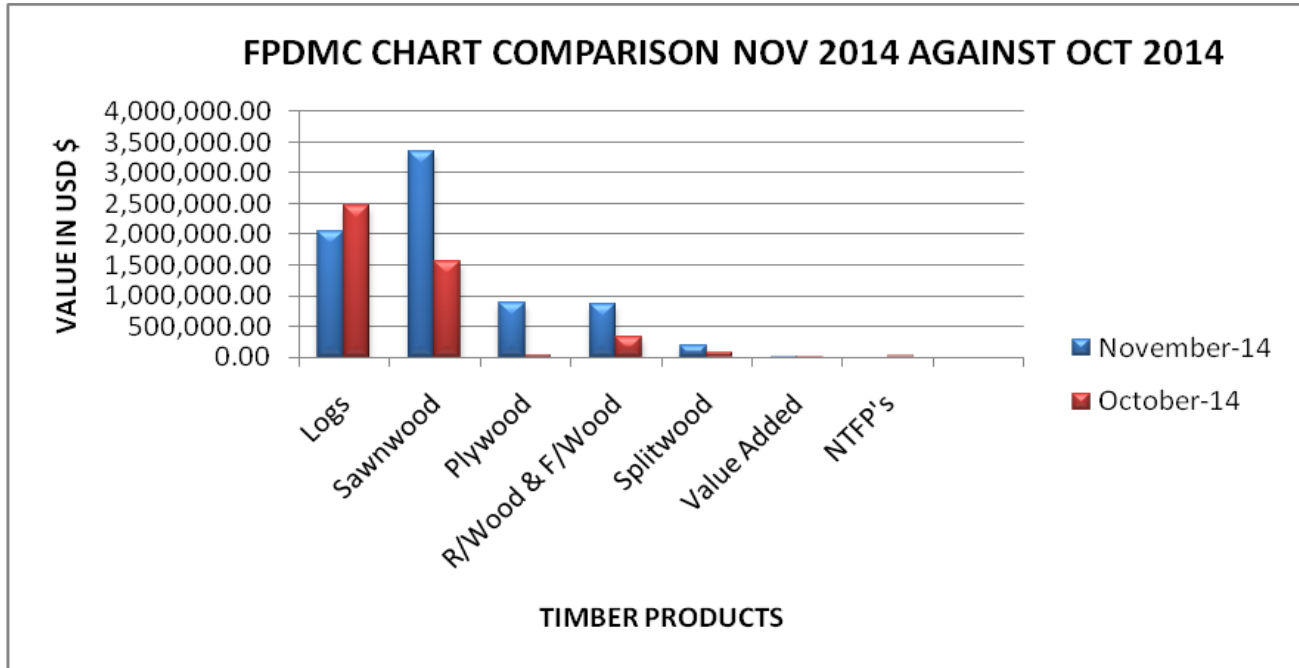
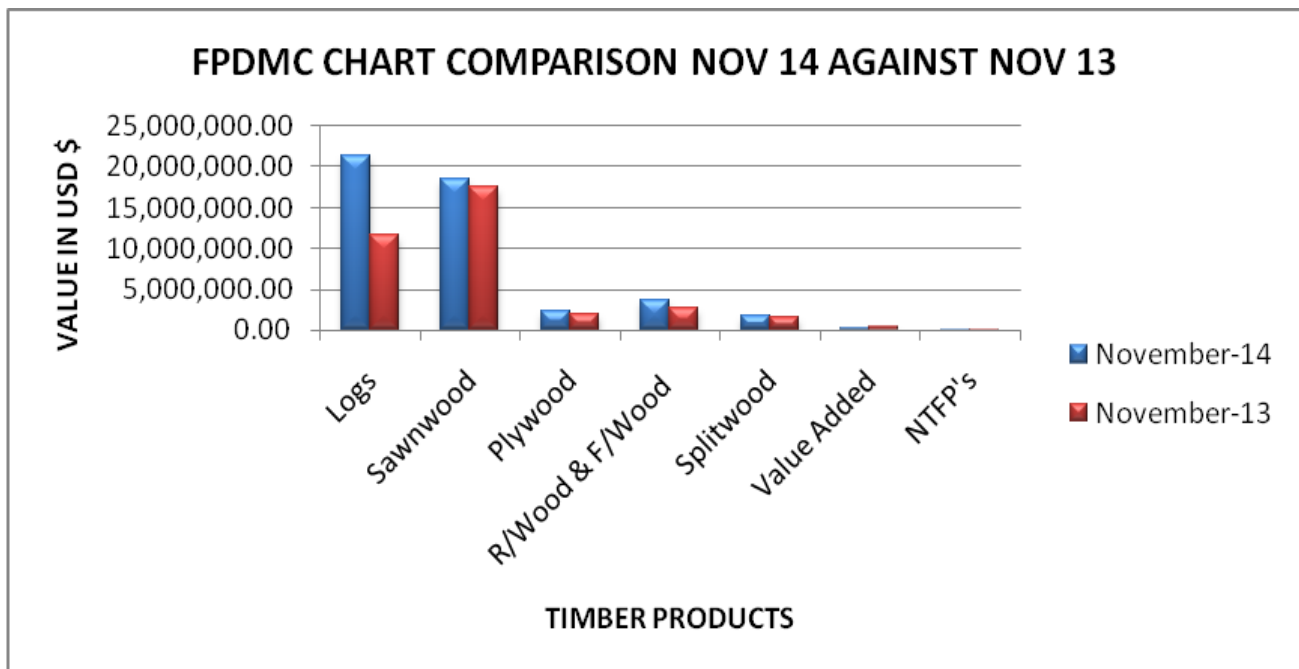


Fig 2 – FPDMC market report by yearly comparison (Nov 2014 and Nov 2013)



## 3.0 Analysis of Products Exported by Destination

### 3.1. LOG EXPORT

#### *Analysis of Quantity and Value*

**Logs** continue to be in high demand by the Asian market for the month of Nov 14. China was the leading market with a contribution of total volume 86.44% and total value 89.12%. India also made a contribution of total volume 11.64% and total value 8.65%. The remainder of the market was occupied by Hong Kong with an input of total volume 1.92% and total value 2.22%. The month of Nov 14 when compared to the previous period of Oct 14 has recorded a reduction in the export of Logs of total volume 11.04% and total value 16.99%.

#### **Volume and Value of Logs exported for Nov 2014**

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
ASIA		
China	9,744.43	1,817,646.94
Hong Kong	215.88	45,263.25
India	1,312.55	176,522.16
GRAND TOTAL	11,272.86	2,039,432.35

## 3.2. SAWNWOOD EXPORTS

### DRESSED SAWN LUMBER EXPORT

#### Analysis of Quantity and Value

**Dressed Sawn Lumber** made a fair contribution towards the total export earnings during the month of Nov 14. The Caribbean was the top market for dressed sawn lumber with a contribution of total volume 72.28% and total value 61.30%. North America absorbed a segment of the market with a contribution of total volume 14.09% and total value 25.60%. Asian market occupied a fair share of the dressed sawn lumber market with a contribution of total volume 11.02% and total value 11.45%. The remainder of the market was occupied by Europe with an input of total volume 2.60% and total value 1.65%. The month of Nov 14 in comparison to previous month of Oct 14 recorded a dip in the export of Dressed Sawn Lumber by total volume 2.56% and total value 4.02%.

#### Dressed Lumber exported for Nov 2014

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>ASIA</b>		
India	18.26	12,783.12
Korea	58.80	78,794.29
<b>CARIBBEAN</b>		
Antigua & Barbuda	60.61	42,625.10
Barbados	124.73	149,566.13
Dominica	13.48	11,044.60
Grenada	79.69	69,598.65
Jamaica	15.02	23,602.81
St. Kitts	17.32	14,320.18
St. Lucia	33.81	26,932.30
St. Vincent	60.78	53,084.12
Trinidad & Tobago	99.90	99,312.84
<b>EUROPE</b>		
France	18.21	13,205.80
<b>NORTH AMERICA</b>		
U.S.A	98.53	204,682.75
<b>Grand Total</b>	<b>699.13</b>	<b>799,552.69</b>

## **UNDRESSED SAWN LUMBER EXPORT**

### **Analysis of Quantity and Value**

**Undressed Sawn Lumber** performance on the export market was noteworthy and made a significant contribution towards the total export earnings during the month of Nov 14. Europe commanded the largest market sales for Undressed Sawn lumber with a contribution of total volume 77.09% and total value 79.34% which accounted for more than three quarters of the total market share. Asia region made a fair contribution with total volume 16.26% and total value 13.31%. The Caribbean absorbed a segment of the market with an input of total volume 4.08% and total value 3.73%. The remaining market of North America and Oceania Region combined efforts of total volume 2.57% and total value 3.62%. Individually the United Kingdom was the highest earning market for Undressed Sawn lumber with a positive contribution of total volume 66.50% and total value 71.48%. The month of Nov 14 in comparison to the previous month of Oct 14 recorded a significant increase in the export of Undressed Sawn lumber by total volume 238.17% and total value 253.58%.

### **Undressed Lumber exported for Nov 2014**

<b>Destination</b>	<b>Volume exported by Country (m<sup>3</sup>)</b>	<b>Total Value (US\$)</b>
<b>ASIA</b>		
China	506.92	313,749.50
Korea	41.42	24,854.28
<b>CARIBBEAN</b>		
Antigua & Barbuda	2.93	1,684.18
Barbados	1.86	1,798.70
Dominica	1.71	1,524.60
Grenada	4.71	4,992.60
St. Kitts	40.09	22,525.00
St. Vincent	4.95	3,093.75
Trinidad & Tobago	61.63	43,585.32
Virgin Islands (U.S)	19.81	15,750.00
<b>EUROPE</b>		
France	1.26	982.64
Netherlands	355.65	198,875.87
United Kingdom	2,241.96	1,818,104.62
<b>NORTH AMERICA</b>		
U.S.A	56.10	61,375.62
<b>OCEANIA</b>		
New Zealand	30.39	30,628.08
<b>Grand Total</b>	<b>3,371.39</b>	<b>2,543,524.76</b>



### **3.3 ROUNDWOOD and FUELWOOD EXPORTS**

#### ***Piles: Analysis of Quantity and Value***

**Piles** exports were positive and made a favourable contribution towards the total earnings for the month of Nov 14. North America occupied the largest market share of Piles with an input of total volume 96.77% and total value 96.98%. Europe secured a segment of the market with a contribution of total volume 3.04% and total value 2.92%. The remainder of the Piles market was absorbed by the Caribbean with a marginal input of total volume 0.19% and total value 0.10%. The month of Nov 14 when compared to the previous period of Oct 14 recorded a significant increase in the export of Piles by total volume 119.47% and total value 187.89%.

#### ***Posts: Analysis of Quantity and Value***

**Posts** had no exports during the month of Nov 14

#### ***Poles: Analysis of Quantity and Value***

**Poles** had no exports during the month of Nov 14.

#### ***Charcoal: Analysis of Quantity and Value***

**Charcoal** made a positive contribution towards the total export earnings during the month of Nov 14. The Caribbean occupied the largest market share with a contribution of total volume 86.13% and total value 88.07%. North America absorbed the remainder of the market with an input of total volume 13.87% and total value 11.93%. The month of Nov 14 in comparison to the previous period of Oct 14 showed an increase in the export of Charcoal by total volume 10.31% and total value 13.22%.

**ROUNDWOOD and FUELWOOD EXPORTS (CONT)**

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>PILES</b>		
<b>CARIBBEAN</b>		
Antigua & Barbuda	2.40	840.00
<b>EUROPE</b>		
Netherlands	38.80	24,434.50
<b>NORTH AMERICA</b>		
USA	1,232.76	811,918.97
<b>Grand Total</b>	<b>1,273.96</b>	<b>837,193.47</b>

Destination	Volume exported by Country ( m <sup>3</sup> )	Total Value (US\$)
<b>CHARCOAL</b>		
<b>CARIBBEAN</b>		
Trinidad & Tobago	777.10	26,029.22
Virgin Islands	68.00	3,499.92
<b>NORTH AMERICA</b>		
USA	136.00	4,000.68
<b>Grand Total</b>	<b>981.10</b>	<b>33,529.82</b>

### 3.4 SPLITWOOD (SHINGLES) EXPORT

#### Analysis of Quantity and Value

Shingles performance on the export market was noteworthy and made a positive contribution towards the total earnings during the month of Nov 14. The Caribbean was the largest market for Shingles with a contribution of total volume 53.93% and total value 52.94%. North America secures a segment of the market with an input of total volume 33.71% and total value 34.91%. The Oceania Region absorbed the remainder of the Shingles market with a contribution of total volume 12.36% and total value 12.15%. The month of Nov 14 when compared to the previous month of Oct 14 there was a favourable increase in the export of Shingles by total volume 212.38% and total value 186.09%.

#### Shingles exported for Nov 2014

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>CARIBBEAN</b>		
Antigua & Barbuda	13.20	5,400.00
Barbados	22.00	28,600.00
French West Indies	24.20	24,200.00
Jamaica	24.20	24,200.00
Virgin Islands ( British)	22.00	23,000.00
<b>OCEANIA REGION</b>		
Mauritius	24.20	24,200.00
<b>NORTH AMERICA</b>		
USA	66.00	69,506.00
<b>Grand Total</b>	<b>195.80</b>	<b>199,106.00</b>

### 3.5 PLYWOOD EXPORT

#### *Analysis of Quantity and Value*

**Plywood** made a sizeable contribution towards the export earnings during the month of Nov 14. This was due new and leading market of the Middle East with a significant contribution of total volume 57.61% and total value 56.40%. The Caribbean also made a positive contribution of total volume 24.44% and total value 25.75%. Central America absorbed a fair portion of the Plywood market with an input of total volume 15.93% and total value 15.73%. South America secured the remaining segment of the Plywood market with a contribution of total volume 2.01% and total value 2.13%. Plywood export was significantly high for the month of Nov 14 in comparison to the previous month of Oct 14.

#### Plywood exported for Nov 2014

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>CARIBBEAN</b>		
Trinidad & Tobago	438.13	227,945.10
<b>CENTRAL AMERICA</b>		
Belize	285.49	139,222.81
<b>MIDDLE EAST</b>		
Saudi Arabia	1,032.71	499,295.06
<b>SOUTH AMERICA</b>		
Suriname	36.11	18,812.86
<b>Grand Total</b>	<b>1,792.44</b>	<b>885,275.83</b>

### 3.6 OTHER VALUE ADDED PRODUCTS

#### Analysis of Quantity and Value

**Value Added Products** made a marginal contribution towards the total export earnings during the month of Nov 14. However doors were the major contribution with its main market being the Caribbean. This was followed by crafts and wooden utensils with the Caribbean and North America as its export destination for these timber products.

Destination	Volume exported by Country (pcs)	Total Value (US\$)
<b>DOORS</b>		
<b>CARIBBEAN</b>		
Trinidad & Tobago	16.00	2,350.00
<b>Grand Total</b>	<b>16.00</b>	<b>2,350.00</b>

Destination	Volume exported by Country (pcs)	Total Value (US\$)
<b>CRAFTS</b>		
<b>CARIBBEAN</b>		
St. Lucia	76.00	151.75
Trinidad & Tobago	37.00	197.50
<b>Grand Total</b>	<b>113.00</b>	<b>349.25</b>

Destination	Volume exported by Country (pcs)	Total Value (US\$)
<b>WOODEN UTENSILS</b>		
<b>CARIBBEAN</b>		
St. Lucia	30.00	138.00
Trinidad & Tobago	36.00	90.00
<b>NORTH AMERICA</b>		
USA	185.32	206.66
<b>Grand Total</b>	<b>251.32</b>	<b>434.66</b>

## **References**

Guyana Forestry Commission, *Production Data*, Forest Monitoring Division.

Guyana Forestry Commission, *Export Data*, Forest Monitoring Division.