

# Forest Products Development & Marketing Council of Guyana, Inc.

## Market/Export Report

March 2011



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# 1. Summary of Month Performance

## Quantity & Value of forest products exported for March 2011 compared to February 2011

Product	Unit	Mar 2011			Feb 2011		
		Quantity	Total Value US\$	% of Total	Quantity	Total Value US\$	% of Total
Logs	m <sup>3</sup>	16,218.90	2,361,879.06	52.03	10,192.24	1,385,145.47	47.18
Lumber- Dressed	m <sup>3</sup>	1,037.52	956,846.47	21.08	553.54	586,201.82	19.97
Lumber - Undressed	m <sup>3</sup>	1,513.13	864,444.27	19.04	1,237.61	776,479.71	26.45
<b>Sawnwood (Dr &amp; Und)</b>		<b>2,550.65</b>	<b>1,821,290.74</b>		<b>1,791.15</b>	<b>1,362,681.53</b>	
Plywood	m <sup>3</sup>	-	-	-	-	-	-
Wallaba Poles	m <sup>3</sup>	-	-	-	56.00	13,440.00	0.46
Wallaba Posts	m <sup>3</sup>	5.92	4,400.00	0.10	0.16	36.00	0.00
Piles	m <sup>3</sup>	121.09	41,323.70	0.91	121.34	47,475.18	1.62
Charcoal	kg	748.00	17,003.33	0.37	340.00	7,701.08	0.26
Shingles	m <sup>3</sup>	185.40	156,000.00	3.44	70.93	62,200.00	2.12
Indoor furniture	pcs	7.00	35.00	0.00	48.00	3,306.00	0.11
Doors	pcs	594.00	64,270.00	1.42	408.00	32,221.00	1.10
Door Components	pcs	15.00	1,695.00	0.04	25.00	112.50	0.00
Outdoor / Garden Furniture	pcs	825.00	62,600.00	1.38	-	-	-
Mouldings	m	568.45	1,142.48	0.03	9,610.95	18,601.26	0.63
Rails	pcs	-	-	-	-	-	-
Spindles	pcs	234.00	793.26	0.02	-	-	-
Spars	m <sup>3</sup>	-	-	-	-	-	-
Prefabricated Houses	pcs	-	-	-	-	-	-
Windows	pcs	52.00	5,975.00	0.13	24.00	1,080.00	0.04
Crafts	pcs	-	-	-	1,379.00	691.25	0.02
Firewood	m <sup>3</sup>	-	-	-	-	-	-
NTFPs	pcs	-	-	-	40.00	40.00	0.00
Other Builders Joinery	pcs	19.00	803.00	0.02	3.00	150.00	0.01
Wooden Utensils & Ornaments	pcs	482.00	302.50	0.01	1,550.00	1,250.00	0.04
<b>Total</b>			<b>4,539,513.07</b>			<b>2,936,131.27</b>	

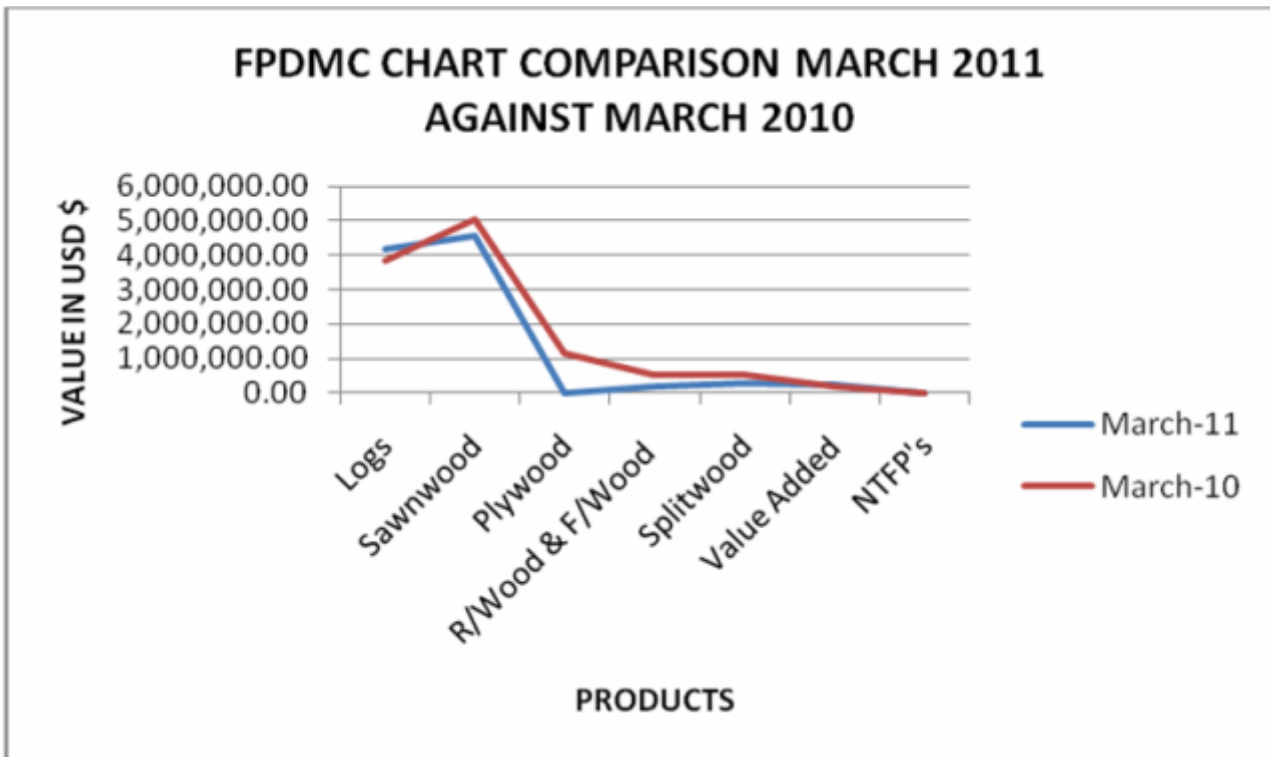
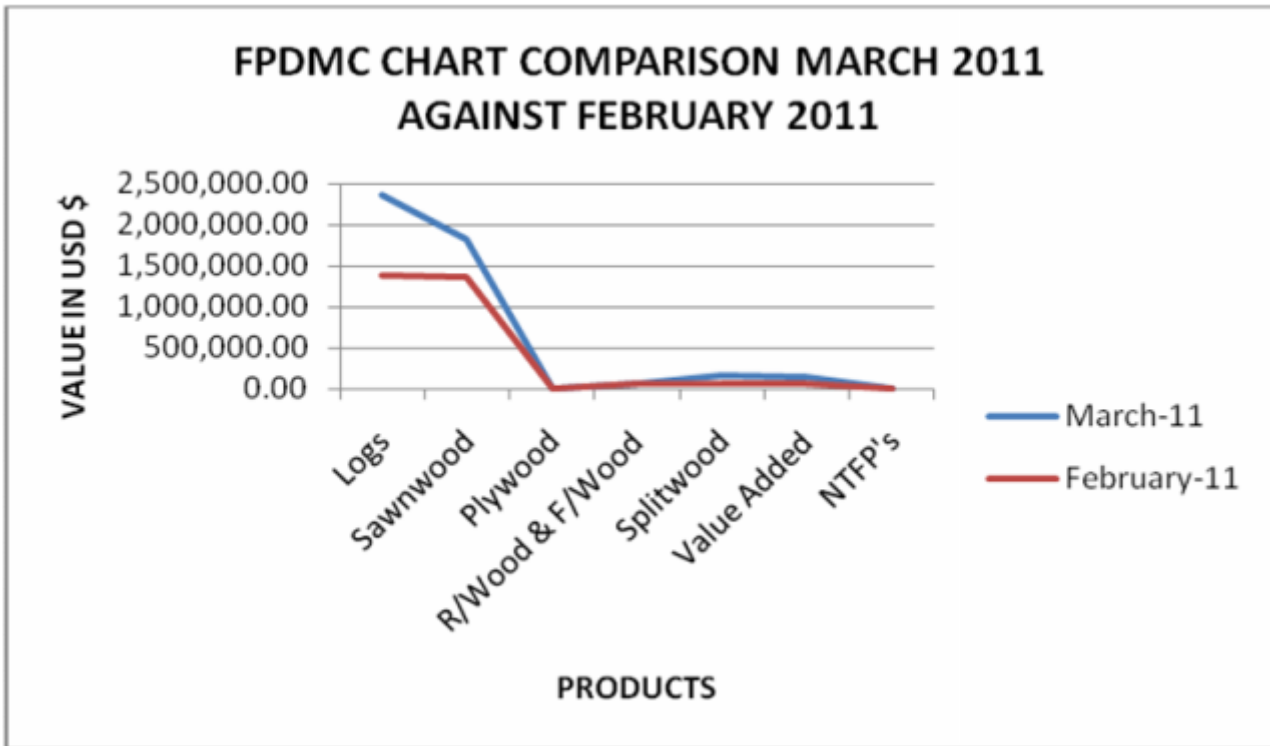
## 2. Overview of exports for the current period of the year as against the previous year.

### Quantity & Value of forest products exported Year to date 2011 compared to Year to date 2010

Products	Units	Jan – Mar 2011			Jan – Mar 2010		
		Quantity	Value (US\$ )	% of total	Quantity	Value (US\$)	% of total
Logs	m <sup>3</sup>	29,943.49	4,191,312.50	44.19	23,069.14	3,831,383.63	34.06
Dressed Lumber	m <sup>3</sup>	2,225.60	2,154,958.13	22.72	3,281.85	2,400,524.61	21.34
Undressed Lumber	m <sup>3</sup>	4,148.62	2,411,847.82	25.43	4,603.85	2,658,797.32	23.63
Plywood	m <sup>3</sup>	-	-	-	3,021.72	1,166,939.98	10.37
Wallaba Poles	m <sup>3</sup>	56.00	13,440.00	0.14	33.01	12,655.00	0.11
Wallaba Posts	m <sup>3</sup>	17.69	10,836.00	0.11	121.01	22,362.00	0.20
Piles	m <sup>3</sup>	322.02	114,703.79	1.21	1,135.55	429,683.84	3.82
Charcoal	kg	1,972.00	44,859.30	0.47	1,849.60	47,055.53	0.42
Shingles	m <sup>3</sup>	353.11	291,975.00	3.08	616.03	512,395.02	4.55
Bedroom Furn / Indoor Furn	pcs	55.00	3,341.00	0.04	22.00	1,274.35	0.01
Crafts	pcs	2,058.00	2,367.75	0.02	167.00	340.50	0.00
Doors	pcs	1,256.00	125,171.00	1.32	445.00	40,816.96	0.36
Living Room / Outdoor Furn	pcs	825.00	62,600.00	0.66	353.00	42,103.00	0.37
Mouldings	m	22,801.17	41,928.68	0.44	40,831.62	73,091.75	0.65
Rails	m <sup>3</sup>	-	-	-	-	-	-
Spindles	pcs	484.00	1,843.26	0.02	536.00	1,131.45	0.01
Staves	pcs	-	-	-	-	-	0.00
Spars	m <sup>3</sup>	-	-	-	-	-	0.00
Firewood	m <sup>3</sup>	-	-	-	-	-	0.00
Door Components	pcs	40.00	1,807.50	0.02	52.00	307.50	0.00
Other builders Joinery	pcs	22.00	953.00	0.01	30.00	890.81	0.01
Other NTFP's	pcs	222.00	1,411.00	0.01	103.00	1,390.00	0.01
Windows	pcs	80.00	7,195.00	0.08	65.00	5,170.00	0.05
Prefab Houses	pcs	-	-	0.00	0.00	0.00	0.00
Wooden Utensils & Ornaments	pcs	2,272.00	2,752.50	0.03	673.00	1,239.63	0.01
<b>Total</b>			<b>9,485,303.23</b>			<b>11,249,552.88</b>	

For the month of Mar 11 there has been an increase in the export of forest products:- **Logs** with a notable 52.03%; **Sawn Lumber** contributed a positive 40.12%; **Shingles** captured a portion 3.44%; **Value Added Products** securing its share with 3.05% and **Roundwood & Fuelwood** with a small remainder of 1.38%. The month of Mar 11 in comparison to Feb 11 has shown an increase in export earnings of forest products by 54.61%. However the year to date figure of Mar 11 in comparison to Mar 10 has revealed a decline in the total export earnings by 15.68%.

**FPDMC Overview Summary Charts**



## 3.0 Analysis of Products Exported by Destination

### 3.1. LOG EXPORT

#### *Analysis of Quantity and Value*

The month of Mar 11, **Logs** export market was supported mainly by Asia. Independently, India captured the largest market share contribution with total volume by 82.32% and total value by 82.54%. This portion accounted for more than three quarters of the log market share. China made a notable impact on the market with its contribution of total volume and total value 17.19% and 16.88% of respectively. Other markets for logs include Taiwan, U.A.E and Vietnam whose combined contributions are marginal in total volume by 0.49% and total value by 0.58%. The comparative period of Mar 11 and Feb 11 has shown that logs exports have increase by total volume 59.13% and total value by 70.51%.

#### **Volume and Value of Logs exported for Mar 2011**

<b>Destination</b>	<b>Volume exported by Country (m<sup>3</sup>)</b>	<b>Total Value (US\$)</b>
<b>ASIA</b>		
<b>China</b>	2,788.91	398,703.14
<b>India</b>	13,351.12	1,949,581.16
<b>Taiwan</b>	17.64	2,918.80
<b>United Arab Emirates (U.A.E)</b>	41.61	8,322.96
<b>Vietnam</b>	19.62	2,353.00
<b>GRAND TOTAL</b>	<b>16,218.90</b>	<b>2,361,879.06</b>

## 3.2. SAWNWOOD EXPORTS

### DRESSED SAWN LUMBER EXPORT

#### Analysis of Quantity and Value

During Mar 11, the Caribbean continues to reign as the leading market for Dressed Sawn lumber. The Caribbean market share was in total volume by 63.96% and total value by 53.51%. This was followed by North America recording a high volume earned, while China recorded a higher volume exported. North America contributions were in total volume by 14.85% and total value by **31.17%**. China contributed in total volume by **17.27%** and total value by 11.39%. The remainder of the market was secured by Latin America and Europe. The month of Mar 11 as compared to Feb 11 has shown that dressed sawn lumber increased positively by total volume 87.43% and total value by 63.23%.

#### Dressed Lumber exported for Mar 2011

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>ASIA</b>		
China	179.16	109,002.94
<b>CARIBBEAN</b>		
Antigua & Barbuda	17.77	11,877.60
Barbados	285.54	235,587.75
Dominica	30.19	23,047.20
Grenada	65.78	38,765.65
St. Kitts	39.00	38,866.65
St. Lucia	63.89	45,595.25
St. Vincent	44.88	28,948.80
T & T	105.45	80,872.38
U.S Virgin Islands	11.12	8,407.80
<b>LATIN AMERICA</b>		
Aruba	24.57	15,942.60
<b>EUROPE</b>		
Netherlands	16.09	21,721.50
<b>NORTH AMERICA</b>		
U.S.A	154.08	298,210.35
<b>Grand Total</b>	<b>1,037.52</b>	<b>956,846.47</b>

## **UNDRESSED SAWN LUMBER EXPORT**

### **Analysis of Quantity and Value**

In the month of Mar 11, Undressed Lumber made a positive impact on the European market with contributions of total volume by 63.40% and total value by 56.82%. New Zealand was the second leader with its input on the market of total volume by 13.19% and total value by 18.65%. Asia had a noteworthy contribution of total volume and total value by 11.46% and 12.02%. Undressed sawn lumber attracted destination in the Middle Eastern region which including Kuwait and Qatar. Our regional market (Caribbean) also contributed notably towards the export earnings with contributions of total volume 7.89% and total value 9.17%. Independently, Netherlands recorded the highest earnings of all the countries being exported to with total volume 59.93% and total value 54.10%. The remainder of the market share was occupied by USA whose small contribution was in total volume by 4.05% and total value by 3.34%. The month of Mar 11 as compared to Feb 11 has shown that Undressed Sawn lumber has increased positively by total volume 22.26% and total value by 11.33%.

### **Undressed Lumber exported for Mar 2011**

<b>Destination</b>	<b>Volume exported by Country (m<sup>3</sup>)</b>	<b>Total Value (US\$)</b>
<b>ASIA</b>		
China	153.29	88,475.64
Kuwait	10.69	8,839.35
Qatar	9.44	6,626.70
<b>CARIBBEAN</b>		
Antigua & Barbuda	0.45	275.50
Barbados	42.76	21,255.74
French West Indies (FWI)	10.43	7,961.47
Grenada	20.05	16,771.20
Martinique	10.74	7,305.92
St. Lucia	23.05	18,842.88
St. Vincent	2.03	812.00
Trinidad & Tobago	9.90	6,030.00
<b>EUROPE</b>		
Germany	52.56	23,488.50
Netherlands	906.82	467,684.69
<b>OCEANIA</b>		
New Zealand	199.59	161,204.43
<b>NORTH AMERICA</b>		
U.S.A	61.32	28,870.25
<b>Grand Total</b>	<b>1,513.13</b>	<b>864,444.27</b>



### **3. 3 ROUNDWOOD and FUELWOOD EXPORTS**

#### ***Piles: Analysis of Quantity and Value***

**Piles** market remained constant only revealing a decrease in its total value earned. Europe made a contribution of total volume 58.91% and total value of 66.11%. North America secured the remainder of the market with total volume by 41.09% and total value by 33.89%. The month of Mar 11 as compared to Feb 11 has shown a marginal decrease with total value earned by 12.96%.

#### ***Posts: Analysis of Quantity and Value***

**Post** only market for the month of Feb 11 was the USA, which made a very minute contribution towards the export earnings.

#### ***Poles: Analysis of Quantity and Value***

**Poles** were not exported for the month of Mar 11.

#### ***Charcoal: Analysis of Quantity and Value***

**Charcoal** market for Mar 11, was the Caribbean having a positive and increased contribution as compared to the month of Feb 11 with total volume of 54.55% and total value of 120.79%.

## ROUNDWOOD and FUELWOOD EXPORTS (CONT)

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>PILES</b>		
<b>EUROPE</b>		
Denmark	15.62	6,466.85
Netherlands	55.71	20,852.07
<b>NORTH AMERICA</b>		
U.S.A	49.76	14,004.78
<b>Grand Total</b>	<b>121.09</b>	<b>41,323.70</b>

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>POSTS</b>		
<b>CARIBBEAN</b>		
Martinique	5.26	3,600.00
<b>NORTH AMERICA</b>		
U.S.A	0.66	800.00
<b>Grand Total</b>	<b>5.92</b>	<b>4,400.00</b>

Destination	Volume exported by Country (kg)	Total Value (US\$)
<b>CHARCOAL</b>		
<b>CARIBBEAN</b>		
French West Indies (FWI)	340.00	7,701.08
Trinidad & Tobago	408.00	9,302.25
<b>Grand Total</b>	<b>748.00</b>	<b>17,003.33</b>

### 3.4 SPLITWOOD (SHINGLES) EXPORT

#### Analysis of Quantity and Value

For the month of Mar 11, **Shingles** was mainly occupied by the Caribbean with a contribution of total volume by 54.91% and total value by 53.04%. The remainder of the market was secured by North America (USA) with total volume 45.09% and total value by 46.96%, this was also the single highest earner of Singles for the month of Mar 11. The comparable month of Mar 11 as against Feb 11 has shown that Shingles export increased significantly by total volume 161.38% and total value 150.80%.

#### Shingles exported for Mar 2011

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>CARIBBEAN</b>		
Antigua & Barbuda	6.00	6,000.00
French West Indies (FWI)	11.00	8,750.00
St Kitts & Nevis	2.40	3,000.00
St. Lucia	48.40	39,600.00
St. Vincent	34.00	25,400.00
<b>NORTH AMERICA</b>		
U.S.A	83.60	73,250.00
<b>Grand Total</b>	<b>185.40</b>	<b>156,000.00</b>

### **3. 5 PLYWOOD EXPORT**

#### ***Analysis of Quantity and Value***

The month of **March 11** had no exportation of Plywood.

### 3.6 OTHER VALUE ADDED PRODUCTS

#### Analysis of Quantity and Value

**Value Added Products** was noteworthy and encouraging for the month of Mar 11. A positive increase was revealed by doors for this period as compared to the previous period with total volume by 45.59% and total value by 99.47%. Outdoor Garden Furniture contributions were notable for this month towards the total export earnings. Windows also made a positive contribution towards the total export earnings. Mouldings; Spindles; Builders Joinery; Wooden Utensils & Ornaments also made a notable contribution towards the total export earnings for Mar 11.

Destination	Volume exported by Country (Pcs)	Total Value (US\$)
<b>DOORS</b>		
<b>CARIBBEAN</b>		
Antigua & Barbuda	7.00	870.00
Barbados	288.00	33,305.00
Grenada	270.00	24,890.00
St. Lucia	14.00	2,870.00
U.S Virgin Islands	15.00	2,335.00
<b>Grand Total</b>	<b>594.00</b>	<b>64,270.00</b>

Destination	Volume exported by Country (m)	Total Value (US\$)
<b>MOULDINGS</b>		
<b>CARIBBEAN</b>		
St. Lucia	536.45	1,056.00
Trinidad & Tobago	32.00	86.48
<b>Grand Total</b>	<b>568.45</b>	<b>1,142.48</b>

Destination	Volume exported by Country (Pcs)	Total Value (US\$)
<b>DOOR COMPONENTS</b>		
<b>CARIBBEAN</b>		
U.S Virgin Islands	15.00	1,695.00
<b>Grand Total</b>	<b>15.00</b>	<b>1,695.00</b>

**OTHER VALUE ADDED PRODUCTS (CONT)**

Destination	Volume exported by Country (Pcs)	Total Value (US\$)
<b>BUILDERS JOINERY</b>		
<b>CARIBBEAN</b>		
Antigua & Barbuda	19.00	803.00
<b>Grand Total</b>	<b>19.00</b>	<b>803.00</b>

Destination	Volume exported by Country (Pcs)	Total Value (US\$)
<b>OUTDOOR GARDEN FURNITURE</b>		
<b>EUROPE</b>		
United Kingdom	825.00	62,600.00
<b>Grand Total</b>	<b>825.00</b>	<b>62,600.00</b>

Destination	Volume exported by Country (Pcs)	Total Value (US\$)
<b>SPINDLES</b>		
<b>CARIBBEAN</b>		
Trinidad & Tobago	234.00	793.26
<b>Grand Total</b>	<b>234.00</b>	<b>793.26</b>

Destination	Volume exported by Country (Pcs)	Total Value (US\$)
<b>WINDOWS</b>		
<b>CARIBBEAN</b>		
St. Lucia	52.00	5,975.00
<b>Grand Total</b>	<b>52.00</b>	<b>5,975.00</b>

Destination	Volume exported by Country (Pcs)	Total Value (US\$)
<b>WOODEN UTENSILS &amp; ORNAMENTS</b>		
<b>CARIBBEAN</b>		
French West Indies (FWI)	42.00	25.00
Trinidad & Tobago	440.00	277.50
<b>Grand Total</b>	<b>482.00</b>	<b>302.50</b>

## References

Guyana Forestry Commission, *Production Data*, Forest Monitoring Division.

Guyana Forestry Commission, *Export Data*, Forest Monitoring Division.