

# Forest Products Development & Marketing Council of Guyana, Inc.

## Market/Export Report

November 2011



### Produced By

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# 1. Summary of Month Performance

## Quantity & Value of forest products exported for Nov 2011 compared to Oct 2011

Product	Unit	Nov 2011			Oct 2011		
		Quantity	Total Value US\$	% of Total	Quantity	Total Value US\$	% of Total
Logs	m <sup>3</sup>	7,760.64	1,113,280.73	31.16	6,127.75	904,699.66	29.74
Lumber- Dressed	m <sup>3</sup>	857.51	937,111.07	26.23	805.86	919,873.74	30.24
Lumber - Undressed	m <sup>3</sup>	1,575.55	1,010,191.08	28.28	1,086.38	660,749.41	21.72
<b>Sawnwood (Dr &amp; Und)</b>		<b>2,433.06</b>	<b>1,947,302.15</b>		<b>1892.24</b>	<b>1,580,623.15</b>	
Plywood	m <sup>3</sup>	117.64	62,977.76	1.76	389.91	209,394.38	6.88
Wallaba Poles	m <sup>3</sup>	89.31	52,040.00	1.46	-	-	-
Wallaba Posts	m <sup>3</sup>	46.00	12,565.00	0.35	36.36	15,035.00	0.49
Piles	m <sup>3</sup>	294.31	125,870.50	3.52	352.80	143,181.47	4.71
Charcoal	m <sup>3</sup>	1,196.12	26,984.49	0.76	163.20	3,945.89	0.13
Shingles	m <sup>3</sup>	240.68	212,299.10	5.94	171.28	159,470.00	5.24
Indoor furniture	pcs	185.00	17,980.00	0.50	21.00	1,354.00	0.04
Doors	pcs	-	-	-	64.00	8,180.99	0.27
Door Components	pcs	-	-	-	2.00	824.00	0.03
Outdoor / Garden Furniture	pcs	-	-	-	-	-	-
Mouldings	m	-	-	-	5,969.51	14,484.25	0.48
Rails	pcs	-	-	-	-	-	-
Spindles	pcs	152.00	380.00	0.01	-	-	-
Spars	m <sup>3</sup>	-	-	-	-	-	-
Prefabricated Houses	pcs	-	-	-	-	-	-
Windows	pcs	-	-	-	-	-	-
Crafts	pcs	79.00	218.50	0.01	115.00	298.00	0.01
Firewood	m <sup>3</sup>	5.66	350.00	0.01	-	-	-
NTFPs	pcs	83.00	55.00	0.00	32.00	412.50	0.01
Other Builders Joinery	pcs	-	-	-	-	-	-
Wooden Utensils & Ornaments	pcs	66.00	192.00	0.01	72.00	110.00	0.00
<b>Total</b>			<b>3,572,495.23</b>			<b>3,042,013.29</b>	

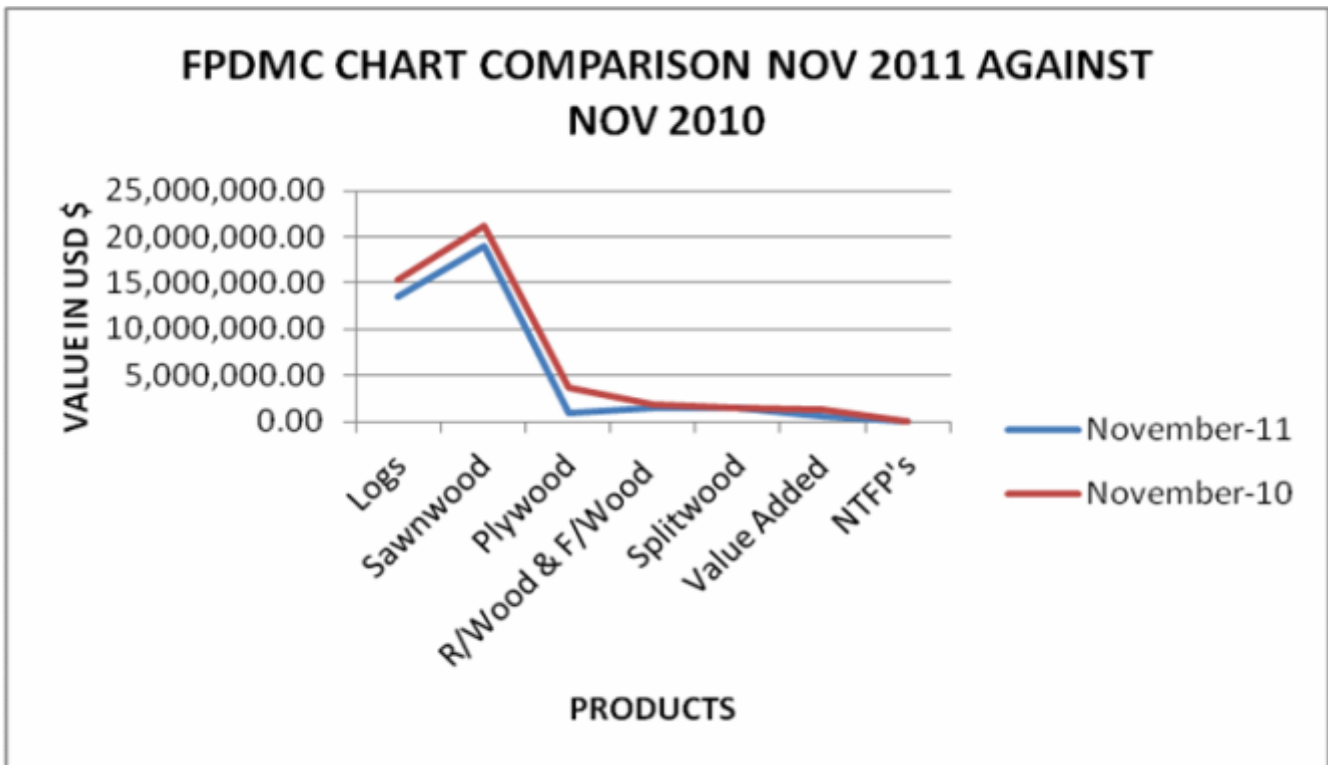
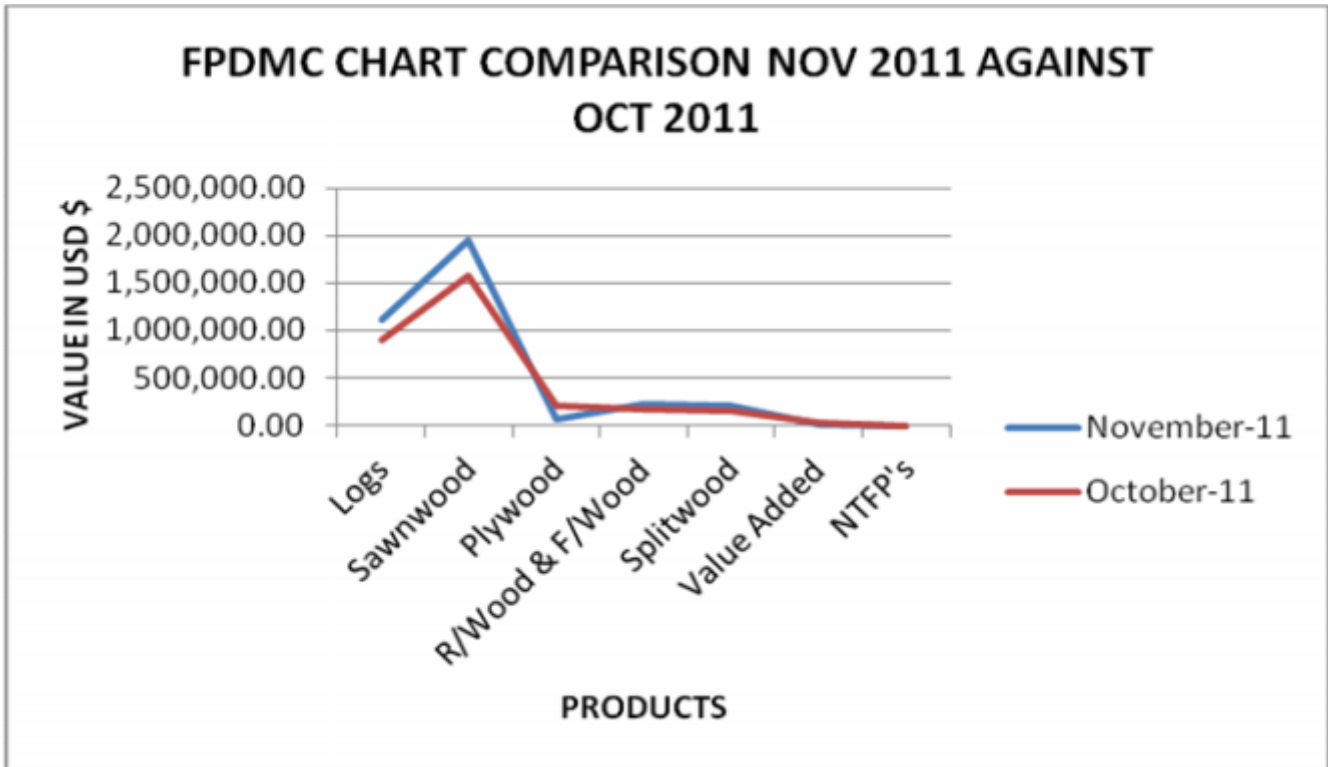
## 2. Overview of exports for the current period of the year as against the previous year.

### Quantity & Value of forest products exported Year to date 2011 compared to Year to date 2010

Products	Units	Jan – Nov 2011			Jan – Nov 2010		
		Quantity	Value (US\$ )	% of total	Quantity	Value (US\$)	% of total
Logs	m <sup>3</sup>	94,540.48	13,460,004.14	36.54	99,170.18	15,368,695.30	34.23
Dressed Lumber	m <sup>3</sup>	8,750.62	9,300,062.07	25.25	12,381.53	9,192,637.75	20.48
Undressed Lumber	m <sup>3</sup>	17,072.28	9,717,572.28	26.38	20,685.04	11,901,229.75	26.51
Plywood	m <sup>3</sup>	1589.69	874,395.79	2.37	9,116.21	3,666,456.34	8.17
Wallaba Poles	m <sup>3</sup>	378.72	192,019.79	0.52	632.22	256,747.63	0.57
Wallaba Posts	m <sup>3</sup>	369.09	119,262.49	0.32	496.05	122,116.59	0.27
Piles	m <sup>3</sup>	2261.19	974,732.09	2.65	3,848.74	1,414,478.11	3.15
Charcoal	kg	6,822.44	167,216.75	0.45	6,535.88	157,253.25	0.35
Shingles	m <sup>3</sup>	1728.41	1,466,922.10	3.98	1,884.85	1,492,204.18	3.32
Bedroom Furn / Indoor Furn	pcs	317.00	28,546.40	0.08	461.00	54,306.74	0.12
Crafts	pcs	7,587.00	8,151.51	0.02	3,630.00	5,984.88	0.01
Doors	pcs	1,795.00	166,865.35	0.45	2,860.00	510,243.14	1.14
Living Room / Outdoor Furn	pcs	2,708.00	222,060.00	0.60	4,387.00	366,991.00	0.82
Mouldings	m	32,491.68	63,662.15	0.17	90,402.75	174,064.85	0.39
Rails	m <sup>3</sup>	4.00	146.20	0.00	0.00	0.00	0.00
Spindles	pcs	1,623.00	4,826.76	0.01	5,729.00	12,914.35	0.03
Staves	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Spars	m <sup>3</sup>	0.00	0.00	0.00	0.00	0.00	0.00
Firewood	m <sup>3</sup>	5.66	350.00	0.00	0.00	0.00	0.00
Door Components	pcs	161.00	3,108.35	0.01	204.00	9,083.04	0.02
Other builders Joinery	pcs	5,270.00	28,778.00	0.08	1,011.00	12,464.28	0.03
Other NTFP's	pcs	1,599.00	3,984.16	0.01	1,279.00	9,673.55	0.02
Windows	pcs	308.00	23,515.30	0.06	603.00	157,489.44	0.35
Prefab Houses	pcs	0.00	0.00	0.00	1.00	2,230.00	0.00
Wooden Utensils & Ornaments	pcs	2,845.00	6,068.00	0.02	3,578.00	8,344.73	0.02
<b>Total</b>			<b>36,832,249.68</b>			<b>44,895,608.90</b>	

The month of Nov 11 has revealed a boost in the total export earnings of forest products. **Logs** input was 31.16%; **Sawn lumber** notable contribution of 53.51%; **Shingles** captured a noted 5.94%; **Round wood & Fuel wood** section of 6.09%; **Plywood** with a small portion of 1.76% and **Value Added Products** securing the remainder of the market with 0.54%. The comparative period of Nov 11 and Oct 11, has shown a positive increase in the export earnings by 17.44%. On the other hand, the comparative year to date figure of Nov 11 and Nov 10 has reflected a decline in the total export earnings by 17.96%.

**FPDMC Overview Summary Charts**



## 3.0 Analysis of Products Exported by Destination

### 3.1. LOG EXPORT

#### *Analysis of Quantity and Value*

The month of Nov 11, has shown that Asia was the sole market for **Logs**. China steered the market with significant input of total volume 67.70% and total value 67.46%. India partake in a notable portion of the market with contribution of total volume 28.63% and total value of 27.62%. Taiwan shared the remainder of the market with its portion of total volume 3.68% and total value of 4.93%. The total log exports for the month of Nov 11 as compared against the same period of Oct 11 has shown an increase in total volume 26.65% and total value 23.06%.

#### **Volume and Value of Logs exported for November 2011**

<b>Destination</b>	<b>Volume exported by Country (m<sup>3</sup>)</b>	<b>Total Value (US\$)</b>
<b>ASIA</b>		
<b>China</b>	5,253.65	750,924.14
<b>India</b>	2,221.79	307,481.38
<b>Taiwan</b>	285.19	54,875.21
<b>GRAND TOTAL</b>	<b>7,760.64</b>	<b>1,113,280.73</b>

## 3.2. SAWNWOOD EXPORTS

### DRESSED SAWN LUMBER EXPORT

#### Analysis of Quantity and Value

The month of Nov 11, **Dressed Sawn lumber** showed improved and notable change in the export earnings. Its main markets include Asia, Caribbean and North America. The Caribbean made a sterling contribution of total volume 68.21% and total value 49.96%. North America (U.S.A) contributed favourably to this market with total volume of 23.94% and total value of 43.14%, also the USA single handedly was the highest earning market for dressed sawn lumber for the month of Nov 11. Asia occupied the remainder of the market with input of total volume and total value 7.85% and 6.90% respectively. The month of Nov 11 in contrast with the same period of Oct 11 has reflected a marginal increase in total volume by 6.41% and total value by 1.88%.

#### Dressed Lumber exported for November 2011

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>ASIA</b>		
China	14.35	9,044.50
Israel	22.50	16,875.00
Japan	30.48	38,785.62
<b>CARIBBEAN</b>		
Antigua & Barbuda	42.40	26,864.00
Barbados	123.57	105,208.71
Dominica	32.12	26,052.00
French West Indies (FWI)	8.40	7,119.98
St. Kitts	27.73	24,220.15
St. Lucia	142.83	112,243.93
St. Vincent	108.89	92,917.43
T & T	97.35	72,394.72
Virgin Islands (British)	1.62	1,131.20
<b>NORTH AMERICA</b>		
U.S.A	205.29	404,253.83
<b>Grand Total</b>	<b>857.51</b>	<b>937,111.07</b>

## **UNDRESSED SAWN LUMBER EXPORT**

### **Analysis of Quantity and Value**

The month of Nov 11, **Undressed Sawn Lumber** reflected a significant increase in export earnings. This market share was mixed, with destinations ranging from Asia to South America. The largest segment of this category of sawn lumber was awarded to Europe with a positive contribution of total volume 65.57% and total value 63.09%. Asia, Caribbean and North America made a positive combined effort of supporting the export market with contributions of total volume 28.81% and total value 29.76%. The remainder small portion of the market was secured by Oceania (New Zealand) and South America with a combined total volume 5.63% and total value 7.14%. United Kingdom was highlighted as the single largest market of Undressed Sawn lumber with an input of total volume 42.91% and total value 46.15%. The month of Nov 11 revealed a favourable increase in comparison to the same period of Oct 11 with total volume of 31.05% and total value 52.89%.

### **Undressed Lumber exported for November 2011**

<b>Destination</b>	<b>Volume exported by Country (m<sup>3</sup>)</b>	<b>Total Value (US\$)</b>
<b>ASIA</b>		
China	98.23	66,959.13
United Arab Emirates (U.A.E)	29.23	23,384.00
<b>CARIBBEAN</b>		
Antigua & Barbuda	20.52	11,786.99
Barbados	60.19	37,490.90
French West Indies (FWI)	4.29	2,468.19
St. Kitts	40.10	21,250.00
St. Lucia	1.51	1,216.00
St. Vincent	11.41	7,016.55
Trinidad & Tobago	24.16	16,696.20
<b>EUROPE</b>		
Belgium	17.88	10,281.00
United Kingdom	676.10	466,165.73
Netherlands	339.03	160,926.80
<b>OCEANIA</b>		
New Zealand	50.42	52,941.00
<b>NORTH AMERICA</b>		
U.S.A	164.20	112,399.09
<b>SOUTH AMERICA</b>		
Colombia	38.28	19,209.50
<b>Grand Total</b>	<b>1,575.55</b>	<b>1,010,191.08</b>



### **3. 3 ROUNDWOOD and FUELWOOD EXPORTS**

#### ***Piles: Analysis of Quantity and Value***

**Piles** exports for the month of Nov 11, was notable having been distributed throughout various regions. North America netted the highest contribution of total volume 71.62% and total value 69.17%. The rest of the market was secured by the Caribbean and Europe whose combined effort amounted to total volume of 28.38% and total value of 30.83%. The period of Nov 11 as compared against Oct 11 has shown a decline in the exports of Piles by total volume 16.58% and total value 12.09%.

#### ***Post: Analysis of Quantity and Value***

**Post** singular market for the month of Nov 11 was Barbados. This market made notable impact on the volume and earnings for this period of Nov 11.

#### ***Poles: Analysis of Quantity and Value***

**Poles** sole market came from Trinidad & Tobago making a sterling contribution towards the total export earnings for the month of Nov 11.

#### ***Charcoal: Analysis of Quantity and Value***

**Charcoal** main market for the month of Nov 11 was the Caribbean, with Trinidad & Tobago securing the larger of the two market share of total volume 98.29% and total value 97.22%. The small portion of the remaining market was absorbed by French West Indies (FWI) with total volume 1.71% and total value 2.78%. The month of Nov 11 has recorded a significant increase in Charcoal exports to the Caribbean, thus making a noteworthy contribution towards the total export earnings.

## ROUNDWOOD and FUELWOOD EXPORTS (CONT)

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>PILES</b>		
<b>EUROPE</b>		
Italy	54.60	22,698.00
<b>CARIBBEAN</b>		
St. Lucia	28.93	16,110.00
<b>NORTH AMERICA</b>		
U.S.A	210.78	87,062.50
<b>Grand Total</b>	<b>294.31</b>	<b>125,870.50</b>

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>POLES</b>		
<b>CARIBBEAN</b>		
Trinidad & Tobago	89.31	52,040.00
<b>Grand Total</b>	<b>89.31</b>	<b>52,040.00</b>

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>POSTS</b>		
<b>CARIBBEAN</b>		
Barbados	46.00	12,565.00
<b>Grand Total</b>	<b>46.00</b>	<b>12,565.00</b>

Destination	Volume exported by Country (kg)	Total Value (US\$)
<b>CHARCOAL</b>		
<b>CARIBBEAN</b>		
French West Indies (FWI)	20.40	750.06
Trinidad & Tobago	1,175.72	26,234.43
<b>Grand Total</b>	<b>1,196.12</b>	<b>26,984.49</b>

### 3.4 SPLITWOOD (SHINGLES) EXPORT

#### Analysis of Quantity and Value

Shingles export was favourable for the month of Nov 11, with the Caribbean attracting the largest portion of the market with contributions of total volume 83.33% and total value of 80.48%. This accounted for more than three-quarter market share of Shingles. Other markets include Latin and North America whose combined input was in total volume 16.67% and total value 19.52%. The comparative period of Nov 11 as against Oct 11 has shown that Shingles exports have increased positively by total volume and total value 40.52% and 33.13% respectively.

#### Shingles exported for November 2011

Destination	Volume exported by Country (m <sup>3</sup> )	Total Value (US\$)
<b>CARIBBEAN</b>		
Antigua & Barbuda	60.40	47,200.00
Barbados	24.20	21,450.00
French West Indies (FWI)	14.75	14,400.00
Grenada	48.40	41,800.00
St. Lucia	8.80	10,000.00
St. Vincent	44.00	36,000.00
<b>LATIN AMERICA</b>		
Costa Rica	22.18	22,824.10
<b>NORTH AMERICA</b>		
U.S.A	17.95	18,625.00
<b>Grand Total</b>	<b>240.68</b>	<b>212,299.10</b>

### 3.5 PLYWOOD EXPORT

#### *Analysis of Quantity and Value*

**Plywood** experienced a drop in exports for the month of Nov 11. There was only two destinations being exported one of which the Caribbean (T&T) was the larger share with contributions of total volume 61.34% and total value of 64.46%. The other market share was secured by Suriname with an input of total volume 38.66% and total value 35.54%. The month of Nov 11 in contrast with the same period of Oct 11 has recorded a decline in the export of Plywood by total volume 69.83% and total value 69.92%.

#### **Plywood exported for November 2011**

<b>Destination</b>	<b>Volume exported by Country (m<sup>3</sup>)</b>	<b>Total Value (US\$)</b>
<b>CARIBBEAN</b>		
Trinidad & Tobago	72.16	40,594.01
<b>SOUTH AMERICA</b>		
Suriname	45.49	22,383.75
<b>Grand Total</b>	<b>117.64</b>	<b>62,977.76</b>

### 3.6 OTHER VALUE ADDED PRODUCTS

#### Analysis of Quantity and Value

Value Added Products exports for the month of Nov 11 was slowed for this period, with the most significant contribution came from Indoor furniture as compared to the previous period of Oct 11. Other contributions were made by spindles, crafts, firewood, NTFP's and wooden utensils. The main market for these products was that of the Caribbean.

Destination	Volume exported by Country (pcs)	Total Value (US\$)
<b>INDOOR FURNITURE</b>		
<b>CARIBBEAN</b>		
Trinidad & Tobago	23.00	405.00
St. Vincent	106.00	10,060.00
<b>SOUTH AMERICA</b>		
Suriname	56.00	7,515.00
<b>Grand Total</b>	<b>185.00</b>	<b>17,980.00</b>

Destination	Volume exported by Country (Pcs)	Total Value (US\$)
<b>SPINDLES</b>		
<b>CARIBBEAN</b>		
French West Indies (FWI)	152.00	380.00
<b>Grand Total</b>	<b>152.00</b>	<b>380.00</b>

Destination	Volume exported by Country (Pcs)	Total Value (US\$)
<b>CRAFTS</b>		
<b>CARIBBEAN</b>		
Antigua & Barbuda	11.00	134.00
Barbados	42.00	52.00
St. Lucia	26.00	32.50
<b>Grand Total</b>	<b>79.00</b>	<b>218.50</b>

## OTHER VALUE ADDED PRODUCTS (CONT)

Destination	Volume exported by Country (m3)	Total Value (US\$)
<b>FIREWOOD</b>		
<b>CARIBBEAN</b>		
French West Indies (FWI)	5.66	350.00
<b>Grand Total</b>	<b>5.66</b>	<b>350.00</b>

Destination	Volume exported by Country (Pcs)	Total Value (US\$)
<b>NON-TIMBER FOREST PRODUCTS</b>		
<b>CARIBBEAN</b>		
Antigua & Barbuda	3.00	37.50
Barbados	80.00	17.50
<b>Grand Total</b>	<b>83.00</b>	<b>55.00</b>

Destination	Volume exported by Country (Pcs)	Total Value (US\$)
<b>WOODEN UTENSILS</b>		
<b>CARIBBEAN</b>		
St. Lucia	66.00	192.00
<b>Grand Total</b>	<b>66.00</b>	<b>192.00</b>

## References

Guyana Forestry Commission, *Production Data*, Forest Monitoring Division.

Guyana Forestry Commission, *Export Data*, Forest Monitoring Division.