

**Forest Products Development
&
Marketing Council
Of Guyana, Inc.**

Market/Export Report

November 2012



Produced By

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1. Summary of Month Performance

Quantity & Value of forest products exported for November 2012 compared to October 2012

Product	Unit	November 2012			October 2012		
		Quantity	Total Value US\$	% of Total	Quantity	Total Value US\$	% of Total
Logs	m ³	6,730.14	1,202,394.02	28.26	5,188.82	691,783.28	22.10
Lumber- Dressed	m ³	874.44	938,030.13	22.04	651.26	722,945.37	23.09
Lumber - Undressed	m ³	1,571.69	1,013,002.80	23.81	1,562.19	1,011,527.73	32.31
Sawnwood (Dr & Und)		2,446.13	1,951,032.93		2,213.45	1,734,473.11	
Plywood	m ³	379.54	190,695.14	4.48	801.70	408,906.24	13.06
Wallaba Poles	m ³	90.45	61,000.00	1.43	0.00	0.00	0.00
Wallaba Posts	m ³	7.98	3,600.00	0.08	27.93	2,800.00	0.09
Piles	m ³	1,063.90	520,079.22	12.22	199.01	78,858.50	2.52
Charcoal	m ³	1,305.60	29,792.15	0.70	462.40	10,902.25	0.35
Shingles	m ³	282.19	273,170.00	6.42	199.48	189,999.50	6.07
Indoor furniture	pcs	12.00	600.00	0.01	0.00	0.00	0.00
Doors	pcs	87.00	11,762.48	0.28	0.00	0.00	0.00
Door Components	pcs	7.00	210.00	0.00	0.00	0.00	0.00
Outdoor / Garden Furniture	pcs	4.00	200.00	0.00	0.00	0.00	0.00
Mouldings	m	875.39	2,340.89	0.06	0.00	0.00	0.00
Rails	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Spindles	pcs	4.00	190.00	0.00	0.00	0.00	0.00
Spars	m ³	0.00	0.00	0.00	0.00	0.00	0.00
Prefabricated Houses	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Windows	pcs	0.00	0.00	0.00	0.00	0.00	0.00
Crafts	pcs	280.00	358.75	0.01	0.00	0.00	0.00
Firewood	m ³	0.00	0.00	0.00	0.00	0.00	0.00
NTFPs	pcs	160.00	7,550.00	0.18	0.00	0.00	0.00
Other Builders Joinery	pcs	0.00	0.00	0.00	268.00	12,596.00	0.40
Wooden Utensils & Ornaments	pcs	50.00	200.00	0.00	2,102.00	203.75	0.01
Total			4,255,175.58			3,130,606.62	

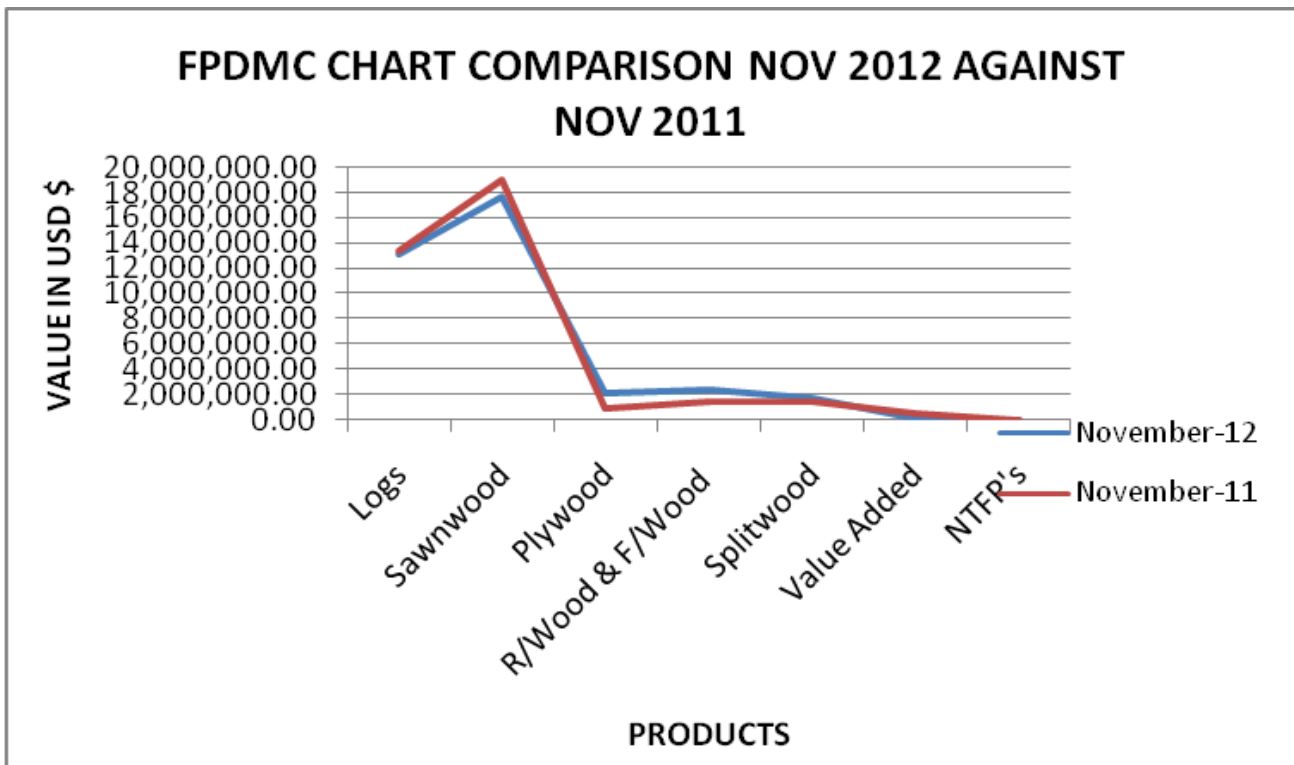
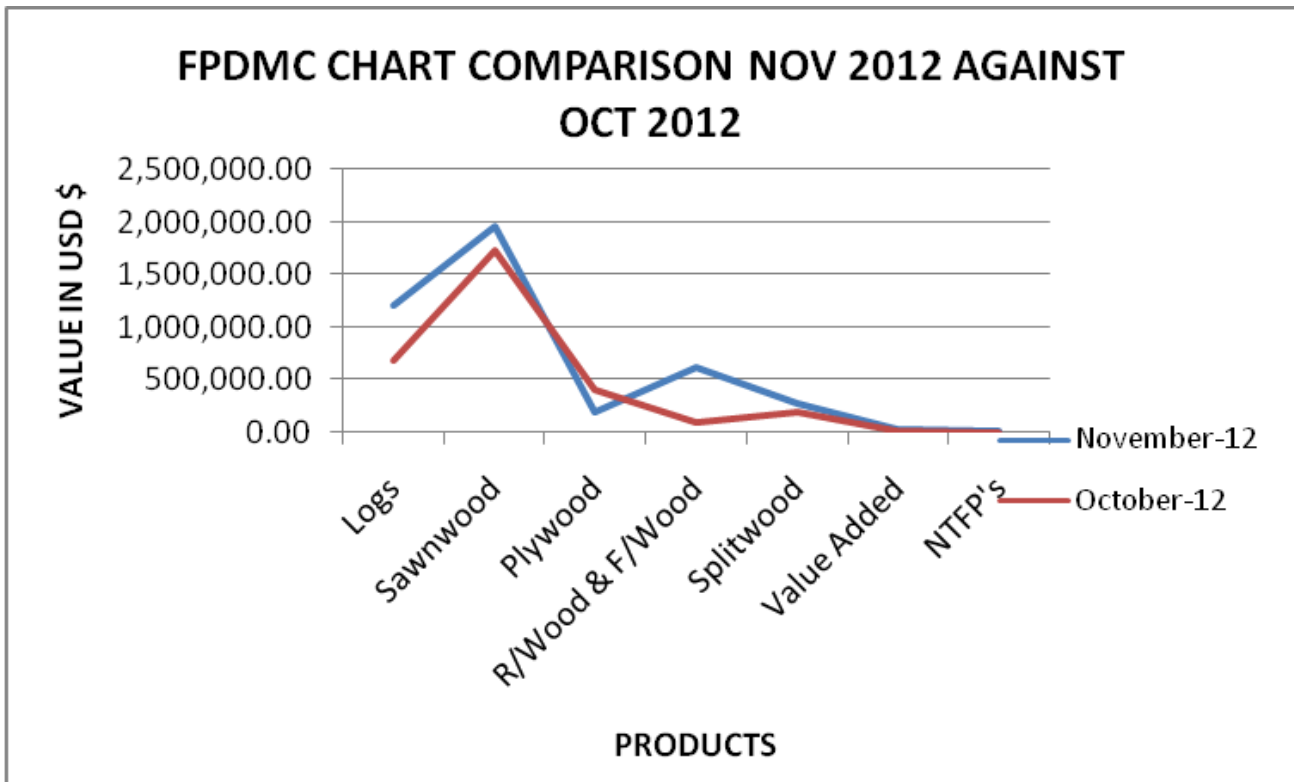
2. Overview of exports for the current period of the year as against the previous year.

Quantity & Value of forest products exported Year to date 2012 compared to Year to date 2011

Products	Units	Jan – Nov 2012			Jan – Nov 2011		
		Quantity	Value (US\$)	% of total	Quantity	Value (US\$)	% of total
Logs	m ³	78,189.24	13,154,071.85	35.16	94,540.48	13,460,004.14	36.54
Dressed Lumber	m ³	7,601.45	8,858,463.44	23.68	8,750.62	9,300,062.07	25.25
Undressed Lumber	m ³	14,207.36	8,836,195.18	23.62	17,072.28	9,717,572.28	26.38
Plywood	m ³	4,214.15	2,126,238.67	5.68	1,589.69	874395.79	2.37
Wallaba Poles	m ³	467.68	294,015.00	0.79	378.72	192019.79	0.52
Wallaba Posts	m ³	374.70	78,962.56	0.21	323.68	119,262.49	0.32
Piles	m ³	4,958.16	1,878,118.83	5.02	2,261.19	974,732.09	2.65
Charcoal	kg	8,829.65	202,356.88	0.54	6,155.67	167,216.75	0.45
Shingles	m ³	1,910.28	1,730,895.03	4.63	1,728.41	1,466,922.10	3.98
Bedroom Furn / Indoor Furn	pcs	149.00	19,921.40	0.05	317.00	28546.4	0.08
Crafts	pcs	4,878.00	6,886.82	0.02	7,587.00	8,151.51	0.02
Doors	pcs	608.00	61,275.24	0.16	1,731.00	166,865.35	0.45
Living Room / Outdoor Furn	pcs	5.00	275.00	0.00	2,708.00	222060.00	0.60
Mouldings	m	19,663.26	38,874.92	0.10	32,519.68	68,562.15	0.19
Rails	m ³	0.00	0.00	0.00	4.00	146.2	0.00
Spindles	pcs	602.00	10,469.88	0.03	1,623.00	4,826.76	0.01
Staves	pcs	0.00	0.00	0.00	0.00	0	0.00
Spars	m ³	0.00	0.00	0.00	0.00	0	0.00
Firewood	m ³	39.62	2,800.00	0.01	5.66	350	0.00
Door Components	pcs	190.00	4,850.00	0.01	161.00	3108.35	0.01
Other builders Joinery	pcs	268.00	12,596.00	0.03	5,242.00	23878.00	0.06
Other NTFP's	pcs	2,634.00	51,653.05	0.14	1,599.00	3,984.16	0.01
Windows	pcs	155.00	21,355.00	0.06	308.00	23515.3	0.06
Prefab Houses	pcs	1.00	12,883.63	0.03	0.00	0.00	0.00
Wooden Utensils & Ornaments	pcs	5,591.00	12,826.15	0.03	2845.00	6,068.00	0.02
Total			37,415,984.53			36,832,249.68	

The contribution of forest products towards the total export earnings was noteworthy for the month of Nov 12. **Sawn lumber** secured almost half of the total exports with 45.85%; **Logs** made an input of 28.26%; **Roundwood and Fuelwood** made a solid contribution of 14.43%; **Shingles** absorbed a fair share of the market with 6.42%; **Plywood** also managed to capture a portion of the market with 4.48%; while the remaining market was secured by **Value Added Products** of 0.54%. The month of Nov 12 in comparison to Oct 12 has revealed a noteworthy increase in forest products exports by 35.92%. The comparative year to date figure of Nov 12 and Nov 11 has recorded a marginal climb in the total export earnings by 1.58%.

FPDMC Overview Summary Charts



3.0 Analysis of Products Exported by Destination

3.1. LOG EXPORT

Analysis of Quantity and Value

Logs export showed an increase for the month of Nov 12 in comparison to Oct 12 by total volume 29.70% and total value 73.81%. The Asian region manage to secure the majority of the market share with China being the lead market with a contribution of total volume 59.17% and total value 44.07%. India secured the second position lead with an input of total volume 25.88% and total value 35.04%. The remainder of the Logs market was secured by Taiwan whose effort amounted to total volume 14.95% and total value 20.88%.

Volume and Value of Logs exported for Nov 2012

Destination	Volume exported by Country (m ³)	Total Value (US\$)
ASIA		
China	3,982.07	529,908.12
India	1,741.71	421,373.02
Taiwan (Province of China)	1,006.37	251,112.88
GRAND TOTAL	6,730.14	1,202,394.02

3.2. SAWNWOOD EXPORTS

DRESSED SAWN LUMBER EXPORT

Analysis of Quantity and Value

Dressed Sawn Lumber performance on the export market was fairly good for the month of Nov 12. The Caribbean was the highest earning market for this product category with a contribution of total volume 73.28% and total value 61.87%. North America market also made a noteworthy input of total volume 28.84% and total value 36.94%. The remaining markets of Aruba and New Zealand when combined together resulted in total volume 1.88% and total value 1.19%. The month of Nov 12 in contrast to the same period of Oct 12 has reveal a positive increase in the export of Dress Sawn lumber by total volume 34.27% and total value by 29.75%.

Dressed Lumber exported for Nov 2012

Destination	Volume exported by Country (m ³)	Total Value (US\$)
CARIBBEAN		
Bahamas	4.74	6,500.50
Barbados	368.95	359,005.16
Dominica	42.31	33,759.53
Grenada	70.44	47,468.40
Jamaica	0.72	765.00
St. Kitts	16.89	14,856.01
St. Lucia	28.04	24,664.96
St. Vincent	35.91	30,480.91
Trinidad & Tobago	50.19	39,434.67
Virgin Islands (British)	22.17	23,039.80
Virgin Islands (US)	0.45	427.50
CENTRAL AMERICA		
Aruba	15.28	9,932.00
OCEANIA		
New Zealand	1.14	1,210.68
NORTH AMERICA		
U.S.A	217.20	346,485.01
Grand Total	874.44	938,030.13

UNDRESSED SAWN LUMBER EXPORT

Analysis of Quantity and Value

Undressed Sawn Lumber contributions towards the export earnings were noteworthy during the month of Nov 12. Europe market continues to hold steadfast as the leading market for undressed sawn lumber with contributions of total volume 40.95% and total value 39.82%. The Caribbean also made a positive contribution resulting in total volume 29.74% and total value 29.04%. The remainder of the markets was made up of smaller contributions arising from Asia, Middle East, Oceania, North and South America who all made positive contributions towards the total export earnings during the month of Nov 12. On an individual basis Netherlands was the leading market for Undressed Sawn Lumber with a solid contribution of total volume 30.67% and total value 27.40%. The month of Nov 12 when compared against the same period of Oct 12 has revealed a marginal increase in the export of undressed sawn lumber by total volume 0.61% and total value 0.15%.

Undressed Lumber exported for Nov 2012

Destination	Volume exported by Country (m³)	Total Value (US\$)
ASIA		
China	104.37	60,012.75
CARIBBEAN		
Bahamas	33.37	42,338.95
Barbados	90.63	62,270.51
Dominica	10.68	9,340.03
Jamaica	210.88	111,758.81
St. Lucia	5.77	3,462.00
St. Vincent	34.55	21,065.40
Trinidad & Tobago	81.58	43,951.54
EUROPE		
Netherlands	482.04	277,591.15
United Kingdom	161.51	125,775.66
MIDDLE EAST		
Saudi Arabia	50.43	50,249.96
United Arab Emirates (U.A.E)	29.83	25,358.90
OCEANIA		
New Zealand	49.32	49,340.34
NORTH AMERICA		
U.S.A	143.27	89,545.05
SOUTH AMERICA		
Colombia	83.45	40,941.75
Grand Total	1,571.69	1,013,002.80

3.3 ROUNDWOOD and FUELWOOD EXPORTS

Piles: Analysis of Quantity and Value

Piles performance on the export market was favourable during the month of Nov 12. North America market secured the largest market share overall with a significant contribution of total volume 87.20% and total value 90.98%. The remainder of the market was occupied by Caribbean and Europe whose combined efforts were in total volume 12.80% and total value 9.02%. The month of Nov 12 when compared against the period of Oct 12 revealed a significant increase in the export of Piles both in total volume and total value by over 100%.

Post: Analysis of Quantity and Value

Posts only market were the Caribbean (Antigua & Barbuda) which made a positive contribution towards the export earnings during the month of Nov 12.

Poles: Analysis of Quantity and Value

Poles after being absent on the market for a period of time has made a favourable contribution towards the export earnings for the month of Nov 12 of an amount of US\$ 60,000. The Caribbean (Trinidad & Tobago) was the prime market for this product category.

Charcoal: Analysis of Quantity and Value

Charcoal input was noteworthy for the month of Nov 12 with the primary market being the Caribbean. Trinidad & Tobago was the leading market with contributions of total volume 95.83% and total value 94.74%. The remainder of the market was occupied by US Virgin Islands with total volume 4.17% and total value 5.26%.

ROUNDWOOD and FUELWOOD EXPORTS (CONT)

Destination	Volume exported by Country (m³)	Total Value (US\$)
PILES		
CARIBBEAN		
Dominica	0.48	168.00
EUROPE		
Germany	26.30	9,073.50
Italy	25.88	6,006.00
Netherlands	83.50	31,668.00
NORTH AMERICA		
USA	927.74	473,163.72
Grand Total	1,063.90	520,079.22

Destination	Volume exported by Country (m³)	Total Value (US\$)
POLES		
CARIBBEAN		
Trinidad & Tobago	90.45	61,000.00
Grand Total	90.45	61,000.00

Destination	Volume exported by Country (m³)	Total Value (US\$)
POSTS		
CARIBBEAN		
Antigua & Barbuda	7.98	3,600.00
Grand Total	7.98	3,600.00

Destination	Volume exported by Country (m³)	Total Value (US\$)
CHARCOAL		
CARIBBEAN		
Trinidad & Tobago	1,251.20	28,223.81
Virgin Islands (U.S)	54.40	1,568.34
Grand Total	1,305.60	29,792.15

3.4 SPLITWOOD (SHINGLES) EXPORT

Analysis of Quantity and Value

Shingles input was positive during the month of Nov 12. The leading market was the Caribbean with a significant contribution of total volume 84.41% and total value 84.62% accounting for more than three-quarters of the market share. The remainder of the market was occupied by Oceania with an input of total volume 15.59% and total value 15.38%. The month of Nov 12 when compared against the same period of Oct 12 has recorded a positive increase in the export of Shingles by total volume 41.46% and total value 43.77%.

Shingles exported for Nov 2012

Destination	Volume exported by Country (m ³)	Total Value (US\$)
CARIBBEAN		
Antigua & Barbuda	20.24	18,400.00
Bahamas	32.92	49,970.00
French West Indies	49.21	43,900.00
Grenada	24.20	20,350.00
Jamaica	47.30	40,850.00
St. Kitts	13.20	12,000.00
St. Lucia	47.12	41,600.00
St. Vincent	4.00	4,100.00
OCEANIA		
French Polynesia	44.00	42,000.00
Grand Total	282.19	273,170.00

3.5 PLYWOOD EXPORT

Analysis of Quantity and Value

Plywood made a noteworthy contribution towards the export earnings during the month of Nov 12. South America market occupied the larger of the shares with an input of total volume 59.55% and total value 59.54%. The remainder of the market was absorbed by the Caribbean market with a contribution of total volume 40.45% and total value 40.46%. The month of Nov 12 in comparison to the previous period of Oct 12 has shown a decrease in the export of Plywood by total volume 52.66% and total value 53.36%.

Plywood exported for Nov 2012

Destination	Volume exported by Country (m³)	Total Value (US\$)
CARIBBEAN		
Guadeloupe	72.68	34,174.74
Trinidad & Tobago	80.87	42,984.87
SOUTH AMERICA		
Suriname	225.99	113,535.53
Grand Total	379.54	190,695.14

3.6 OTHER VALUE ADDED PRODUCTS

Analysis of Quantity and Value

Value Added Products performance was fair during the month of Nov 12. Doors, NTFP's and Mouldings all made a valuable contribution towards the export earnings. There were also other products listed below that contributed to the overall export earnings with the leading destination being the Caribbean market.

Destination	Volume exported by Country (pcs)	Total Value (US\$)
DOORS		
CARIBBEAN		
Barbados	42.00	6,617.48
Trinidad & Tobago	39.00	4,245.00
Virgin Islands (US)	6.00	900.00
Grand Total	87.00	11,762.48

Destination	Volume exported by Country (pcs)	Total Value (US\$)
DOOR COMPONENTS		
CARIBBEAN		
Trinidad & Tobago	7.00	210.00
Grand Total	7.00	210.00

Destination	Volume exported by Country (pcs)	Total Value (US\$)
MOULDINGS		
CARIBBEAN		
Barbados	691.90	1,999.88
St. Vincent	183.49	341.01
Grand Total	875.39	2,340.89

OTHER VALUE ADDED PRODUCTS (CONT)

Destination	Volume exported by Country (pcs)	Total Value (US\$)
OUTDOOR GARDEN FURNITURE		
CARIBBEAN		
St. Lucia	4.00	190.00
Grand Total	4.00	190.00

Destination	Volume exported by Country (pcs)	Total Value (US\$)
INDOOR FURNITURE		
CARIBBEAN		
St. Lucia	12.00	600.00
Grand Total	12.00	600.00

Destination	Volume exported by Country (pcs)	Total Value (US\$)
CRAFTS		
CARIBBEAN		
St. Lucia	280.00	358.75
Grand Total	280.00	358.75

Destination	Volume exported by Country (pcs)	Total Value (US\$)
NON TIMBER FOREST PRODUCTS		
CARIBBEAN		
St. Lucia	100.00	40.00
Trinidad & Tobago	23.00	2,160.00
SOUTH AMERICA		
Suriname	37.00	5,350.00
Grand Total	160.00	7,550.00

OTHER VALUE ADDED PRODUCTS (CONT)

Destination	Volume exported by Country (pcs)	Total Value (US\$)
SPINDLES		
CARIBBEAN		
Barbados	4.00	190.00
Grand Total	4.00	190.00

Destination	Volume exported by Country (pcs)	Total Value (US\$)
WOODEN UTENSILS & ORNAMENTS		
CARIBBEAN		
St. Lucia	50.00	200.00
Grand Total	50.00	200.00

References

Guyana Forestry Commission, *Production Data*, Forest Monitoring Division.

Guyana Forestry Commission, *Export Data*, Forest Monitoring Division.